

SUBJECT CODE NO:- C-3017
FACULTY OF COMMERCE
B.Com F.Y Sem. II Examination March/April 2018
Entrepreneurship Development-II

[Time: Two Hours]

[Max. Marks: 50]

N.B

Please check whether you have got the right question paper.

- i) Question No.1 is compulsory.
- ii) Attempt any three Questions from the remaining four questions.
- १) प्रश्न क्रमांक एक अनिवार्य आहे.
- २) उरलेल्या चार प्रश्नापैकी कोणतेही तीन प्रश्न सोडवा.

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|-----|---|----------|
| Q.1 | Discuss in detail the contribution of shri. k.k. Dhoot as a successful entrepreneur.
एक यशस्वी उद्योजक म्हणून के.के. धुत यांच्या सहभागाविषयी सविस्तर चर्चा करा. | 08 |
| Q.2 | What is Globalisation? Explain the impact of Globalisation on entrepreneurship in India.
जगतीकीकरण म्हणजे काय? भारतातील उद्योजकतेवरील जागतीकीकरणाचे परिणाम स्पष्ट करा. | 14 |
| Q.3 | Explain the role of Small Industries Development Bank of India (SIDBI) in entrepreneurship development in India.
भारतीय उद्योजकता विकासात भारतीय लघुउद्योग विकास बँकेची भूमिका स्पष्ट करा. | 14 |
| Q.4 | What is project report? Describe the contents to be given in the project report.
प्रकल्प अहवाल म्हणजे काय? प्रकल्प अहवालात नमुद करावयाच्या बाबी घटकासंबंधी माहिती द्या. | 14 |
| Q.5 | Write short notes on :-
i) Role of rural entrepreneur
ii) Sunil Raithatha. | 07
07 |
- थोडक्यात टिपा लिहा.
- १) ग्रामीण उद्योजकाची भूमिका
 - २) सुनिल रायठा

SUBJECT CODE NO:- C-3018
FACULTY OF COMMERCE
B.Com T.Y Sem. VI Examination March/April 2018
Banking & Insurance- II

[Time: Two Hours]

[Max. Marks: 50]

N.B

Please check whether you have got the right question paper.

- 1) Question No.1 is compulsory.
 - 2) Attempt any three questions from the remaining four questions.
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उर्वरित चार प्रश्नांपैकी तीन प्रश्न सोडवा.

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|-----|---|----------|
| Q.1 | What is Insurance? Explain the Nature and Important of Insurance.
विमा म्हणजे काय? विम्याचे स्वरूप आणि महत्त्व स्पष्ट करा. | 08 |
| Q.2 | Give a detailed note on “Code of Conduct” of Insurance Agent.
विमा प्रतिनीधीची “आचार संहिता” यावर सविस्तर टिप लिहा. | 14 |
| Q.3 | Define Life Insurance. Explain the features of Life Insurance.
आयूविम्याची व्याख्या द्या. आयूविम्याची वैशिष्ट्ये स्पष्ट करा. | 14 |
| Q.4 | Discuss the Types and Basic Principles of General Insurance.
सर्वसाधारण विम्यांच्या प्रकाराची आणि मूलभूत तत्वाची चर्चा करा. | 14 |
| Q.5 | Write Short Notes on:-
1) Proposal Form of Life Insurance.
2) Procedure regarding settlement of Policy Claim of Life Insurance. | 07
07 |

थोडक्यात टिप लिहा.

- १) आयूविम्याचा प्रस्ताव अर्ज
- २) आयूविमा भरपाई मिळण्याची कार्यपद्धती

OR

SUBJECT CODE NO:- C-3018
FACULTY OF COMMERCE
B.Com T.Y Sem. VI Examination March/April 2018
Small Business Paradigm & Supply Chain Management –II

[Time: Two Hours]

[Max. Marks: 50]

- N.B Please check whether you have got the right question paper.
1) Question No.1 is compulsory.
2) Attempts any three questions from the remaining four questions.
१) प्रश्न क्रं. १ अनिवार्य आहे.
२) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.
- Q.1 What do you mean by supply chain management? Explain its objectives. 08
पुरवठा साखळी व्यवस्थापनाचा अर्थ सांगून त्याची उद्दिष्टे स्पष्ट करा.
- Q.2 Elucidate the strategies fit for supply chain management in Indian Scenario? Explain its importance. 14
साखळी पुरवठा व्यवस्थापनाचे धोरण भारतीय परिस्थितीला कसे पुरक आहे हे स्पष्ट करून त्याचे महत्व विशद करा.
- Q.3 What are the obstacles in achieving strategic fit? Discuss the remedies to overcome it. 14
धोरण पुरक साध्य करण्यामध्ये कोणते अडथळे आहे? त्यावर मात करण्यासाठी कोणते उपाय आहे यावर चर्चा करा.
- Q.4 Explain the various method of demand forecasting in supply chain management. Discuss forecasting method adopted at Tahoe Salt. 14
साखळी पुरवठा व्यवस्थापनामध्ये मागणी अंदाजपत्रकाच्या विविध पद्धती स्पष्ट करा? टाहो साल्टमध्ये रूपांतर करणाऱ्या अंदाजपत्रकाच्या पद्धतीवर चर्चा करा.
- Q.5 Write a short notes on:- 14
1) The role of I.T. in Transportation.
2) Inventory Management.
थोडक्यात टिपा लिहा :-
१) वाहतुकीमध्ये माहिती तंत्राची भूमिका
२) स्क्रंध व्यवस्थापन

OR

SUBJECT CODE NO:- C-3018
FACULTY OF COMMERCE
B.Com T.Y Sem. VI Examination March/April 2018
Co-Operative Management & Retail Management-II

[Time: Two Hours]

[Max. Marks: 50]

N.B

Please check whether you have got the right question paper.

- 1) Question No.1 is compulsory.
 - 2) Attempt any three questions from the remaining four questions.
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उर्वरित चार प्रश्नांपैकी तीन प्रश्न सोडवा.

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|-----|--|----------|
| Q.1 | State the functions of retailer.
किरकोळ विक्रेत्याचे कार्ये सांगा. | 08 |
| Q.2 | Distinguish between Wholesaler and Retailer.
घाऊक व्यापारी आणि किरकोळ व्यापारी यातील फरक स्पष्ट करा. | 14 |
| Q.3 | Explain the interiors and exteriors store Layout of Retailor.
अंतर्गत आणि बहिर्गत किरकोळ व्यापार भांडाराची रचना स्पष्ट करा. | 14 |
| Q.4 | Discuss on various factors influencing of Retail Shopper.
किरकोळ व्यापार भांडारावर परिणाम करणाऱ्या घटकांची चर्चा करा. | 14 |
| Q.5 | Write short notes on:-
a) Classification of Consumer goods
b) Advantages of I.T. application in Retail. | 07
07 |

थोडक्यात टिपा लिहा.

- अ) उपभोगकता वस्तूंचे वर्गिकरण
- ब) किरकोळ व्यापारात माहिती तंत्रज्ञानाचे फायदे

OR

SUBJECT CODE NO:- C-3018
FACULTY OF COMMERCE
B.Com T.Y Sem. VI Examination March/April 2018
Rural Development & Agriculture Marketing-II

[Time: Two Hours]

[Max.Marks: 50]

N.B

Please check whether you have got the right question paper.

1) Q. No.1 is compulsory.

3) Attempt any three questions from the remaining four questions.

१)प्रश्न क्रमांक १ अनिवार्य आहे.

२)उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

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|-----|--|----------|
| Q.1 | What is Agricultural Marketing? Explain the problem of Agricultural Marketing?
शेती विपणन म्हणजे काय ? शेती विपणनातील समस्या स्पष्ट करा ? | 08 |
| Q.2 | What is Functions of Agricultural Marketing? Write the Agricultural Marketing System?
शेती विपणनाचे कार्ये सांगून शेती विपणनाची पद्धती लिहा? | 14 |
| Q.3 | Discuss the Recent Trends in Marketing of Consumer.
ग्राहकाचे विपणनातील नविन प्रवाह स्पष्ट करा? | 14 |
| Q.4 | Explain the causes of price instability in Agricultural Price Policy?
शेती किंमत धोरणातील किंमत अस्थिरतेची कारणे स्पष्ट करा? | 14 |
| Q.5 | Write a Short Note
1) Wholesale Agricultural Market.
2) Agricultural Co-operative marketing federation
टिपा लिहा.
१) घाऊक कृषी बाजारपेठ
२) सहकार शेती विपणन संघ | 07
07 |

OR

Total No. of Printed Pages:01

SUBJECT CODE NO:- C-3018
FACULTY OF COMMERCE
B.Com T.Y Sem. VI Examination March/April 2018
Information & Communication Technology-II

[Time: Two Hours]

[Max. Marks: 50]

Please check whether you have got the right question paper.

