

Total No. of Printed Pages:3

**SUBJECT CODE NO:- CC-3363**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem-II) (CBCGS) Examination Oct/Nov 2019**  
**Entrepreneurship Development-II**

[Time: Three Hours]

[Max. Marks: 80]

Please check whether you have got the right question paper.

N.B

- 1) Q. no. 1 is compulsory.
- 2) Solve any four questions from 2 to 7.
- १) पहिला प्रश्न आवश्यक आहे.
- २) प्रश्न क्र. २ ते ७ पैकी कोणतेही चार प्रश्न सोडवा.

## SECTION-A

Q.1 A] Match the pairs.

05

|           |         |
|-----------|---------|
| 1) SIDBI  | a) 1988 |
| 2) MIDC   | b) 1972 |
| 3) MITCON | c) 1966 |
| 4) MCED   | d) 1962 |
| 5) SIICOM | e) 1990 |

जोड्या लावा

|   |         |
|---|---------|
| १) लघुउद्योग विकास बँक (सिडबी)                    | अ) १९८८ |
| २) महाराष्ट्र राज्य औद्योगिक विकास महामंडळ (MIDC) | ब) १९७२ |
| ३) मिटकॉन   | क) १९६६ |
| ४) महाराष्ट्र उद्योजकता विकास केंद्र (MCED)       | ड) १९६२ |
| ५) सिकॉम  | ई) १९९० |

B] Answer in one sentence

05

- 1) What is Rural Entrepreneurship?
- 2) What is Budget?
- 3) What is working capital?
- 4) When did start of make in India scheme in India?
- 5) What is Entrepreneur?

एका वाक्यात उत्तरे लिहा.

- १) ग्रामीण उद्योजकता म्हणजे काय?
- २) अंदाजपत्रक म्हणजे काय?
- ३) खेळते भांडवल म्हणजे काय?
- ४) मेक इन इंडिया योजना भारतात केव्हा सुरु झाली?
- ५) उद्योजक म्हणजे काय?

## C] Fill in the blanks

05

- 1) Entrepreneurship is the -----concept.
- 2) -----is the human process.
- 3) -----is a portion of financial planning
- 4) Make in India was launch -----of the Govt. of India.
- 5) -----is the factor of Entrepreneurship Development.

रिकास्या जागा भरा.

- १) उद्योजकता ही एक संकल्पना आहे.
- २) -----ही एक मानवी प्रक्रिया आहे.
- ३) -----हे वित्तीय नियोजनाचा भाग आहे.
- ४) मेक इन इंडिया हे भारत सरकार कडून -----करण्यात आले.
- ५) -----उद्योजकता विकासाचा घटक आहे.

## D] Write the true or false

05

- 1) Entrepreneurship is creative activity
- 2) Marketing deliver good & service
- 3) Raw material is natural resources.
- 4) Entrepreneurship is not risk- taking
- 5) Illiteracy is the problem of women Entrepreneurship.

चूक किंवा बरोबर लिहा.

- १) उद्योजकता ही सृजनात्मक क्रिया आहे.
- २) विपणनात वस्तू व सेवा वितरीत करतात.
- ३) कच्चा माल हा नैसर्गिक संसाधन आहे.
- ४) उद्योजकतेत जोखीम नसते.
- ५) निरक्षरता ही महिला उद्योजकतेची समस्या आहे.

## SECTION-B

- |     |   |    |
|-----|---|----|
| Q.2 | Explain the concept and characteristics of Entrepreneurship.<br>उद्योजकतेची संकल्पना व वैशिष्ट्ये स्पष्ट करा.   | 15 |
| Q.3 | What is mean by women Entrepreneurship? Explain it's functions.<br>महिला उद्योजकता म्हणजे काय? त्याचे कार्य स्पष्ट करा.                                   | 15 |
| Q.4 | What is meant by Entrepreneurship development programme? Explain its phases.<br>उद्योजकता विकास कार्यक्रम म्हणजे काय? ते सांगून त्यांची टप्पे स्पष्ट करा. | 15 |
| Q.5 | What is meant by project identification? Explain the classification of project?<br>प्रकल्प ओळख म्हणजे काय? प्रकल्पाचे वर्गीकरण स्पष्ट करा.                | 15 |
| Q.6 | Explain the definition and functions of Marketing.<br>बाजारपेठेची व्याख्या व कार्ये स्पष्ट करा.   | 15 |

Q.7 Write short notes (any three)

- 1) Rural Entrepreneurship
- 2) Resources generation
- 3) Marketing mix
- 4) Evaluation EDP.
- 5) Project selection

टिपा लिहा (कोणतेही तीन )

- १) ग्रामीण उद्योजकता
- २) संसाधन निर्मिती
- ३) विपणन मिश्र
- ४) उद्योजकता विकास कार्यक्रमाचे मुल्यांकन
- ५) प्रकल्प निवड

OR

Total No. of Printed Pages:3

**SUBJECT CODE NO:- CC-3363**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem-II) (CBCGS) Examination Oct/Nov 2019**  
**Office Management-II**

[Time: Three Hours]

[Max. Marks: 80]

N.B

Please check whether you have got the right question paper.

- 1) Q. no. 1 is compulsory.
- 2) Solve any four questions from 2 to 7.
- १) पहिला प्रश्न आवश्यक आहे.
- २) प्रश्न क्र.२ ते ७ पैकी कोणतेही चार प्रश्न सोडवा.

## SECTION-A

Q.1 A) Fill in the blanks

05

- i) The -----provides the documentation control.
- ii) -----input device is generally used in bank.
- iii) Filing is form of -----
- iv) Two types of printer-----and -----
- v) -----is a message carrier.

अ) रिकाम्या जागा भरा.

- १) -----दस्तऐवज नियंत्रण प्रदान करते.
- २) -----इनपुट डिव्हाइस सामान्यतः बँकेमध्ये वापरली जाते.
- ३) फायलिंग -----एक प्रकार आहे.
- ४) -----व -----हे दोन प्रकारचे प्रिंटर आहे.
- ५) -----हा एक संदेशवाहक असतो.

B) Match the following

05

|                            |  |
|----------------------------|--|
| i) Planning                | a) Primary memory                      |
| ii) F.W.Taylor             | b) Secondary memory                    |
| iii) Office Correspondence | c) The father of scientific management |
| iv) Power point            | d) Management function                 |
| v) Pendrive                | e) Types of communication              |
|                            | f) Slide show                          |

ब) जोड्या लावा.

|                         |                                |
|-------------------------|--------------------------------|
| १) नियोजन               | अ) प्रथम स्मृती                |
| २) एफ-डब्ल्यू-टेलर      | ब) दुय्यम स्मृती               |
| ३) कार्यालय पत्रव्यवहार | क) शास्त्रीय व्यवस्थापनाचा जनक |
| ४) पॉवर पॉइंट           | ड) व्यवस्थापनाचे कार्य         |
| ५) पेन ड्राईव्ह         | इ) संदेशवाहनाचा प्रकार         |
|                         | फ) स्लाईड शो                   |



C] Write the true or false

05

- To start a power point on a computer, go to the programme-start-Microsoft-power point
- Office relation is mainly related to the production of goods.
- Due to scientific management, the work of varies sections is not efficiently done.
- A report is a not summary of information.
- Clarity is the soul of the business letter.