- N.B
- 1) Question no.1 is compulsory.
 - 2) Attempt any three questions from the remaining four questions.
- Q.1 Define digital cash or e-cash. Explain with example how an online banking system works. 08
- Q.2 What is a Firewall? How does firewall help in providing extended network security? 14
- Q.3 Explain the concept and types of ERP. 14
- Q.4 Define BPO? Explain the advantages of BPO? 14
- Q.5 Write a short note:
- a) Components of Knowledge Management 07
 - b) Electronic clearing system. 07

SUBJECT CODE NO:- C-3019
FACULTY OF COMMERCE
B.Com S.Y Sem. IV Examination March/April 2018
Business Regulatory Frame Work-II

[Time: Two Hours]

[Max. Marks: 50]

N.B

Please check whether you have got the right question paper.

- i. Question No.1 is compulsory.
- ii. Attempt any three questions from the remaining four questions.
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

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|-----|---|----------|
| Q.1 | State in brief contract of Sales of Goods.
माल विक्री करार थोडक्यात विशद करा. | 08 |
| Q.2 | What is Unpaid seller? Explain rights of unpaid seller.
आदत्त विक्रेता म्हणजे काय? आदत्त विक्रेत्याचे अधिकार स्पष्ट करा. | 14 |
| Q.3 | Define the cheque? Distinguish between the cheque and Bill of exchange.
धनादेश म्हणजे काय? धनादेश व विनिमय विपत्र यातील फरक स्पष्ट करा. | 14 |
| Q.4 | What is the Dishonour of Negotiable Instrument? Explain the kinds of Dishonour.
चलनक्षम दस्तऐवजाचे अनादरण म्हणजे काय? अनादरणाचे प्रकार स्पष्ट करा. | 14 |
| Q.5 | Write short notes on:-
1) Role of central Human rights commission.
2) Conditions and warranties | 07
07 |
| | थोडक्यात टिपा लिहा.
१) केंद्रीय मानवी हक्क आयोगाची भूमिका
२) अटी आणि आश्वासने | |

Total No. of Printed Pages:2

SUBJECT CODE NO:- C-3020
FACULTY OF COMMERCE
B.Com F.Y Sem. II Examination March/April 2018
Business & Industrial Economics-II

[Time: Two Hours]

[Max. Marks: 50]

Please check whether you have got the right question paper.

- N.B
- All questions are compulsory.
 - All questions carry equal marks.
- १) सर्व प्रश्न अनिवार्य आहे.
- २) सर्व प्रश्नांना समान गुण आहेत.

- Q.1 What is mean by Industrial Classification? Write in detail about the concept of Industrial classification. 10
उद्योगांचे वर्गीकरण म्हणजे काय? उद्योगांचे वर्गीकरण संकल्पनेविषयी सविस्तर माहिती लिहा.
- Q.2 What is mean by Public Enterprises? Explain its merits and demerits. 10
सार्वजनिक उपक्रम म्हणजे काय? त्याचे फायदे व तोटे स्पष्ट करा.
OR(किंवा)
Critically examine the Alfred webers theory of Industrial Location.
आल्फ्रेड वेबरच्या स्थानियकरण सिद्धांताचे टीकात्मक परीक्षण करा.
- Q.3 Write the objectives and Characteristics of new Industrial Policy 1991. 10
१९९१ च्या नवीन औद्योगिक धोरणाची उद्दिष्टे व वैशिष्ट्ये लिहा.
OR(किंवा)
Explain Role and Functions of I.D.B.I
भारतीय औद्योगिक विकास बँकेची भूमिका आणि कार्य स्पष्ट करा.
- Q.4 Write in detail about S.E.B.I. 10
भारतीय प्रतिभूती व विनिमय मंडळाविषयी सविस्तर माहिती लिहा.
OR (किंवा)
What is mean by Industrialization? Explain its importance.
औद्योगिकीकरण म्हणजे काय? त्याचे महत्व स्पष्ट करा.
- Q.5 Write short notes on (any Two) 10
1) Importance of Industries in Economic Development.
2) Partnership
3) Foreign Exchange and Management Act
4) Industrial Growth

2018

थोडक्यात टिपा लिहा.(कोणतेही दोन)

- १) उद्योगांचे आर्थिक विकासातील महत्व
- २) भागीदारी
- ३) परकीय विनिमय व व्यवस्थापन कायदा
- ४) औद्योगिक वाढ

Total No. of Printed Pages:1

SUBJECT CODE NO:- C-3021
FACULTY OF COMMERCE
B.Com S.Y Sem. IV Examination March/April 2018
Optional –II
1 Marketing Management-II

[Time: Two Hours]

[Max. Marks: 50]

N.B Please check whether you have got the right question paper.

१. Q.no.1 is compulsory

२. Attempt any three questions from the remaining four questions.

१. प्रश्न क्रमांक १ अनिवार्य आहे.

२. उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

Q.1 Explain various steps in buying process. 08
खरेदी प्रक्रियेतील विविध टप्पे स्पष्ट करा.

Q.2 Write a detailed note on Advertising programme. 14
जाहीरात कार्यक्रम यावर सविस्तर टीप लिहा.

Q.3 What is Marketing Information System? Elaborate the objectives and importance of Marketing Information System 14
विपणन माहिती प्रणाली म्हणजे काय? विपणन माहिती प्रणालीची उद्दिष्टे व महत्व विशद करा.

Q.4 Discuss the social aspects of marketing. 14
विपणनातील सामाजिक बाबींवर चर्चा करा.

Q.5 Write short notes: 14
a) Online marketing
b) Promotion Mix

थोडक्यात टीपा लिहा.

अ) ऑन -लाईन विपणन

ब) वृद्धि मिश्र

OR

Total No. of Printed Pages:1

SUBJECT CODE NO:- C-3021
FACULTY OF COMMERCE
B.Com S.Y Sem. IV Examination March/April 2018
Optional –II
2 Financial Management-II

[Time: Two Hours]

[Max. Marks: 50]

- N.B Please check whether you have got the right question paper.
1. Q.no.1 is compulsory
 2. Attempt any three questions from the remaining four questions.

१. प्रश्न क्रमांक १ अनिवार्य आहे.
२. उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

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|-----|---|----|
| Q.1 | Explain in details forms of dividend.
लाभांशाचे प्रकार सविस्तर स्पष्ट करा. | 08 |
| Q.2 | Explain in details financial & operating leverage
वित्तीय आणि परिचालन गुणक सविस्तर स्पष्ट करा. | 14 |
| Q.3 | Explain in details optimal capital structure.
अनुकूल भांडवल संरचना सविस्तर स्पष्ट करा. | 14 |
| Q.4 | Explain in detail lease financing & bridge finance.
भाडेपट्टा आणि संयोगी वित्त सविस्तर स्पष्ट करा. | 14 |
| Q.5 | Write short notes on:
i) Concept venture capital
ii) Patterns of capital structure | 14 |

थोडक्यात टीपा लिहा.

- १) साहस भांडवल
- २) भांडवल संरचनेचा नमुना संकल्पना

OR

Total No. of Printed Pages:1

SUBJECT CODE NO:- C-3021
FACULTY OF COMMERCE
B.Com S.Y Sem. IV Examination March/April 2018
Optional -II
3 Human Resource Management-II

[Time: Two Hours]

[Max.Marks: 50]

Please check whether you have got the right question paper.

N.B

1. Q.no.1 is compulsory
2. Attempt any three questions from the remaining four questions.

१. प्रश्न क्रमांक १ अनिवार्य आहे.
२. उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

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|-----|---|----|
| Q.1 | Explain the modern techniques of performance appraisal.
कार्यसिद्धी मूल्यमापनाची आधुनिक तंत्रे स्पष्ट करा. | 08 |
| Q.2 | Define H.R. Policies. State the essential characteristics of sound HR Policies.
मानव संसाधन धोरणाची व्याख्या करा. सुदृढ /चांगल्या मानव संसाधन धोरणाची आवश्यक वैशिष्टे
विशद करा. | 14 |
| Q.3 | What is mean by motivation? Explain types of motivation.
अभिप्रेरण म्हणजे काय? अभिप्रेरणेचे प्रकार स्पष्ट करा. | 14 |
| Q.4 | Explain in details the role and functions of labour welfare officer
कामगार कल्याण अधिकाऱ्याची भूमिका व कार्ये सविस्तर स्पष्ट करा. | 14 |
| Q.5 | Write short notes on:
i) Formulation of HR policies
ii) Downsizing
थोडक्यात टीपा लिहा.
१) मानव संसाधन धोरण निर्मिती
२) कामगार कपात | 14 |

Total No. of Printed Pages:2

SUBJECT CODE NO: C-3022
FACULTY OF COMMERCE
B.Com F.Y Sem. I Examination March/April 2018
English Comp Paper-I
Written & Spoken Communication in English

[Time: Two Hours]

[Max.Marks: 50]

Please check whether you have got the right question paper.

- N.B
- i. Attempt all questions.
 - ii. Figures to the right indicate full marks.

Q.1 A) Complete the following sentences with the correct articles (any five) 05

- i. Is this _____ new bike?
- ii. I saw _____ four men outside.
- iii. She travelled to _____ Mysore last year.
- iv. Jay told us _____ interesting story.
- v. My friend was born in _____ USA.
- vi. Have you seen _____ Nagnath today?
- vii. My friend wants to become _____ doctor.

B) Fill in the blanks with suitable prepositions of the following sentences (any five). 05

- i. We are _____ a hurry for the examination.
- ii. Jay should visit her _____ hospital.
- iii. I would like to pay _____ credit card.
- iv. Raju like travelling _____ sea.
- v. He is always _____ the phone.
- vi. They invited us _____ lunch.
- vii. Anil's birthday is _____ July.

Q.2 Change the voice(any five) 10

- i. Draw a picture.
- ii. He wore a blue dress.
- iii. Teacher punished the students.
- iv. He was writing a book.
- v. Who wrote this letter?
- vi. She performed on the stage.
- vii. Raju broke another table.

Q.3 Write two words in regular spelling each of the following sounds (any five). 10

- i. |ðə|
- ii. |eð|
- iii. |ʌ|
- iv. |ŋ|
- v. |k|
- vi. |ʃ|
- vii. |s|

Q.4 Transcribe the following words into phonetic transcription. (any ten) 10

- i. Road
- ii. Paper
- iii. Little
- iv. Father
- v. Five
- vi. Beautiful
- vii. Examination
- viii. Friend
- ix. Book
- x. Watch
- xi. Blue
- xii. Right

Q.5 Write a dialogue or conversation on any two of the following in ten sentences each. 10

- i. You meet a stranger on the street and help him for the direction to his destination.
- ii. You invite your friend Anil to attend your sister's marriage.
- iii. You ask your teacher for the guidance in relation to the competitive examination.

Total No. of Printed Pages:2

SUBJECT CODE NO:- C-3023
FACULTY OF COMMERCE
B.Com T.Y Sem. V Examination March/April 2018
Cost Accounting-I

[Time: Two Hours]

[Max. Marks: 50]

Please check whether you have got the right question paper.

- N.B
- i. Question No.1 is Compulsory.
 - ii. Attempt any three questions from the remaining four questions.

- Q.1 What is Cost Accounting? State the Functions of Cost Accounting. 08
- Q.2 Define the concept of Material control. Explain the needs and essentials of material control. 14
- Q.3 Prepare stores Ledger account by using simple Average method of Pricing of issues of Materials. 14

Date	Particulars	Units	Values (In Rs.)
April			
1	Balance b/F	300	600
2	Purchased	200	440
4	Issued	150	-
6	Purchased	200	460
11	Issued	150	-
19	Issued	200	-
20	Purchased	200	480

- Q.4 From the following data, calculate the earnings of 'A' & 'B' under straight Piece Basis and Taylor's Differential Piece Rate Method. 14
- Standard Production 10 units per hour. Normal time Rate Rs. 0.50 Per Hour. Differential to be applied.
- 80% of Piece Rate below Standard.
- 120% of Piece Rate at or above Standard.
- In a 8 Hours day 'A' Produce 60 units & 'B' produce 80 units.

Q.5 Amit Company has Five Department P, N, R, S are Producing departments and 'T' is a service Department. The actual costs for a period are as follows.

14

Particulars	Amount (in Rs.)
1. Repairs	35,000
2. Rent	25,000
3. Depreciation	17,500
4. Supervisions	56,000
5. Insurance	16,000
6. Light	18,000
7. Employer's contribution to P. Fund.	6,000

The following data are available in respect of the Five departments.

Sr. No.	Particulars	P	N	R	S	T
1	Area sq. ft.	140	120	110	90	40
2	No. of workers	25	20	10	10	05
3	Total Direct Wages	10,000	8,000	5,000	5,000	2,000
4	Value of Plant	20,000	18,000	16,000	10,000	6,000
5	Value of stock	15,000	10,000	5000	2,000	-

Apportion the cost to various departments on the equitable Basis.

Total No. of Printed Pages:2

SUBJECT CODE NO:- C-3024
FACULTY OF COMMERCE
B.Com S.Y Sem. III Examination March/April 2018
English Comp Paper-III
English for Entrepreneurs

[Time: Two Hours]

[Max. Marks: 50]

Please check whether you have got the right question paper.

- N.B
- i. Attempt all Questions.
 - ii. Figure to the right indicate full marks.
- Q.1 a) You are Suhas karnik, manager of karnik Pvt. Ltd. Aurangabad .write a letter of appointment to Mr. vaibhav rode informing him about his selection as the public relation officer. 06

OR

Write a letter of complaint to 'Disha furnitures' Pune informing them about the defective Wooden sofa set that you purchased from them.

- b) You are the secretary of cultural committee of your college. write an agenda for the meeting Scheduled on 1st February 2017 for the college annual gathering. 06

OR

What are the features of the minute of a meeting?

- c) You are applying for the post of computer operator in Infosys, Mysore. Prepare your resume. 06

OR

What are the essential tips for writing a covering letter?

- Q.2 Answer any three from the following Questions. 18

1. What are the indispensable qualities of a man of business?
2. Describe the tools of communication used in offices.
3. What message does Sharmila Ganeshan convey through her article?
4. Examine the admirable qualities of Sudha Murthy.
5. How did Bhatia and smith raise capital for starting Hotmail?

Q.3

a. Underline the subordinate clauses in the following sentences.

1. I could not solve the problem because it was very difficult.
2. Renuka learnt dance when she was in Pune.
3. The man who lives next door is a famous writer.
4. If you fail to plan, you plan to fail.

b. Punctuate the following sentences and use capital letters wherever necessary.

1. Why didn't you wear a helmet asked the traffic policeman.
2. What an incredible story he exclaimed.
3. Mumbai is the capital of Maharashtra.

08

06

SUBJECT CODE NO: C-3025
FACULTY OF COMMERCE
B.Com T.Y Sem. V Examination March/April 2018
Management Accounting-I

[Time: Two Hours]**[Max.Marks: 50]**

Please check whether you have got the right question paper.

N.B

- (i) Question No.1 is compulsory.
(ii) Attempt any three questions from remaining Four questions.
(iii) Use of Calculator is allowed.

- Q.1 What is meant by Management Accounting? Describe the scope of Management Accounting. 08
- Q.2 What is a "Common Size Statement". Explain its usefulness (Utility). 14
- Q.3 Following is the Balance Sheet of Sandhya Ltd. As on 31st march, 2017 together with supplementary information for the year ended on that date:- 14

SANDHYA Ltd.
Balance Sheet
(As on 31-3-2017)

Liabilities	Rs.	Assets	Rs.
Equity Share Capital	2,00,000	Goodwill	30,000
Profit and Loss Account	12,750	Buildings	1,20,000
Reserves	50,000	Plant and Machinery	29,000
Bank overdraft	11,250	Inventory	66,000
Sundry Creditors	36,000	Book- Debts	85,000
Provision for Taxation	20,000		
	3,30,000		3,30,000

Supplementary Information:

- (i) Credit Purchases For the years Rs.2,16,000.
- (ii) Credit Sales for the year Rs.8,40,000.
- (iii) Average Stock on hand Rs.63,000.
- (iv) Gross Profit for the year Rs.2,10,000.

Calculate the following Accounting Ratios:

- Gross Profit Ratio
- Inventory Turnover Ratio
- Average Collection Period (Debtors Velocity)
- Average Payment Period (Creditors velocity)
- Current Ratio
- Acid Test Ratio(Quick Ratio)
- Proprietary Ratio.