क) चूक कि बरोबर ते लिहा.

- संगणकावर पॉवर पॉइंट चालू करण्यासाठी प्रोग्राम – स्टार्ट- मायक्रोसॉफ्ट पॉवर पॉइंट या मार्गाने जावे लागते.
- कार्यालयाचा संबंध प्रामुख्याने वस्तू निर्मितीशी असतो.
- शास्त्रीय व्यवस्थापनामुळे विविध विभागातील कार्य कार्यक्षमतेने होत नाही.
- अहवाल माहितीचा सारांश नाही.
- स्पष्टता हा व्यापारी पत्राचा आत्मा असतो.

D] Answer one sentence

05

- What is front office?
- What is laptop?
- Why power point used?
- What is meant by correspondence?
- Give the meaning of office layout.

ड) एका वाक्यात उत्तरे लिहा.

- फ्रंट ऑफिस म्हणजे काय?
- लॅपटॉप म्हणजे काय?
- पावर पॉइंट चा वापर कशासाठी केला जातो.
- पत्रव्यवहार म्हणजे काय?
- ऑफिस मांडणीचा अर्थ द्या.

## SECTION-B

- Q.2 What is an office? Explain the functions of an office. 15  
कार्यालय या संज्ञेचा अर्थ स्पष्ट करा. कार्यालयाची कार्ये सांगा.
- Q.3 Write an explanatory note on 'flow of work'. 15  
'कार्यप्रवाह' वर एक स्पष्टीकरणीय टीप लिहा.
- Q.4 Distinguish between horizontal and vertical methods of filing. Explain main advantages of the vertical method. 15  
क्षितीज फायलिंग पद्धती व उदग्र फाईलिंग पद्धती मधील फरक सांगून उदग्र पद्धतीचे फायदे सांगा.
- Q.5 Discuss the various factors which influence the physical environment of an office. 15  
कार्यालयाचे शारीरिक वातावरण प्रभावित करणाऱ्या विविध घटकांवर चर्चा करा.
- Q.6 Explain the merits and demerits of MS word. 15  
एम.एस.वर्ड चे गुण व दोष सांगा.

Q.7 Write short note

- i) Merits and demerits of vertical filing  
उदग्र फाईलिंगचे गुण व दोष
- ii) Importance of Indexing  
निर्देशांकाचे महत्व
- iii) Features of MS-Excel  
एम.एस.एक्सलचे वैशिष्ट्ये
- iv) Office report  
कार्यालयीन अहवाल
- v) Inword mail  
इनवर्ड मेल.

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3034**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-II) (Old) Examination Oct/Nov 2019**  
**Business Mathematics & Statistics-II**

[Time: Two Hours]

[Max. Marks: 50]

N.B

Please check whether you have got the right question paper.

1. Q.No.1 is compulsory.
2. Attempt any three questions from the remaining four questions.
3. Use of log table is allowed.

Q.1 Define matrix. Explain its any three types with suitable example. 08

Q.2 Solve Log ( $6012 \div 3668$ ) 14

Q.3 Calculate the Karl Pearson's Co-efficient of skewness from the following data:- 14

| Marks          | 0-10 | 10-20 | 20-30 | 30-40 | 40-50 | 50-60 | 60-70 | 70-80 |
|----------------|------|-------|-------|-------|-------|-------|-------|-------|
| No of students | 6    | 12    | 22    | 48    | 56    | 32    | 18    | 6     |

Q.4 Calculate the co-efficient of correlation from the following price and supply. 14

| Price  | 65 | 66 | 67 | 67 | 68 | 69 | 71 | 73 |
|--------|----|----|----|----|----|----|----|----|
| Supply | 53 | 55 | 56 | 58 | 60 | 60 | 64 | 64 |

(Use 67 and 60 as working mean for x &amp; y series)

Q.5 Construct the Laspeyres & Paashes price index number from the following data 14

| Commodity | 2016   |          | 2017   |          |
|-----------|--------|----------|--------|----------|
|           | Prices | quantity | Prices | quantity |
| A         | 16     | 24       | 32     | 32       |
| B         | 32     | 16       | 48     | 64       |
| C         | 8      | 8        | 16     | 16       |
| D         | 32     | 24       | 40     | 24       |

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3036**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com. S.Y. (Sem-IV) Examination Oct/Nov 2019**  
**Principle of Business Management-II**

[Time: Two Hours]

[Max. Marks: 50]

Please check whether you have got the right question paper.

- N.B
1. Q.No.1 is compulsory.
  2. Attempt any three questions from the remaining four questions.
  १. प्रश्न क्रमांक १ अनिवार्य आहे.
  २. उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- |     |  |          |
|-----|--|----------|
| Q.1 | What is good order? State the characteristics of a good order.<br>चांगला आदेश म्हणजे काय? चांगल्या आदेशाची वैशिष्ट्ये सांगा.                 | 08       |
| Q.2 | State the meaning of leadership. Write its importance in management.<br>नेतृत्वाचा अर्थ सांगून त्याचे व्यवस्थापनातील महत्त्व लिहा.           | 14       |
| Q.3 | What is Morale? Write in details importance of Morale.<br>मनोबल म्हणजे काय? मनोबलाचे महत्त्व सविस्तर लिहा.                                   | 14       |
| Q.4 | Define controlling. Explain the elements and process of controlling.<br>नियंत्रणाची व्याख्या द्या. नियंत्रणाचे घटक आणि प्रक्रिया स्पष्ट करा. | 14       |
| Q.5 | Write short notes on:<br>i) Importance of co-ordination<br>ii) Motivation  | 07<br>07 |

थोडक्यात टिपा लिहा

- १) समन्वयाचे महत्त्व
- २) अभिप्रेरणा

Total No. of Printed Pages:2

**SUBJECT CODE NO:- C-3035**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-VI) Examination Oct/Nov 2019**  
**Management Accounting –II**

[Time: Two Hours]

[Max. Marks: 50]

N.B

Please check whether you have got the right question paper.