Q.4 Following are the Comparative Balance Sheets of Mr. Nilesh (A Sole Trader) For the year ended 14 31st December, 2015 and 31st December, 2016:

Balance Sheets

Liabilities	2015 (Rs.)	2016 (Rs.)	Assets	2015 (Rs.)	2016 (Rs.)
Capital Account	1,48,000	1,49,000	Cash and Bank	4,000	3,600
Bank overdraft	-	6,000	Closing Stock	25,000	22,000
Loan from Bank	30,000	25,000	S. Debtors	25,000	30,400
Loan from AVi	-	20,000	Bills Receivable	10,000	14,000
Sundry Creditors	29,000	31,000	Land	20,000	30,000
Bills Payable	7,000	10,000	Buildings	50,000	55,000
			Machinery	80,000	86,000
	2,14,000	2,41,000		2,14,000	2,41,000

Additional Information :-

- (a) During the year, 2016 Mr. Nilesh had drawn Rs. 26,000 For his personal Purpose from the business.
- (b) The Provision for Depreciation against Machinery as on 31-12-2015 was Rs. 27,000 and as on 31-12-2016 was Rs.36,000.
- (c) During the year, a part of the machinery, Costing Rs.5,000 (Accumulated depreciation Rs. 3,000) was sold for Rs.1,000.

You are required to Prepare:

- (i) fund flow Statement for the year ended 31st December, 2016;
- (ii) Statement showing changes in Net working Capital.
- (iii) Detailed Workings.

Q.5 The following data have been extracted from the books of PT Co. Ltd. For the year ended 31st march, 2017:- 14

- (i) Net Profit before taxation Rs.65,721 taking into account the following items also:-
 - a) Depreciation on fixed Assets Rs.17,280.
 - b) Discount on issue of debentures written off Rs.1,200.
 - c) Interest on Debentures Paid Rs. 10,800.
 - d) Profit on Sale of investments Rs. 330.
 - e) Interest received on investments Rs. 1,500 and,
 - f) Compensation received in a lawsuit Rs. 2,400
- (ii) Income tax Paid during the year Rs.33,000.
- (iii) Book value of Investment sold Rs.7,350
- (iv) Preference Shares of Rs.45,000 were redeemed at a Premium of 5% after issuing equity shares of Rs.15,000 at a Premium of 20%.
- (v) Dividend Paid for the year 2015-16 Rs.18,000 and interim dividend Paid for 2016-17 Rs.6,000.

- (vi) Land was Purchased for Rs.14,400 for which Payment was made Form of 1,200 equity Shares of Rs.10 each issued at a premium of 20%.
- (vii) Different Current Assets and Current Liabilities in the beginning and at the end of the year:-

Current Assets and Liabilities	As on 1-4-2016 (Rs.)	As on 31-3-2017 (Rs.)
Stock (Inventory)	37,290	40,830
Book – debts (Debtors)	6,255	6,438
Cash in hand	570	759
Demand and Deposits with Bank	5,610	7,512
Bills Receivables	2,100	1,800
Bills Payable	1,650	1,500
Creditors	5,013	5,172
Outstanding Expenses	2,292	2,496

You are required to Prepare Cash flow Statement for the year ended 31st march, 2017 in accordance to Revised Accounting standard -03 (only)

Total No. of Printed Pages:1

SUBJECT CODE NO: C-3027
FACULTY OF COMMERCE
B.Com S.Y Sem. III Examination March/April 2018
Hindi SL Paper III
Sampreshionmulak Vyavsayeek Hindi

[Time: Two Hours]

[Max.Marks: 50]

N.B Please check whether you have got the right question paper.

i. सभी प्रश्न अनिवार्य हैं ।

Q.1 वाणिज्य-व्यापार में भाषा कौशल्य की भूमिका विशद कीजिए ॥ 15

अथवा

प्रयोजनमूलक हिंदी के विभिन्न रूपों पर प्रकाश डालिए ।

Q.2 वाणिज्य-व्यापार के भाषिक प्रकार्य को स्पष्ट कीजिए ॥ 15

अथवा

व्यावसायिक पत्राचार के विभिन्न अंगों की चर्चा कीजिए ।

Q.3 निम्नलिखित में से किसी एक विषय पर निबंध लिखिए । 10

बैंकों का राष्ट्रीयकरण

अथवा

विज्ञापन लेखन ।

Q.4 टिप्पणियाँ लिखिए ; 05

अ) लेखन कौशल्य;

अथवा

प्रयोजनमूलक भाषा की विशेषताएँ;

आ) वाणिज्य-व्यापार के साधन;

अथवा

शिकायत पत्र का प्रारूप ।

2018

Total No. of Printed Pages:1

SUBJECT CODE NO: C-3029
FACULTY OF COMMERCE
B.Com F.Y Sem. I Examination March/April 2018
IT App in Business-I

[Time: Two Hours]

[Max.Marks:50]

N.B Please check whether you have got the right question paper.

- 1) Question No.1 is Compulsory.
2) Attempt any three questions from remaining four questions.

- Q.1 Explain in details the generation of computers. 08
- Q.2 Solve the following questions. 14
- 1) Convert the Binary No. into Decimal No. $(1110011)_2$
 - 2) Convert the Decimal No. into Binary No. $(514)_{10}$
 - 3) Convert the Binary No. into Octal No. $(100010101)_2$
 - 4) Convert the Octal Number into Binary No. $(275)_8$
 - 5) Convert the Octal No. into Decimal No. $(457)_8$
 - 6) Convert the Decimal No. into Octal No. $(423)_{10}$
 - 7) Convert the Decimal No. into Hexadecimal No. $(3648)_{10}$
- Q.3 What is Computer Memory? Explain the different types of Computer memory. 14
- Q.4 Explain in details the concept and role of computing in Operating System. 14
- Q.5 Write a Short Notes On:- 14
- 1) Hard Ware
 - 2) Control Panel

Total No. of Printed Pages:1

SUBJECT CODE NO: C-3030
FACULTY OF COMMERCE
B.Com T.Y Sem. V Examination March/April 2018
Indirect Taxes & Direct Taxes -I

[Time: Two Hours]

[Max.Marks: 50]

Please check whether you have got the right question paper.

N.B

- 1) Q. No. 1 is compulsory.
- 2) Attempt any three questions from the remaining four questions
- 1) प्रश्न क्र. १ आवश्यक
- 2) राहिलेल्या चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा

- Q.1 Define Indirect Taxes. Explain the types of the Indirect Taxes. 08
अप्रत्यक्ष कराची व्याख्या द्या. अप्रत्यक्ष कराचे प्रकार स्पष्ट करा.
- Q.2 What is Central Excise Duty. Explain the Central Excise Regulatory Authority Machinery. 14
केंद्रीय उत्पादन शुल्क म्हणजे काय? केंद्रीय उत्पादन शुल्काची नियामक अधिकारी यंत्रणा स्पष्ट करा.
- Q.3 Explain the background of custom duty act in India. What are the objectives of custom duty act 1962. 14
भारतीय सिमा शुल्क कायद्याची पार्श्वभूमी स्पष्ट करा. सिमा शुल्क कायदा - 1962 चे उद्दिष्ट्ये काय होते.
- Q.4 What is value added taxes? Define 'Business', 'Dealer' and 'Person' under M-VAT Act. 14
मुल्यावर्धीत कर म्हणजे काय? महाराष्ट्र मुल्यावर्धीत कर कायद्या अंतर्गत 'व्यवसाय', 'व्यापारी' व व्यक्ती यांच्या व्याख्या स्पष्ट करा.
- Q.5 Write short notes on:- 07
i. Nature of service tax 07
ii. Goods & Service Tax (G.S.T) 07
- थोडक्यात टीपा द्या.
- i. सेवा कराचे स्वरूप
 - ii. वस्तु व सेवा कर (G.S.T.)

Total No. of Printed Pages:1

SUBJECT CODE NO: C-3031
FACULTY OF COMMERCE
B.Com S.Y Sem. III Examination March/April 2018
IT App in Business-III

[Time: Two Hours]

[Max.Marks:50]

N.B Please check whether you have got the right question paper.

- i) Question No. 1 is Compulsory.
ii) Attempt any three questions from the remaining four questions.

- | | | |
|-----|--|----|
| Q.1 | State the importance of Computerized accounting. | 08 |
| Q.2 | Explain the procedure to create a Company in Tally. | 14 |
| Q.3 | How to edit and delete of stock items in Tally. | 14 |
| Q.4 | Which option is used to enable VAT and Service Tax in Tally. Give steps. | 14 |
| Q.5 | Write short notes on | 14 |
| | a) Modification of Vouchers | |
| | b) Types of inventory Vouchers | |

SUBJECT CODE NO:- C-3032
FACULTY OF COMMERCE
B.Com F.Y Sem. I Examination March/April 2018
Financial Accounting - I

[Time: Two Hours]**[Max.Marks: 50]**

Please check whether you have got the right question paper.

- N.B
- i) Question no. 1 is compulsory.
 - ii) Attempt any three questions from the remaining four questions.
- Q.1 What is Ledger? Explain the steps regarding posting of transaction in ledger. 08
- Q.2 From the following Trial Balance of Mr. Sidharth as at 31st March 2015. You are required to prepare 14
 Trading and profit and loss Acc. and Balance sheet.

Trial Balance

Particular	Dr Rs.	Cr Rs.
Capital		9,000
Drawing	1,600	
Machinery (Bal. on – 1.4.2014)	3,000	
Additional machinery on 1.10.2015	500	
Opening stock	1,500	
Purchases	8,200	
Return Inward	200	
Sundry Debtors	2,080	
Furniture and fixture	500	
Fright and duty	200	
Carriage outward	50	
Rent , Rates and Taxes	460	
Printing and Stationary	80	
Trade exp.	40	
Sundry Creditors		1,000
Sales		13,000
Return outwards		100
Postage & Telegram	80	
Provision for Doubtful debt		40
Discount		120
Rent of Premises Sublet		140
Insurance	110	
Salaries and wags	2,130	
Cash in hand	620	
Cash at Bank	2,050	
	23,400	23,400

Additional Information

- 1) Closing Stock Rs. 2000.
- 2) Carry Forward Rs. 20 for unpaid Insurance.
- 3) The Provision for Doubtful debt is to maintained at 5% in Sundry Debtors.
- 4) Write off Rs. 80 as bad debts.
- 5) Create a provision for Discount on Debtors and Discount on Creditors at 2%
- 6) Depreciate machinery at 10% p.a.

Q.3 Ajinkya Company Ltd. purchased machinery on 1st January 2010 for Rs.1,50,000. They decided to 14
depreciate it at 10% per annum on Diminishing Balance method. On 1st January, 2014 the machinery
was sold Rs.1,10,000 and on the same date new machinery was purchased for Rs.60,000. It was
decided to depreciate new machinery at 15% per annum on Diminishing Balance method.

Prepare machinery Account and Depreciation Account in the Books of Ajinkya Company Ltd. for
five years.

Q.4 On 1st January 2013 Volkswagen Company Ltd. Sold polocar to Solapur Auto Co. Ltd. on the 14
Installment System; of which cash price was Rs.20,000. The Purchaser had to pay Rs.4000 on signing
of contract and remaining payable on 31st December every year in four installment of Rs.5000 each.
The vendor charged an interest of 10% per annum.

Solapur Auto Co. Ltd. decided to write off 20% depreciation on diminishing balances.

Prepare Polocar Account, Volkswagen Company Ltd. Account, and Interest suspense Account, in
the Books of Solapur Auto Co. Ltd.

Q.5 Rahul Purchased a truck from the Tata Ltd. on hire Purchase agreement for Rs.1,60,000 on 1st 14
January, 2008. He Paid Rs.40,000 down and there after Rs.40,000 per annum for three years. The
cash down Price of the truck was Rs.1,40,000. Tata ltd. Charged interest at 10% per annum. The hire-
Purchaser charged depreciation on the truck at 20% per annum by reducing balance method.

You are required to Pass journal entries in the books of hire Purchaser.

SUBJECT CODE NO:- C-3033
FACULTY OF COMMERCE
B.Com T.Y Sem. V Examination March/April 2018
Advanced Financial Accounting -I

[Time: Two Hours]

[Max. Marks: 50]

Please check whether you have got the right question paper.

N.B

- i) Question No. 1 is compulsory.
- ii) Attempt any three questions from the remaining four questions.
- iii) Use of Calculator is allowed.

Q.1 Explain the importance of social Accounting. 08

Q.2 The following is the Trial Balance of Mr. Bill-Gates For the year ended 31st March 2017:- 14

Trial Balance (As on 31-3-2017)

Particulars	Dr. (Rs.)	Cr. (Rs.)
Capital Balance on 1-4-2016	-	1,00,000
Drawings during 2016-17	20,000	-
<u>Stock on 1- 4 - 2016:</u>		
Software	90,000	-
Hardware	42,000	-
<u>Purchases during the year 2016-17 :</u>		
Software	4,50,000	
Hardware	2,30,000	
<u>Sales during the year 2016-17 :</u>		
Software	-	5,88,000
Hardware	-	2,92,000
Salaries	25,200	-
Advertising	17,800	-
Rent , Rates and Taxes	6,400	-
Commission	21,200	-
Miscellaneous Expenses	10,000	-
Computers	24,800	-
Sundry Debtors and Creditors	33,600	17,600
4% IDBI Bonds	20,000	-
Interest on IDBI Bonds	-	800
Provision for Bad and Doubtful debits	-	1,600
Cash and Bank Balances	9,000	-
Total	10,00,000	10,00,000

Prepare departmental Trading and Profit and Loss Account for the year ended 31st March, 2017 and consolidated Balance sheet as on that date after considering the following additional information :

- i) Stock as on 31st March, 2017 was :-
Software Rs.60,000 and
Hardware Rs.48,000.
- ii) Write off Rs.2,400 as bad debts and create Provision for bad and doubtful debts @ 10% on sundry debtors.
- iii) Outstanding expenses on 31st March, 2017 were :-
Advertising Rs.2,600
Salaries Rs.2,400
Commission Rs.3,400
- iv) Provide 10% Depreciation on computers which is equally allocated.
- v) Other items to be allocated in the ratio of 2:1 between Software and Hardware departments.
(Note:- Allocation of Expenses Consider as rounded off to nearest of Rupee.)

Q.3 Prabhu Investment Trust Ltd. Submit the following details regarding their investment for the year, 14 2016:

- i) 1-1-2016, Opening balance face value Rs.1,00,000 at cost of Rs.95,000.
- ii) 1-3-2016, Purchased worth Rs.40,000 cum-interest at 5% discount
- iii) 1-7-2016, Sold worth Rs.50,000 cum-interest at 2% Premium.
- iv) 1-10-2016, Sold worth Rs.40,000 Ex-interest at Par.
- v) 1-12-2016, Purchased worth Rs.20,000 Ex-interest at 3% discount.
- vi) Investment Carries interest at 6% p.a. Payable on every 31st March and 30th September.
- vii) The market Price of Investment on 31-12-2016 was at 2% Discount.

You are required to Prepare 6% Investment Account for the Year ended 31st December, 2016 in the books of Prabhu Investment Trust Ltd.

Note: Give the detailed workings, which is the Part of your answer.

Q.4 From the following information relating to “Saraswati Bank Ltd.” as at 31-03-2017, Prepare Profit and Loss Account with necessary schedules:- 14

Particulars	Rs.
Interest on Loans	3,10,000
Interest on Cash Credits	2,90,000
Interest on overdrafts	2,00,000
Interest on Balance with RBI	40,000
Income on Investments	10,000
Interest on Fixed Deposits	2,60,000
Interest on saving Accounts	80,000
Interest on Current Accounts	30,000
Discount on Bills Discounted	1,90,000
Interest on Borrowings from other Banks	10,000
Profit on sale of Investments	40,000
Loss on Sale of Investments	5,000
Income from Joint Ventures	15,000
Profit on Revaluation of Investments	35,000
Loss on Revaluation of Investments	10,000
Dividend received from Joint stock companies	25,000
Salaries to staff	65,000
Rent and taxes	8,000
Depreciation on Bank's Assets	21,000
Sundry Income	18,000
Printing and stationary	17,000
Repairs and maintenance	14,000
Advertisement	6,000
Director's fees and Allowances	9,000
Audit fees	6,000
Law charges	8,000
Postage and telephone charges	11,000
Other Expenses	4,000
Profit on 1-4-2016	1,20,000

Adjustments:

- Write off Rs.19,000 for Bad and Doubtful Debts.
- Provide 40% of Taxation.
- Rebate on bills discounted is to be Provided for Rs.20,000.