1. Q.No.1 is compulsory.
2. Attempt any three questions from remaining four questions.
3. Use of calculator is allowed.

Q.1 Define Budget and Budgetary control. Explain its characteristics. 08

Q.2 From the following information prepare a Cash-Budget for the month of January 2016 to March, 2016: 14

| Months     | Sales (Rs.) | Purchases (Rs.) | Wages (Rs.) | Office Expenses (Rs.) | Factory Expenses (Rs.) | Selling Expenses (Rs.) |
|------------|-------------|-----------------|-------------|-----------------------|------------------------|------------------------|
| Novo.2015  | 50,000      | 30,000          | 6,000       | 4,000                 | 5,000                  | 3,000                  |
| Dec.2015   | 56,000      | 32,000          | 6,500       | 4,000                 | 5,500                  | 3,000                  |
| Jan.2016   | 60,000      | 35,000          | 7,000       | 4,000                 | 6,000                  | 3,500                  |
| Feb.2016   | 80,000      | 40,000          | 9,000       | 4,000                 | 7,500                  | 4,500                  |
| March.2016 | 90,000      | 40,000          | 9,500       | 4,000                 | 8,000                  | 4,500                  |

Additional Information:

- i) Opening cash balance on 1<sup>st</sup> January, 2016 was Rs.1,25,000
- ii) 25% of sales are in cash and remaining is collected in the following month that of sales
- iii) Suppliers supply goods at two months credit.
- iv) Wages and all other expenses are paid in the month following in which they are incurred.
- v) The company pays dividends to shareholders Rs.20, 000 and bonus to workers Rs.25, 000 in March, 2016.
- vi) Plant has been ordered and expected to be received in February, 2016. It will cost Rs.60, 000 to be paid in February, 2016.
- vii) Income tax Rs.20, 000 is payable in March, 2016.

Q.3 Ajanta Co. Ltd. manufactures two products "Black" and "White". A forecasts the number of units to be sold in the first four months of the year 2016 is given below: 14

| Month of 2016 | Product       |               |
|---------------|---------------|---------------|
|               | Black (Units) | White (Units) |
| January       | 21,000        | 42,000        |
| February      | 23,800        | 42,000        |
| March         | 29,400        | 36,400        |
| April         | 35,000        | 30,800        |

It is anticipated that:

- There will be no work-in-progress at the end of any month.
  - Finished units equal to half the sales for the next month will be in stock at the end of at the end of each month (including previous December, 2015).
- You are required to prepare a production Budget monthly for the first quarter ending march, 2016.

- Q.4 Raj has two projects each costing Rs.6, 00,000. The annual cash-inflows (after tax but before depreciation) of both projects are:

14

| Year | Cash -Inflows     |                   |
|------|-------------------|-------------------|
|      | Project 'X' (Rs.) | Project 'Y' (Rs.) |
| 1    | 75,000            | 85,000            |
| 2    | 1,35,000          | 1,15,000          |
| 3    | 2,25,000          | 1,95,000          |
| 4    | 2,65,000          | 2,00,000          |
| 5    | 1,95,000          | 2,50,000          |

Calculate Pay-Back-Period and advice which project is better under "Pay-Back-Period -Method"

- Q.5 Examine the significance and problems of Responsibility Accounting.

14



Total No. of Printed Pages:2

**SUBJECT CODE NO:- CC-3364**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem-I) (CBCGS) Examination Oct/Nov 2019**  
**English(Comp.)Paper-I**  
**Written & Spoken Communication in English**

**[Time: Three Hours]****[Max.Marks: 80]**

Please check whether you have got the right question paper.

- N.B i) Attempt all questions.  
 ii) Figures to the right indicate full marks.
- Q.1 A ) Complete the following sentences with the correct articles. (Any five) 10
- There is \_\_\_\_\_ European and \_\_\_\_\_ Eskimo among the tourists.
  - This is a painting of \_\_\_\_\_ western Ghats, and that is a photograph of \_\_\_\_\_ Mahabaleshwar peak.
  - She has made \_\_\_\_\_ painting for you. You can keep \_\_\_\_\_ painting in your house.
  - \_\_\_\_\_ man and \_\_\_\_\_ woman are waiting for you outside.
  - There is \_\_\_\_\_ public meeting in \_\_\_\_\_ city hall this evening.
  - Manoj heard \_\_\_\_\_ old tale about \_\_\_\_\_ unicorn.
  - There is \_\_\_\_\_ red book and \_\_\_\_\_ green book on the table.
- B) Fill in the blanks with suitable prepositions in the following sentences. (Any five) 10
- The bag is \_\_\_\_\_ the top rack \_\_\_\_\_ the cupboard.
  - Did you see the article \_\_\_\_\_ the applications \_\_\_\_\_ biotechnology?
  - Asif is going to visit Bombay \_\_\_\_\_ Monday \_\_\_\_\_ office work.
  - They left \_\_\_\_\_ midnight \_\_\_\_\_ their village.
  - Manu has been living \_\_\_\_\_ Dubai \_\_\_\_\_ ten years.
  - She was born \_\_\_\_\_ a village but now she lives \_\_\_\_\_ Mumbai.
  - Monisha was sitting \_\_\_\_\_ the table \_\_\_\_\_ the class.
- Q.2 Change the voice. (Any seven) 14
- The judge acquitted the man of crime.
  - Leena drops the spoons into the sink.
  - Find the lost document.
  - Does Lata read Science fiction?
  - We can change the curtains.
  - He saw a film yesterday.
  - They named the child Dinesh.
- Q.3 Write two words in regular spelling each of the following sounds. (Any seven) 14
- | i : |
  - | e |
  - | x |
  - | a : |
  - | p |
  - | d |



- vii. |f|
- viii. |Q|
- ix. |au|

Q.4 Transcribe the following words:

14

- i. Keep
- ii. Check
- iii. Fat
- iv. Ship
- v. Hot
- vi. Silly
- vii. Bend
- viii. Great
- ix. Turn
- x. fool
- xi. box
- xii. toy
- xiii. all
- xiv. bite

Q.5 Write a dialogue or conversation on any three of the following in ten sentences each

18

- i. Barkha meets Farha, who used to be a classmate at school, after a long time at a wedding.
- ii. Dharam goes to his friend Praveen's house. His cousin, Smita, is with him, Dharam introduces the two to each other.
- iii. Anita invites her friends, Hari and Rina, to go with her family on a picnic. Rina accepts the invitation but Hari declines it because of urgent work that he has to attend to on that day.
- iv. Mr. Jain goes to his neighbour Shyam to make a complaint.

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3037**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-II) (Old) Examination Oct/Nov 2019**  
**Entrepreneurship Development-II**

[Time: Two Hours]

[Max. Marks: 50]

Please check whether you have got the right question paper.

- N.B
1. Q.No.1 is compulsory.
  2. Attempt any three questions from the remaining four questions.
  १. प्रश्न क्रमांक १ अनिवार्य आहे.
  २. उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- |     |  |    |
|-----|--|----|
| Q.1 | What is Project Report? Explain its importance.<br>प्रकल्प अहवाल म्हणजे काय? त्याचे महत्व स्पष्ट करा.  | 08 |
| Q.2 | Write a note on service sector opportunities<br>सेवा क्षेत्रातील संधी यावर लिखाण करा.  | 14 |
| Q.3 | Examine the role of SIDBI in promoting entrepreneurship.<br>उद्योजकता वाढीसाठी सिडबीच्या भूमिकेचे परीक्षण करा.   | 14 |
| Q.4 | Explain the meaning of privatization and state the advantages and disadvantages of privatization<br>'खाजगीकरण' संकल्पनेचा अर्थ सांगून खाजगीकरणाचे फायदे -तोटे नमुद करा.  | 14 |
| Q.5 | Write a short notes (Any two)<br>i) Shri. Badrinarayan Barwale<br>ii) Liberalization<br>iii) Rural entrepreneurs<br>थोडक्यात टिपा लिहा (कोणतेही दोन)<br>१) श्री.बद्रीनारायण बारवाले<br>२) उदारीकरण<br>३) ग्रामीण उद्योजक | 14 |

Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3039**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-IV) Examination Oct/Nov 2019**  
**Business Regulatory Frame Work-II**

[Time: Two Hours]

[Max. Marks:50]

Please check whether you have got the right question paper.

N.B

- 1) Question No.1 is compulsory.
- 2) Attempt any three questions from the remaining four questions.
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उर्वरित चार प्रश्नापैकी कोणतेही तीन प्रश्न सोडवा.

- |     |  |    |
|-----|--|----|
| Q.1 | What is delivery of goods? Explain the rules relating to delivery of goods.<br>वस्तूचे प्रदान म्हणजे काय? वस्तू प्रदान संबंधीचे नियम स्पष्ट करा.     | 08 |
| Q.2 | Discuss about breach of contract of sale and other provisions.<br>विक्री कराराचा भंग आणि इतर तरतूदी यावर चर्चा करा.                                  | 14 |
| Q.3 | Explain meaning and characteristics of promissory note.<br>वचनपत्राचा अर्थ आणि वैशिष्ट्ये स्पष्ट करा.  | 14 |
| Q.4 | What is mean by presentment of negotiable instruments? Explain its objective.<br>चलनक्षम दस्तऐवजाचे सादरीकरण म्हणजे काय? त्याचे उद्देश स्पष्ट करा.   | 14 |
| Q.5 | Write short note on:-<br>1) National Human Right Commission<br>2) Bill of Exchange<br>टिपा लिहा:<br>१) राष्ट्रीय मानवी हक्क आयोग<br>२) विनिमय विपत्र | 14 |

Total No. of Printed Pages:2

**SUBJECT CODE NO:- CC-3365**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y (Sem-III) (CBCGS) Examination Oct/Nov 2019**  
**English(Comp.)Paper-III**  
**(Written & Spoken Communication in English)**

[Time: Three Hours]

[Max. Marks: 80]

Please check whether you have got the right question paper.

**N.B**

- i. Attempt all questions.
- ii. Figures on the right indicate full marks.

- Q.1** A) As you are Mr. Joshi, General Secretary of Amit Automobiles Pvt. Ltd. Mumbai, write a **10** standard business letter to Mr. Kumar informing him about his selection as 'Trainee Executive' in your company.

**OR**

You have bought a refrigerator which has defect, write a letter of complaint to the manager 'Star Electronics', Pune.

- B) You are the secretary of student's Union in your college. Prepare an agenda for the meeting of **10** the activities to be conducted on 20<sup>th</sup> October 2019.

**OR**

Explain the essential points in writing minutes of meetings.

- C) You are applying for the post of H.R. Manager in Super Motors. Prepare your resume with **10** relevant information.

**OR**

Write a cover letter for the resume you have prepared for the post of Assistant Professor in Accounts.

- Q.2** Answer the following questions in 200 words. (**any three**) **30**

- i) Explain the essential qualities for a man of business.
- ii) How does A. Horn describe the functioning and management of an office? Explain.
- iii) What are the success stories used in 'When Ideas Make Money'?
- iv) Write a detailed note on Sudha Murty's experiences in 'Appro JRD'.
- v) Discuss the inspirational story of Sabeer Bhatia.

- Q.3** A) Under the subordinate clauses in the following sentences. **10**

- i) We has lunch as soon as we reached Pune.
- ii) I'll see Mr. Sharma it I visit Mumbai.
- iii) We know that Raju is a bank manager.
- iv) They helped him because he was very poor.
- v) The boy whom you met yesterday is a clerk.

**B) Use appropriate punctuations and capital letters in the following sentences.**

**10**

- i) Who wrote the famous drama hamlet
- ii) Major lives in Aligarh
- iii) Look whos here
- iv) What is beautiful picture it is
- v) Ram said I will ring the bell

Total No. of Printed Pages:2

**SUBJECT CODE NO:- C-3038**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com. T.Y. (Sem-VI) Examination Oct/Nov 2019**  
**Indirect Taxes & Direct Taxes -II**

[Time: Two Hours]

[Max. Marks: 50]

Please check whether you have got the right question paper.

N.B

1. Q.No.1 is compulsory.
2. Attempt any three questions out of remaining four questions.

Q.1 Explain in detail the concept of Agriculture Income with its example. 08

Q.2 Write down the procedure of calculating income from house property. 14

Q.3 Mr. Krishna is working in Sumit Glasses has submitted the following information regarding his income from salary for the assessment year 2016-17. 14

- 1) Basic salary 30,000 pm
  - 2) D.A 3,000 pm
  - 3) CCA 1,000 pm
  - 4) Contribution to RPF by the employer is 14% of salary
  - 5) Interest on RPF at the rate of 14% is Rs.2800/-
  - 6) Entertainment allowance Rs.200/-pm
  - 7) Travelling allowance Rs.2000/-p. a
  - 8) He get education allowance for two children Rs.1000/-per month. His two children studying in the school.
  - 9) Gas water and electricity Rs.1000/-pa
  - 10) Professional tax paid Rs.3000/-pa
- Calculate his income from salary

Q.4 Mr. Sachin is a C.A has prepared the following income and expenditure A/C 14

**Income & Expenditure A/C**

| Expenditure       | Amount           | Income                       | Amount           |
|-------------------|------------------|------------------------------|------------------|
| Office Expenses   | 1,00,000         | Audit fees                   | 1,75,000         |
| Employee salary   | 50,000           | Gift from father in law      | 5,81,500         |
| Magazine          | 6,000            | Dividend                     | 80,000           |
| Personal Exp.     | 1,70,000         | Profit on sale of investment | 64,500           |
| Donation to N.D.F | 5,000            | Tax consultancy fees         | 5,00,000         |
| Interest paid     | 7,000            |                              |                  |
| Income Tax        | 1,33,000         |                              |                  |
| Car Expenses      | 20,000           |                              |                  |
| Net Surplus       | 9,10,000         |                              |                  |
|                   | <b>14,01,000</b> |                              | <b>14,01,000</b> |



**Adjustment:**

- 1) The car is use equally for official and personal purpose
  - 2) Rs.10,000/-domestic servant salary is included in employee's salary
- Calculate his income from profession for the assessment year 2017-18

Q.5 Write short note on:

- 1) Long Term Capital Gain
- 2) Gross Total Income

14



Total No. of Printed Pages:2

**SUBJECT CODE NO:- CC-3366**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem.-I) (CBCGS) Examination Oct/Nov 2019**  
**Marathi (SL) Paper - I**

[Time : Three Hours]

[Total Marks :80]

Please check whether you have got the right question paper.