Q.5 From the following information as on 31st March, 2017. Prepare the Revenue Account of Sagar Bima Co. Ltd. engaged in Marine Insurance business:

14

Particulars	Direct Business (Rs.)	Re-insurance (Rs.)
(I) <u>Premium</u> :		
Received	24,00,000	3,60,000
<u>Receivable</u> : on 1-4-2016	1,20,000	21,000
on 31-3-2017	1,80,000	28,000
Premium Paid	2,40,000	-
<u>Payable</u> : on 1-4-2016	-	20,000
on 31-3-2017	-	42,000
(II) <u>Claims</u> :		
Paid	16,50,000	1,25,000
<u>Payable</u> : on 1-4-2016	95,000	13,000
on 31-3-2017	1,75,000	22,000
<u>Received</u> (Recovered)	-	1,00,000
<u>Receivable</u> : on 1-4-2016	-	9,000
on 31-3-2017	-	12,000
(III) <u>Commission</u> :		
On Insurance Accepted	1,50,000	11,000
On Reinsurance ceded	-	14,000

Other Expenses and Income:

Salaries Rs.2,60,000, Rent, Rates and Taxes Rs.18,000. Printing and stationary Rs.23,000. Indian Income Tax Paid Rs.2,40,000. Interest Dividend and Rent received (Net) Rs.1,15,500. Income tax deducted at source Rs.24,500. Legal expenses (inclusive of Rs.20,000 in connection settlement of claims) Rs.60,000. Bad debts of Rs.5,000. Doubtful income tax refund Rs.12,000. Profit on sale of Motor car Rs.5,000. Balance of fund on 1st April, 2016 was Rs.26,50,000 including Additional Reserve of Rs.3,25,000. Additional Reserve has to be maintained at 5% of the net Premium of the Year.

Total No. of Printed Pages:3

SUBJECT CODE NO:- C-3034
FACULTY OF COMMERCE
B.Com S.Y Sem. III Examination March/April 2018
Corporate Accounting I

[Time: Two Hours]

[Max.Marks: 50]

N.B Please check whether you have got the right question paper.

- i. Question.No.1 is compulsory.
- ii. Attempt any three questions from the remaining four questions.

Q.1 Explain the methods of redemption of preference shares?

08

Q.2 Aditya company ltd. Invited application for 50,000 shares of Rs 20 each at a premium of Rs 5 per shares 14
The amount was to be paid as follows

On application	Rs. 4
On allotment (including premium)	Rs. 10
On first call	Rs. 6
On final call	Rs. 5

The public applied for 60,000 shares 10,000 applications were rejected. All money due were collected with exception for the first and final call on 2000 shares. These shares were forfeited of these shares 1500 shares were reissued as fully paid Rs.15 per share
Give journal entries.

Q.3 Parwati company ltd. Issued the following debentures.

14

- 1) 4,000, 6% debentures of Rs. 100 each issued at par redeemable at par
- 2) 3,000, 5% debentures of Rs. 100 each, issued at 4% discount and redeemable at par.
- 3) 8,000, 7% debentures of Rs. 100 each, issued at 10% premium and redeemable at par.
- 4) 10,000, 8% Debentures of Rs. 100 each, issued at 5% Discount and redeemable at premium of 20%.
- 5) 5,000, 5% debentures of Rs. 100 each, issued at par and redeemable at premium of 10%.

Show journal entries in the books of Parwati company ltd.

Q.4 The following is the B/S of Ravi company Ltd. as on 31st March 2016

14

B/S

Liabilities	Rs	Assets	Rs
Share capital:-		Land & building	7,60,000
4000 equity shares of Rs 100 each	4,00,000	Plant	1,90,000
7000 5% Redeemable pref. Shares of Rs 100 each	7,00,000	Investment	2,70,000
Profit and loss account	1,30,000	Bank	1,00,000
Creditors	50,000		
Share premium	40,000		
	13,20,000		13,20,000

On 1st April 2016 the company decided to

- 1) To redeem the pref shares at premium of 6%
 - 2) To sale the investment for Rs 2,60,000
 - 3) To issue sufficient equity shares at premium of 5% to raise the balance of funds required. The fresh issue of equity shares was fully subscribed & paid.
- Show the journal entries & give the B/S.

Q.5 Following is Trial balance of Sudarshan Ltd. as on 31st March 2015.

14

Trial Balance

Debit balance	Rs.	Credit Balance	Rs.
Premises	90,000	Unsecured loan	8,000
Plant & machinery	1,50,000	Bills payable	12,000
Stock 1/4/2014	40,700	Share capital	2,20,000
Fixture	10,000	Sale	1,65,000
Furniture & fitting	12,000	6% debentures	40,000
Debtors	21,000	Creditors	14,800
Cash in hand	4,100		
Purchase	70,000		
Salaries	10,000		
Wages	30,600		
Carriage in word	4,300		
General expenses	2,700		
Director Fees	3,000		
Bad Debt	200		
Debenture interest	1,000		
Preliminary exp.	2,000		
Vehicles	8,200		
	4,59,800		4,59,800

Adjustment:-

- 1) Depreciate plant & machinery @10% fixture 15% furniture @10% & vehicle 20% p.a.
- 2) Out of debtors 1000 are bad. Provide 5% reverse for Doubtful debt.
- 3) Outstanding expenses were as follows wages 1200 salaries 800 & general exp Rs. 400
- 4) Stock as on 31st March 2015 Rs 41,000
- 5) Write off Rs 500 from preliminary exp.

You are required to prepare Trading & profit & loss account for the year ended 31st March 2015 & the Balance Sheet as on that date in the prescribed form.

Total No. of Printed Pages:02

SUBJECT CODE NO:- C-3035
FACULTY OF COMMERCE
B.Com F.Y Sem. I Examination March/April 2018
Business & Industrial Economics-I

[Time: Two Hours]

[Max.Marks: 50]

N.B Please check whether you have got the right question paper.

- i) All Questions are compulsory.
- ii) All questions carry equal marks.

- i) सर्व प्रश्न अनिवार्य आहे.
- ii) सर्व प्रश्नांना समान गुण आहेत.

Q.1 What is Business Economics? Explain its importance. 10
व्यावसायिक अर्थशास्त्र म्हणजे काय? त्याचे महत्व स्पष्ट करा.

Q.2 What is mean by Consumer equilibrium? Explain its assumptions. 10
उपभोक्त्याचे संतुलन म्हणजे काय? त्याची गृहीतके स्पष्ट करा.

OR (किंवा)

What is elasticity of demand? Explain the methods of measuring of elasticity of demand.
मागणीची लवचिकता म्हणजे काय? मागणीच्या लवचिकता मापनाच्या पद्धती स्पष्ट करा.

Q.3 Explain the objectives of business firm. 10
व्यावसायिक संस्थेची उद्दिष्ट्ये स्पष्ट करा.

OR (किंवा)

Explain the Ricardian rent theory.
रिकाडोचा खंड सिध्दांत स्पष्ट करा.

Q.4 What is Perfect competition? Explain its features. 10
पूर्ण स्पर्धा म्हणजे काय? त्याची वैशिष्ट्ये स्पष्ट करा.

OR (किंवा)

Explain in detail about the marginal Productivity theory.
सिमांत उत्पादकता सिध्दांताविषयीची सविस्तर माहिती स्पष्ट करा.

Total No. of Printed Pages:1

SUBJECT CODE NO:- C-3036
FACULTY OF COMMERCE
B.Com T.Y Sem. V Examination March/April 2018
New Auditing Trends -I

[Time: Two Hours]

[Max.Marks: 50]

- N.B Please check whether you have got the right question paper.
i) Question No. 1 is compulsory.
ii) Attempt any three questions from remaining four questions.
१. प्रश्न क्रमांक – १ अनिवार्य आहे.
२. उर्वरित चार प्रश्नांपैकी तीन प्रश्न सोडवा.
- Q.1 What is auditing? Explain objective of auditing? 08
अंकेक्षण म्हणजे काय? अंकेक्षणाची उद्दिष्ट्ये स्पष्ट करा.
- Q.2 Explain meaning and significance of internal control. 14
अंतर्गत नियंत्रणाचा अर्थ आणि महत्त्व स्पष्ट करा.
- Q.3 Write down the need and importance of vouching 14
प्रमाणनाची गरज आणि महत्त्व लिहा.
- Q.4 State the power and duties of auditors? 14
अंकेक्षकाचे अधिकार आणि कर्तव्य सांगा
- Q.5 Write down short note on 14
i) Types of errors and frauds
ii) EDP application control.
टिपा लिहा
i) चुका आणि फसवेगिरीचे प्रकार
ii) ई.डी.पी. उपयोजना नियंत्रण

Total No. of Printed Pages:1

SUBJECT CODE NO:- C-3037
FACULTY OF COMMERCE
B.Com S.Y Sem. III Examination March/April 2018
Principles of Business Management-I

[Time: Two Hours]

[Max. Marks: 50]

Please check whether you have got the right question paper.