N.B. :

- i. प्रश्न क्र. १ सोडविणे आवश्यक.
- ii. प्रश्न क्र. २ ते ७ पैकी कोणतेही चार प्रश्न सोडवा.
- iii. उजवीकडील अंक गुण दर्शवितात.
- iv. उत्तरपत्रिकेवर काळ्या किंवा निळ्या पेनचाच वापर करावा.

Q.1

अ) योग्य पर्याय निवडा.

०५

१. लीळाचरित्र या ग्रंथाचे लेखक कोण?  
 अ) मुकुंदराज      ब) संत दासोपंत      क) म्हाइंभट      ड) गोविंद प्रभू
२. कुश्चळ भूमीवरी उगवली तुळसी | हा अभंग कोणी लिहिला.  
 अ) संत नामदेव      ब) संत तुकाराम      क) संत ज्ञानेश्वर      ड) संत निर्मळा
३. अर्जदस्त मधून तत्कालीन समाजस्थितीचे चित्रण कोणी केले?  
 अ) रामचंद्रपंत अमात्य      ब) श्री. म. माटे  
 क) संत दासोपंत      ड) संत एकनाथ
४. संत तुकाराम यांचे वास्तव्य कोठे होते?  
 अ) पैठण      ब) मंगळवेढा      क) नरसी बामणी      ड) देहू
५. खालीलपैकी कोणता शब्द बरोबर आहे.  
 अ) वरीष्ठ      ब) वरिष्ठ      क) वरीष्ट      ड) वरिष्ट

०५

ब) एका वाक्यात उत्तरे लिहा.

१. हुजेन्सने कोणते तत्व स्पष्ट केले?
२. स्त्री-पुरुष तुलना हा ग्रंथ कोणी लिहिला?
३. मन करा रे प्रसन्न। सर्व सिद्धीचे कारण। हा अभंग कोणी लिहिला.
४. ख्रिस्तपुराण या ग्रंथाचे ग्रंथकार कोण?
५. धुळी आतील रत्न मधून कोणत्या भाषेची महति सांगितलेली आहे?

क) रिकाम्या जागी योग्य शब्द भरून वाक्य पुन्हा लिहा.

०५

१. गोसावियांसि गावी एकी \_\_\_\_\_ आसन असे.
२. स्त्रीचरित्र व पुरुषाचे भाग्य \_\_\_\_\_ कळत नाही.
३. महाद्वारी \_\_\_\_\_ तयाची बहीण | घाली लोटांगण उभयता ||४||
४. जगी सांगतात प्रीत \_\_\_\_\_ खरी झड घालुन प्राण देतो दीपकाचे वरी |
५. उत्कट भावना \_\_\_\_\_ या चिन्हाद्वारे दाखविली जाते.

ड) खालील विधाने चूक की बरोबर ते लिहा.

०५

१. शहाजीराजे व जिजाऊ यांचा विवाह सिंदखेड येथे झाला.
२. रामचंद्रपंत अमात्य यांनी १७१५ मध्ये आज्ञापत्र हा ग्रंथ लिहिला.
३. योगसंग्राम हा ग्रंथ संत शेख महंमद यांनी लिहिला.
४. डार्विनने जंतुतत्वाचा शोध लावला.
५. मराठी शब्दाच्या शेवटी येणारा इ-कार किंवा उ-कार उच्चारानुसार दिर्घ लिहावा.

सविस्तर उत्तरे लिहा.

- प्र. २ रामचंद्रपंत अमात्य यांनी राजाची कोणती कर्तव्य सांगितली आहेत? ते लिहा. १५
- प्र. ३ 'जिजाऊ आमची सून जाली' या पाठच्या आधारे जिजाऊ व शहाजींच्या विवाह प्रसंगाचे वर्णन करा. १५
- प्र. ४ 'सत्याग्रही बसव' मधून कोणता उपदेश केला आहे? ते लिहा. १५
- प्र. ५ 'तुझ्या प्रीतीचे' मधील उत्कट प्रेमभाव स्पष्ट करा. १५
- प्र. ६ ईश्वर भेटीची उत्कटता 'पाऊसदेवा' मधून संत दासोपंतांनी कशी व्यक्त केली? ते लिहा. १५
- प्र. ७ टिपा लिहा. (कोणत्याही तीन) १५
१. विरामचिन्हे
  २. अनुस्वार विषयक नियम
  ३. संत तुकाराम
  ४. ताराबाई शिंदे : स्त्रीविचार
  ५. परमेश्वराचे भवितव्य : भक्ती आणि ज्ञान

Total No. of Printed Pages:02

**SUBJECT CODE NO:- C-3040**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-II) (Old) Examination Oct/Nov 2019**  
**Business & Industrial Economics-II**

**[Time: Two Hours]****[Max. Marks:50]**

Please check whether you have got the right question paper.

- N.B 1) Question No.1 is compulsory.  
 2) All questions carry equal marks.  
 १) प्रश्न क्रमांक १ अनिवार्य आहे.  
 २) सर्व प्रश्नांना समान गुण आहेत.
- Q.1 Explain Role of Industries in Economic & Social Development. 10  
 आर्थिक आणि सामाजिक विकासात उद्योगाची भूमिका विशद करा.
- Q.2 What is partnership? Write difference between individual proprietorship and partnership. 10  
 भागिदारी म्हणजे काय? व्यक्तीगत मालकी आणि भागिदारी यातील फरक लिहा.  
 OR  
 What is public Enterprise? Explain their advantages and Disadvantages.  
 सार्वजनिक उपक्रम म्हणजे काय? त्याचे फायदे व तोटे स्पष्ट करा.
- Q.3 Discuss Alfred Weber's theory of industrial location. 10  
 अल्फ्रेड वेबरच्या औद्योगिक स्थाननिश्चिती च्या सिद्धांतावर चर्चा करा.  
 OR  
 What is Regional Imbalance and explain causes of Regional imbalance in India.  
 प्रादेशिक असमतोल म्हणजे काय? आणि भारतातील प्रादेशिक असमतोलाची कारणे स्पष्ट करा.
- Q.4 Write in details about New Industrial Policy 1991. 10  
 नविन औद्योगिक धोरण १९९१ या विषयी सविस्तर लिहा.  
 OR  
 Explain Role and Functions of IDBI.  
 भारतीय औद्योगिक विकास बँकेची भूमिका व कार्य स्पष्ट करा.
- Q.5 Write short notes (any two) 10  
 1) Industrial growth  
 2) Industrial Investment  
 3) Functions of IFCI  
 4) Role of FDI in Indian Economy.