N.B

- i) Q.no.1 is compulsory.
 - ii) Attempt any three Questions from the remaining four questions
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उरलेल्या चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- | | | |
|-----|--|----------|
| Q.1 | What is planning? Explain the importance of planning.
नियोजन म्हणजे काय ?नियोजनाचे महत्व स्पष्ट करा . | 08 |
| Q.2 | What is management? Explain the management thought of Peter Drucker.
व्यवस्थापन म्हणजे काय?पिटर ड्रुकर यांचे व्यवस्थापन विचार स्पष्ट करा . | 14 |
| Q.3 | What are the types of organization? Give the merits and demerits of line organization.
संघटनाचे प्रकार कोणते ?रेखा संघटनाचे गुण दोष सांगा . | 14 |
| Q.4 | What is staffing? What are the various sources of recruitment?
कर्मचारी व्यवस्थापन म्हणजे काय? कर्मचारी भरतीचे विविध मार्ग कोणते . | 14 |
| Q.5 | Write a short note on
i. Technique of decision making
ii. Limitations of planning. | 07
07 |
- थोडक्यात टिपा लिहा .
१. निर्णय प्रक्रियेचे तंत्र .
२. नियोजनाच्या मार्यादा .

Total No. of Printed Pages:1

SUBJECT CODE NO:- C-3039
FACULTY OF COMMERCE
B.Com T.Y Sem. V Examination March/April 2018
Optional
1 Banking & Insurance- I

[Time: Two Hours]

[Max. Marks:50]

N.B

Please check whether you have got the right question paper.

- i) प्रश्न क्र.1 अनिवार्य आहे.
- ii) प्रश्न क्र 2 ते 5 यापैकी कोणतेही तीन प्रश्न सोडवा
 - i. Question no.1 is compulsory.
 - ii. Attempt any 3 questions from Questions 2 to 5.

प्र .1 ला	सहकारी बँक म्हणजे काय ? ते सांगून सहकारी बँकेच्या व्यवस्थापनाविषयी चर्चा करा What is mean by co-operative Bank? Discuss about management of co-operative Banks.	08
प्र .2 रा	रिझर्व्ह बँकेची कार्ये आणि उद्दीष्टे स्पष्ट करा. Explain function and objectives of Reserve Bank of India.	14
प्र .3 रा	बँकेच्या धारणाधिकार संबंधी सविस्तर माहिती द्या. Give the detail information of Bankers Line.	14
प्र .4 था	बँक खात्याचे प्रकार सांगा Explain the types of Bank Accounts.	14
प्र .5 वा	टिपा द्या Write a short note on <ol style="list-style-type: none">i) पतनिर्मितीच्या मर्यादा स्पष्ट करा Explain Limitation of Credit Creation.ii) डेबिट कार्डचे फायदे Merits of Debit Card.	14

OR

Total No. of Printed Pages:1

SUBJECT CODE NO:- C-3039
FACULTY OF COMMERCE
B.Com T.Y Sem. V Examination March/April 2018
Optional
2 Small Business Paradigm & Supply Chain Management -I

[Time: Two Hours]

[Max.Marks:50]

N.B

Please check whether you have got the right question paper.

- i) Question No.1 is compulsory.
- ii) Attempt any three questions from the remaining four Questions.
- i) प्रश्न क्र.1 अनिवार्य आहे.
- ii) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा

- | | | |
|-----|--|----|
| Q.1 | Define Small Business Enterprise. State its features and advantages of small business enterprises.
लघुउद्योग व्यावसायाची व्याख्या द्या. लघुउद्योगाची वैशिष्ट्ये आणि फायदे सांगा. | 08 |
| Q.2 | Explain in detail taxation benefits available to SSI.
लघुउद्योगासंबंधी असणारे करविषयक फायदे स्पष्ट करा. | 14 |
| Q.3 | Explain the objectives and role of SIDBI
सिडबीची उद्दीष्टे आणि भूमिका स्पष्ट करा. | 14 |
| Q.4 | Define the concept of sickness in Small Scale Sector. Discuss the causes of sickness in SSI.
आजारी लघुउद्योग संकल्पना स्पष्ट करा. लघुउद्योगांच्या आजारीपणाच्या कारणाबाबत चर्चा करा. | 14 |
| Q.5 | Write Short notes on
i) Factors affecting exports.
ii) Export promotion councils.
थोडक्यात टीपा लिहा
i) निर्यातीवर प्रभाव पाडणारे घटक
ii) निर्यात वृद्धी मंडळ. | 14 |

OR

Total No. of Printed Pages:1

SUBJECT CODE NO:- C-3039
FACULTY OF COMMERCE
B.Com T.Y Sem. V Examination March/April 2018
Optional
3 Co-Operative Management & Retail Management -I

[Time: Two Hours]

[Max.Marks:50]

- N.B Please check whether you have got the right question paper.
- i) Question No.1 is compulsory.
 - ii) Attempt any three questions from the remaining four Questions.
- i) प्रश्न क्र.1 अनिवार्य आहे.
- ii) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा
- Q.1 What do you mean by co-operative? Explain its importance 08
सहकार म्हणजे काय ? सहकाराचे महत्व सांगा.
- Q.2 State the advantages of co-operative audit. 14
सहकारी हिशेब तपासणीचे फायदे सांगा.
- Q.3 Examine critically the role played by the international co-operative alliance in the development of co-operative movement. 14
सहकार चळवळीच्या विकासामधील आंतरराष्ट्रीय सहकारी संस्थांच्या महासंघाच्या भूमिकेचे टीकात्मक परिक्षण करा.
- Q.4 Define co-operative audit? Explain its need & importance 14
सहकारी हिशेब तपासणीची व्याख्या द्या ? हिशेब तपासणीची आवश्यकता व महत्व सांगा.
- Q.5 Write a short note: 14
- i) Co-operative Management.
 - ii) Food and agriculture organization.
- टिपा लिहा
- i) सहकार व्यवस्थापन
 - ii) अन्न आणि शेती संघटना

OR

2018

Total No. of Printed Pages:2

SUBJECT CODE NO:- C-3039
FACULTY OF COMMERCE
B.Com T.Y Sem. V Examination March/April 2018
Optional
4 Rural Development & Agriculture Marketing -I

[Time: Two Hours]

[Max.Marks:50]

N.B

Please check whether you have got the right question paper.

- i) Question No.1 is compulsory.
- ii) Attempt any three questions from the remaining four Questions.
- i) प्रश्न क्र.1 अनिवार्य आहे.
- ii) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा

- Q.1 Explain the concept of Rural Backwardness & Explain its causes. 08
ग्रामीण मागासलेपणाची संकल्पना स्पष्ट करून त्याची कारणे स्पष्ट करा.
- Q.2 What is small farmers? And discuss the problems of small farmers. 14
सिमांत शेतकरी म्हणजे काय ? आणि सिमांत शेतकऱ्यांच्या समस्यांची चर्चा करा
OR
Explain the causes of increase in the population of India.
भारतातील लोकसंख्या वाढीची कारणे स्पष्ट करा.
- Q.3 Explain the remedies to overcome on poverty in India. 14
भारतातील दारिद्र्य निर्मुलनाचे उपाय स्पष्ट करा.
OR
What is rural credit? Explain rural credit mechanism.
ग्रामीण पतपुरवठा म्हणजे काय ? ग्रामीण पतपुरवठ्याची यंत्रणा स्पष्ट करा.
- Q.4 What is Human Development? Explain its measurement. 14
मानवी विकास म्हणजे काय ? त्याचे मोजमाप स्पष्ट करा.
OR
Explain the importance of infrastructure in Rural development.
ग्रामीण विकासातील पायाभूत सुविधांचे महत्व स्पष्ट करा.

Q.5 Write a short note (any two)

- 1) Rural Artisans in India
- 2) Role of Commercial Banks in Rural development.
- 3) Rural Unemployment.

14

थोडक्यात टीपा लिहा (कोणत्याही दोन)

- १) भारतातील ग्रामीण कारागीर
- २) ग्रामीण विकासातील व्यापारी बँकांची भूमिका.
- ३) ग्रामीण बेरोजगारी

OR

Total No. of Printed Pages:1

SUBJECT CODE NO:- C-3039
FACULTY OF COMMERCE
B.Com T.Y Sem. V Examination March/April 2018
Optional
5 Information & Communication Technology-I

[Time: Two Hours]

[Max.Marks:50]

N.B

Please check whether you have got the right question paper.

- i) Question No.1 is compulsory.
- ii) Attempt any three questions from the remaining four Questions.