थोडक्यात टिपा लिहा. (कोणतेही दोन )

- १) औद्योगिक वृद्धी
- २) औद्योगिक गुंतवणूक
- ३) भारतीय औद्योगिक वित्त महामंडळाची कार्ये
- ४) परकीय थेट गुंतवणूकीची भारतीय अर्थव्यवस्थेतील भूमिका

Total No. of Printed Pages:3

**SUBJECT CODE NO:- CC-3367**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem-I) (CBCGS) Examination Oct/Nov 2019**  
**Hindi (SL) Paper - I**

[Time: Three Hours]

[Max. Marks:80]

Please check whether you have got the right question paper.

- सूचना : i) पहला प्रश्न अनिवार्य है ।  
 ii) प्रश्न क्र.2 से लेकर 7, में से किन्ही चार प्रश्नों के उत्तर लिखिए ।  
 iii) दाहिनी ओर प्रश्नों के अंक दिए गए हैं ।

प्र.१अ) बहुविकल्पीय प्रश्न :

05

1. 'कोवायाशी' किस कहानी का पात्र है ?  
 (अ)दो बाँके (ब)पंचलाईट  
 (क) एटम बम (ड)इनमें से कोई नहीं
2. प्रेमचंद का जन्म कब हुआ ?  
 (अ)1880 (ब)1980  
 (क) 1890 (ड) 1870
3. "आप मर्द लोग तो बच्चों से बचे ही रहना चाहते हैं न ?" वाक्य किस कहानी का है ?  
 (अ)स्त्री और पुरुष (ब)अपरिचित  
 (क) पंचलाईट (ड) इनमें से कोई नहीं
4. निम्न में से कौन-सी विशेषता पारिभाषिक शब्दावली की नहीं है ।  
 (अ)कृत्रिम शब्दावली (ब)नियतार्थता  
 (क) विशेष क्षेत्र,में प्रयोग (ड) अस्पष्टता
5. हिंदी की कितनी उपभाषाएँ हैं ?  
 (अ)दो (ब)पाँच  
 (क) चार (ड) इनमें से कोई नहीं

ब) एक वाक्य में उत्तर लिखिए :

05

- 1) 'पंचलाईट' कहानी के रचयिता कौन है ?
- 2) 'सीताराम' किस कहानी का पात्र है ?
- 3) 'एटमबम' कहानी किस देश से संबंधित है?
- 4) हिंदी में कितने लिंग हैं ?
- 5) हिंदी भाषा किस परिवार की है ?

क) रिक्त स्थानों की पूर्ति कीजिए :

05

- 1) प्रेमचंद का मूल नाम .....था ।
- 2) "तुमने जाति को इज्जत राखी है । तुम्हारा .....खून माफ ।"
- 3) सुभद्राकुमारी चौहान का जन्म .....गाँव में हुआ ।
- 4) हिंदी की उत्पत्ति .....अपभ्रंश से मानी जाती है ।
- 5) 'Verification' शब्द के लिए हिंदी में .....शब्द प्रयुक्त किया जाता है ।

ड) सही या गलत : उत्तर लिखिए

05

- 1) हिंदी द्रविड परिवार की भाषा है ।
- 2) फनीश्वरनाथ रेणु का जन्म सन 1921 में हुआ ।
- 3) 'अपरिचित' राजेंद्र यादव की चर्चित कहानी है ।
- 4) खड़गसिंह 'हार की जीत' कहानी का पात्र है ।
- 5) हिंदी भाषा की लिपि रोमन हैं ।

प्र.२ ससंदर्भ व्याख्या कीजिए

15

"एक खास तरह के समाज में जरूर अपने को मिसफिट अनुभव करती हूँ ।"

अथवा

"मेरी प्रार्थना केवल यह है कि इस घटना को किसी के सामने प्रकट न करना ।"

प्र.३ गौरी कहानी में एक युवती की अनोखी देशभक्ति का चित्रण किया है स्पष्ट कीजिए ।

15

प्र.४ एटम कहानी वैश्विक समस्या को उभारती है विशद कीजिए

15

प्र.५ देवनागरी लिपि के स्वरूप को स्पष्ट करते हुए उसकी विशेषताओं पर प्रकाश डालिए ।

15

प्र.६ पारिभाषिक शब्दावली का स्वरूप स्पष्ट करते हुए उसकी समस्याये विशद कीजिए ।

15

प्र.७ टिप्पणियाँ लिखिए : (किन्हीं तीन पर)

- 1) गौरी
- 2) विपिन बाबू
- 3) अपरिचित कहानी में व्यस्त दाम्पत्य जीवन की त्रासदी
- 4) हिंदी वर्तनी का मानक रूप
- 5) हिंदी भाषा का विकास क्रम



Total No. of Printed Pages:2

**SUBJECT CODE NO:- CC-3374**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y (Sem.-III) (CBCGS) Examination Oct/Nov 2019**  
**Hindi (SL) Paper - III**

[Time: Three Hours]

[Max. Marks: 80]

**N.B**

Please check whether you have got the right question paper.

- i) पहला प्रश्न अनिवार्य हैं!
- ii) प्रश्न क्रं. २ से लेकर ७ में से किन्हीं चार प्रश्नों के उत्तर लिखिए!
- iii) दाहिनी ओर प्रश्नों के अंक दिए गए हैं!

**Q.1** अ] बहुविकल्पीय प्रश्न**05**

- 1] भाषा कि सत्ता मूलतः होती है?  
 अ. मानसिक    ब. साहित्यिक    क. सांस्कृतिक    ड. सामाजिक
- 2] विधि की हिंदी किस क्षेत्र से संपृक्त है?  
 अ. वाणिज्य    ब. कानून    क. व्यापार    ड. संरक्षण
- 3] प्रयोजनमूलक हिंदी को विद्वानों ने कितने नाम दिए हैं?  
 अ. चार    ब. पांच    क. छह    ड. सात
- 4] सन् 1951 कि जनगणना के अनुसार भारत में कितनी भाषाएं थीं?  
 अ. 176    ब. 177    क. 178    ड. 179
- 5] Import अंग्रेजी शब्द के लिए हिंदी प्रयुक्त शब्द क्या है?  
 अ. चुंगी    ब. निर्गम    क. अदत्त    ड. आयात

ब]. एक वाक्य में उत्तर लिखिए!

**05**

1. मातृभाषा का शाब्दिक अर्थ क्या है?
2. प्रयोजनमूलक हिंदी का जनक किसे माना जाता है?
3. इंदिरा गांधी सरकार ने सन् 1969 में देश कि कितने प्रमुख बैंको का राष्ट्रीयकरण किया था?
4. अंग्रेजी Goods शब्द के लिए हिंदी में प्रयुक्त शब्द क्या है?
5. Transfer अंग्रेजी शब्द के लिए हिंदी में प्रयुक्त शब्द क्या है?

क]. रिक्त स्थानों कि पूर्ती किजिए !

1. वाणी (भाषा) विश्वायु, विश्वाछाया और ----- है!
2. संप्रेषण मोटे तौर पार व्याक्तियों के बिच ----- आदान-प्रदान की प्रक्रिया है!
3. शब्द-अर्थ और ----- संरचना भिन्न होती है!
4. वाणिज्य से तात्पर्य ----- की गतिविधियों तक सीमित था!
5. भाषा मूलतः वाचिक अथवा ----- उपलब्ध है!

5

ड]. सही या गलत उत्तर लिखीए!

1. संस्कृत कि 'भाष' धातू से 'भाषा' शब्द बना है!
2. श्रवण शब्द 'कृ' धातु से बना है!
3. Policy अंग्रेजी शब्द के लिए हिंदी में 'रोकड' शब्द प्रयुक्त होता है!
4. 14 अगस्त, 1949 को हिंदी भाषा को राजभाषा का दर्जा प्राप्त हुआ!
5. भाषा शिअण के अनुकरण में स्लाइड का प्रयोग होता है!

5

- |            |  |           |
|------------|--|-----------|
| <b>Q.2</b> | भाषा के विभिन्न रूपों पर प्रकाश डालिए!                                       | <b>15</b> |
| <b>Q.3</b> | प्रयोजनमूलक भाषा कि विशेषताएं स्पष्ट किजिए!                                  | <b>15</b> |
| <b>Q.4</b> | वाणिज्य-व्यापार का तात्पर्य एवं स्वरूप पर प्रकाश डालिए!                      | <b>15</b> |
| <b>Q.5</b> | संप्रेषण के मुख्य प्रकारों का विवेचन किजिए!                                  | <b>15</b> |
| <b>Q.6</b> | भाषा के स्वरूप को स्पष्ट करते हुए मातृभाषा एवं द्वितीय भाषा पर प्रकाश डालिए! | <b>15</b> |
| <b>Q.7</b> | टिपणियों लिखिए (किन्ही तीन पर)   | <b>15</b> |
|            | 1. भाषण कौशल्य   |           |
|            | 2. राजभाषा हिंदी   |           |
|            | 3. विज्ञापन  |           |
|            | 4. निबंध के भेद  |           |
|            | 5. सूचना प्रोधोगिकी  |           |

Total No. of Printed Pages:2

**SUBJECT CODE NO:- CC-3373**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y (Sem.-III) (CBCGS) Examination Oct/Nov 2019**  
**Marathi (SL) Paper - III**

[Time: Three Hours]

[Max. Marks: 80]

**N.B**

Please check whether you have got the right question paper.

- i. प्रश्न क्रमांक १. सोडविणे आवश्यक आहे.
- ii. प्रश्न क्र २ ते ७ यांपैकी कोणतेही चार प्रश्न सोडवा.
- iii. उजवीकडील अंक गुण दर्शवितात.
- iv. उत्तरपत्रिकेवर काळ्या किंवा निळ्या पेनचाच वापर करावा.

**Q.1**

अ) योग्य पर्याय निवडा

**05**

१. नैसर्गिक भाषा आणि सांकेतिक भाषा किती प्रकारच्या आहेत?

अ) तीन ब) दोन क) एक ड) चार

२. कुशल गुणासाठी व व्यक्तीच्या मनातील खलप्रवृत्ती नष्ट करण्यासाठी त्यास कशाची गरज असते?

अ) वाचनाची ब) प्रवासाची क) आरामाची ड) मित्रांची

३. जागतिकीकरणाची भाषा कोणती आहे?

अ) मराठी ब) हिंदी क) तेलगू ड) इंग्रजी

४. महाराष्ट्र राज्याची राजभाषा कोणती आहे?

अ) हिंदी ब) मराठी क) संस्कृत ड) इंग्रजी

५. वडीलांस पत्र हे कोणत्या प्रकारचे पत्र आहे?

अ) अनौपचारिक ब) औपचारिक क) प्रवासवर्णन ड) आंतरराष्ट्रीय

ब) एका वाक्यात उत्तरे लिहा.

**05**

अ) भाषेचा कोणताही एक गुणधर्म सांगा.

ब) सार्वजनिक ग्रंथ संग्रहाचा पाया कोणी घातला?

क) बँक म्हणजे काय?

ड) 'निबंध' या शब्दाचा अर्थ लिहा.

इ) सिग्नलवरील दिवा हे संदेशनाचे कोणते माध्यम आहे?

क) रिकाम्या जागा योग्य शब्द भरून वाक्य पुन्हा लिहा.

अ) नैसर्गिक भाषा आणि -----भाषा हे भाषेचे प्रमुख दोन प्रकार आहेत.

ब) श्रवण, भाषण, -----आणि लेखन ही प्रमुख चार भाषिक कौशल्ये आहेत.

क) मानवी -----तून उच्चारलेल्या अर्थपूर्ण ध्वनिसंकेतांची मांडणी म्हणजे भाषा होय.

ड) युनेस्कोतर्फे-----हा दिवस 'विश्व पुस्तक दिवस' म्हणून गौरविला जातो.

इ) वाणिज्यविषयक पत्रव्यवहार हा -----पत्रव्यवहाराचा मुख्य भाग आहे.

ड) चूक की बरोबर ते लिहा.

अ) भाषा हा शब्द 'भाष्' (आवाज उत्पन्न करणे) या धातूपासून आला आहे.

ब) मुलाने आईस लिहिलेले पत्र हे औपचारिक पत्रलेखनात मोडते.

क) भाषा हे मानवी जीवनाचे अविभाज्य अंग नाही.

ड) भारतीय ग्रंथालयांना दोन हजार वर्षांपूर्वीची परंपरा आहे.

इ) सर्व प्रकारच्या प्रवाहांचे विलगीकरण म्हणजे जागतिकीकरण होय.

05

05

सविस्तर उत्तरे लिहा. (कोणतेही चार)

Q.2 भाषा म्हणजे काय ते सांगून भाषेचे स्वरूप स्पष्ट करा.

15

Q.3 व्यवसायिक पत्रलेखन म्हणजे काय? ते सांगून व्यवसायिक पत्रलेखनाचा मसुदा तयार करा.

15

Q.4 निबंध म्हणजे काय? ते सांगून निबंधलेखनाचा मसुदा तयार करा.