- | | | |
|-----|---|----|
| Q.1 | What is e-payment? Discuss the functions of E-payment system? | 08 |
| Q.2 | What is a Firewall? How does firewall help in providing extended network security. | 14 |
| Q.3 | Explain What are the ERP Software's available in market. | 14 |
| Q.4 | What is Business Process outsourcing? Discuss the advantages of Business Process outsourcing. | 14 |
| Q.5 | Write short notes:
i) Knowledge Management Cycle
ii) ATM Security | 14 |

Total No. of Printed Pages:1

SUBJECT CODE NO: C-3040
FACULTY OF COMMERCE
B.Com S.Y Sem. III Examination March/April 2018
Business Regulatory Frame Work-I

[Time: Two Hours]

[Max.Marks: 50]

N.B Please check whether you have got the right question paper.

- i) Question no.1 is compulsory.
ii) Attempt any three questions from the remaining four questions.
१) पहिला प्रश्न आवश्यक आहे.
२) उर्वरित चार प्रश्ना पैकी कोणतेही तीन प्रश्न सोडवा.

- Q.1 What is Contract? State the nature of Contracts? 08
करार म्हणजे काय? कराराचे स्वरूप सविस्तर स्पष्ट करा?
- Q.2 Define Consideration? What are the types of Consideration? 14
प्रतिफलाची व्याख्या द्या? प्रतिफलाची प्रकार कोणते ते स्पष्ट करा?
- Q.3 What is Discharge of Termination of Contract? Explain the Method of Discharge or Termination 14
of Contract?
कराराची समाप्ती (प्रसंविदा उन्मोचन) म्हणजे काय? करार समाप्तीच्या पद्धती स्पष्ट करा?
- Q.4 What are the Rights and Duties of an Agent? 14
प्रतिनिधीचे हक्क आणि कर्तव्य काय आहेत?
- Q.5 Write short notes on:-
a) Quasi Contracts 07
b) Void Agreement 07
अ) आभासी करार
ब) शुन्य किंवा व्यर्थ ठराव

Total No. of Printed Pages:2

SUBJECT CODE NO:- C-3041
FACULTY OF COMMERCE
B.Com F.Y Sem. I Examination March/April 2018
Entrepreneurship Development -I

[Time: Two Hours]

[Max. Marks: 50]

N.B

Please check whether you have got the right question paper.

- i. Attempt all question.
- ii. All questions carry equal marks.
१. सर्व प्रश्न सोडवा .
२. सर्व प्रश्नांना समान गुण आहेत.

- Q.1 “Entrepreneurship development is necessary for the economic growth of any nation”. Discuss. 10
“कोणत्याही राष्ट्राच्या आर्थिक वाढीसाठी उद्योजकता विकासाची गरज असते.” चर्चा करा.
- Q.2 Describe the qualities of successful entrepreneurs 10
यशस्वी उद्योजकाचे गुणांचे वर्णन करा .
OR
Explain the concept and contents of EDP.
उद्योजकता विकास कार्यक्रमाची संकल्पना आणि घटक स्पष्ट करा .
- Q.3 Elaborate the challenges faced by a rural entrepreneur 10
ग्रामीण उद्योजक समोरील आव्हाने स्पष्ट करा .
OR
Write a note on MCED.
महाराष्ट्र उद्योजकता विकास केंद्रावर टिपणी लिहा
- Q.4 What is multi-level marketing? Give its merits and demerits. 10
मल्टी लेव्हल मार्केटिंग म्हणजे काय? त्यांचे फायदे व तोटे सांगा .
OR
Elaborate any two theories of entrepreneurship development
उद्योजकता विकासाचे कोणतेही दोन सिद्धांत स्पष्ट करा.

- Q.5 Write note on any two of the following.
- Women entrepreneur
 - Franchise
 - Nature of entrepreneurship
 - Social responsibility of an entrepreneur.

10

खालीलपैकी कोणत्याही दोनवर टिपा लिहा.

१ महिला उद्योजकता

२ फ्रानचायझी

३ उद्योजकतेचे स्वरूप

४ उद्योजकाची सामाजिक जबाबदारी.

SUBJECT CODE NO: C-3042
FACULTY OF COMMERCE
B.Com S.Y Sem. III Examination March/April 2018
Optional –I
Financial Management I

[Time: Two Hours]

[Max.Marks: 50]

N.B

Please check whether you have got the right question paper.

- i) Question No. 1 is compulsory.
- ii) Attempt any three questions From the remaining four questions.
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उरलेल्या चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- | | | |
|-----|--|----|
| Q.1 | Explain the meaning of financial Management and give its function.
वित्तीय व्यवस्थापनाची संकल्पना स्पष्ट करून त्याची कार्ये लिहा. | 08 |
| Q.2 | Illustrate the Meaning of fixed Capital and working Capital.
स्थिर भांडवल व खेळते भांडवल म्हणजे काय? उदाहरणासहीत स्पष्ट करा. | 14 |
| Q.3 | What is optimal Capitalization? Discuss in detail.
पर्याप्त भांडवलीकरण म्हणजे काय? सविस्तर चर्चा करा? | 14 |
| Q.4 | Discuss the meaning & Importance of Cost of Capital.
भांडवल परीव्ययाचा अर्थ व महत्व यावर चर्चा करा. | 14 |
| Q.5 | Write Short notes on (each 7 marks) | 14 |

- 1) Process of Capital Budgeting
- 2) Under Capitalization

थोडक्यात टिपा लिहा. (प्रत्येकी ७ गुण)

- १) भांडवली अंदाजपत्रक तयार करण्याची प्रक्रिया
- २) न्युन भांडवलीकरण

OR

Total No. of Printed Pages:1

SUBJECT CODE NO:- C-3042
FACULTY OF COMMERCE
B.Com S.Y Sem. III Examination March/April 2018
Optional –I
Human Resource Management I

[Time: Two Hours]

[Max.Marks: 50]

N.B

Please check whether you have got the right question paper.

i) Question No. 1 is compulsory.

ii) Attempt any three questions From the remaining four questions.

१) प्रश्न क्रमांक १ अनिवार्य आहे.

२) उर्वरित चार प्रश्नापैकी कोणतेही तीन प्रश्न सोडवा.

- | | | |
|-----|---|----------|
| Q.1 | Explain the meaning and Scope of Human Resource Management.
मानवी संसाधन व्यवस्थापनाचा अर्थ व व्याप्ती स्पष्ट करा. | 08 |
| Q.2 | Explain the objectives and Need of Human Resource Planning.
मानवी संसाधन नियोजनाचे उद्देश व आवश्यकता स्पष्ट करा. | 14 |
| Q.3 | What is meant by Recruitment? Explain the source of recruitment.
भरती म्हणजे काय? भरतीचे मार्ग स्पष्ट करा. | 14 |
| Q.4 | Explain definition and Importance of Interview.
मुलाखतीची व्याख्या व महत्व स्पष्ट करा. | 14 |
| Q.5 | Write Short notes on:
1) Job description
2) Career Planning
थोडक्यात टिपा लिहा.
१) कामाचे वर्गीकरण
२) व्यवसाय नियोजन | 07
07 |

OR

Total No. of Printed Pages:1

SUBJECT CODE NO: C-3042
FACULTY OF COMMERCE
B.Com S.Y Sem. III Examination March/April 2018
Optional –I
Marketing Management I

[Time: Two Hours]

[Max.Marks: 50]

- N.B Please check whether you have got the right question paper.
- i) Question No. 1 is compulsory.
- ii) Attempt any three questions From the remaining four questions.
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- Q.1 What is Marketing? Explain its Importance in Business. 08
विपणन म्हणजे काय? ते सांगून त्याचे व्यवसायातील महत्व स्पष्ट करा.
- Q.2 Define “Market Segmentation” state the need and benefits of Market Segmentation. 14
“बाजारपेठ विभागीकरणाची” व्याख्या द्या. बाजारपेठ विभागीकरणाची गरज व लाभ सांगा.
- Q.3 What is channels Distribution? Write a factors in selected Channel distribution. 14
साखळी वितरण म्हणजे काय? निवडक साखळी वितरणाचे घटक लिहा.
- Q.4 Define Rural Marketing. State the Various problems in rural Marketing. 14
ग्रामीण विपणनाची व्याख्या सांगून ग्रामीण विपणनातील विविध समस्या विषद करा.
- Q.5 Write Short note: 14
1) Planning and process of Marketing
2) Modern concept of Marketing
टिपा द्या.
१) विपणन नियोजन आणि प्रक्रिया.
२) विपणनाची आधुनिक संकल्पना.