15

Q.5 निबंध म्हणजे काय? ते सांगून निबंधलेखनाचे प्रकार स्पष्ट करा.

15

Q.6 वाणिज्य विषयक पत्रव्यवहाराचे स्वरूप व विशेष लिहा.

15

Q.7 जागातीकीकरणात मराठी भाषेचे महत्व सविस्तर विशद करा.

15

Q.8 टिपा लिहा. (कोणत्याही दोन )

15

१) चित्रात्मक भाषा

२) ग्रंथालय चळवळ

३) जागतिकीकरण

४) पत्रलेखन एक कला.

५) निबंध

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3042**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-IV) Examination Oct/Nov 2019**  
**1) Marketing Management-II**

**[Time: Two Hours]****[Max.Marks:50]**

Please check whether you have got the right question paper.

- i) Question No. 1 is compulsory.
- ii) Attempt any three questions from the remaining four questions.
- i) प्रश्न क्रमांक १ अनिवार्य आहे.
- ii) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- |     |   |    |
|-----|---|----|
| Q.1 | Explain the Need of Personal selling and its advantages.<br>व्यक्तीगत विक्रमाची आवश्यकता सांगून फायदे स्पष्ट करा.                                   | 08 |
| Q.2 | Define marketing organization state its importance.<br>विपणन संघटन म्हणजे काय त्याचे फायदे स्पष्ट करा.  | 14 |
| Q.3 | What is CRM and Explain the feature of CRM (Customer Relationship management)<br>ग्राहक संबंध व्यवस्थापन म्हणजे काय व त्याची वैशिष्टे सांगा.        | 14 |
| Q.4 | Write detailed notes on E-Governance<br>इ - गव्हर्नन्स यावर सविस्तर टिप्पणी लिहा.   | 14 |
| Q.5 | Write Short notes on any two of the following<br>i) Affective Advertisement<br>ii) Marketing Communication<br>iii) Sources of Marketing information | 14 |

खालीलपैकी कोणत्याही दोनवर टिपा लिहा

- १) परिणामकारक जाहीराती
- २) विपणन संपर्क
- ३) विपणन समाचाराची माध्यमे

**OR**

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3042**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-IV) Examination Oct/Nov 2019**  
**2) Financial Management-II**

**[Time: Two Hours]****[Max.Marks:50]**

Please check whether you have got the right question paper.

- i) Question No. 1 is compulsory.
- ii) Attempt any three questions from the remaining four questions.
- i) प्रश्न क्रमांक १ अनिवार्य आहे.
- ii) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- Q.1 Explain the various sources of financing. 08  
वित्तपुरवठा करणारे विविध स्रोत स्पष्ट करा.
- Q.2 Define capital structure. Explain the various factors determining capital structure. 14  
भांडवल संरचना म्हणजे काय. भांडवल संरचना ठरविणारे विविध घटक स्पष्ट करा.
- Q.3 What is Leverage? Explain the significance of financial leverage. 14  
तरलता म्हणजे काय? आर्थिक तरलतेचे महत्व विशद करा.
- Q.4 What do you mean by working capital? State the significance of working capital. 14  
खेळते भांडवल म्हणजे काय? खेळत्या भांडवलाचे महत्व विशद करा.
- Q.5 Write short notes 14  
i) Types of dividend policies  
ii) Venture Capital  
थोडक्यात लिहा  
i) लाभांक्ष धोरणाचे प्रकार  
ii) उदयम भांडवल

**OR**

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3042**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-IV) Examination Oct/Nov 2019**  
**3) Human Resource Management-II**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

- 1) Question No. 1 is compulsory.
- 2) Attempt any three questions from the remaining four questions.
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- |     |  |          |
|-----|--|----------|
| Q.1 | What is the performance appraisal? Write the purposes of performance appraisal?<br>कार्यमान मूल्यमापन म्हणजे काय? कार्यमान मूल्यमापनाचे हेतू स्पष्ट करा ?  | 08       |
| Q.2 | What is moral? Explain the difference between moral and motivation?<br>मनोधैर्य म्हणजे काय? मनोधैर्य व अभिप्रेरणा यातील फरक स्पष्ट करा?  | 14       |
| Q.3 | What is the meaning of Human Resource Policies? Write the characteristics of Human Resource Policies?<br>मानव संसाधन धोरण म्हणजे काय? मानव संसाधन धोरणेचे वैशिष्ट्ये लिहा.   | 14       |
| Q.4 | Explain the Need of employee Welfare Scheme?<br>कर्मचारी कल्याण योजनेची गरज स्पष्ट करा ?   | 14       |
| Q.5 | Write a Short Note<br><ol style="list-style-type: none"> <li>1) Criteria of Performance appraisal.</li> <li>2) Labour Welfare Scheme</li> </ol> थोडक्यात टिपा लिहा.<br>१) कार्यमान मूल्यमापनाचे निकष<br>२) कामगार कल्याण योजना | 07<br>07 |



Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3041**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-VI) Examination Oct/Nov 2019**  
**New Auditing Trends-II**

[Time: Two Hours]

[Max. Marks:50]

Please check whether you have got the right question paper.

- N.B
- 1) Question No.1 is compulsory.
  - 2) Attempt any three questions from the remaining four questions.
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.
- Q.1 What is Management Audit? Discuss the position of Management Audit. 08  
व्यवस्थापन अंकेक्षण म्हणजे काय? व्यवस्थापन अंकेक्षणाची स्थिती स्पष्ट करा.
- Q.2 Define Human Resource Audit. Explain the scope and importance of Human Resource Audit. 14  
मानवी संसाधनाची व्याख्या लिहा. मानवी संसाधनाची व्याप्ती व महत्त्व स्पष्ट करा.
- Q.3 “Audit of a co-operative sugar Industry is also an Administrative Audit”, Discuss. 14  
“सहकारी साखर उद्योगाचे अंकेक्षण हे प्रशासकीय अंकेक्षण सुद्धा आहे”, चर्चा करा.
- Q.4 Write notes on 14  
i) Rights of cost Auditor  
ii) Selective Tax Audit  
टिपा द्या.  
१) परिव्यय अंकेक्षकाचे अधिकार  
२) निवडक कर अंकेक्षण
- Q.5 Write notes on (any two) 14  
i) Objectives and characteristics of Investigation  
ii) Difference between Management Audit and Cost Audit.  
iii) Certification for claiming exemptions.  
टिपा द्या. (कोणतेही दोन )  
१) अन्वेषणाची उद्दिष्ट्ये आणि वैशिष्ट्ये  
२) व्यवस्थापन अंकेक्षण व परिव्यय अंकेक्षण फरक  
३) सवलत मागणीसाठी दाखला मिळविण्या संदर्भातील तरतुदी.

Total No. of Printed Pages:3

**SUBJECT CODE NO:- CC-3380**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem.-I) (CBCGS) Examination Oct/Nov 2019**  
**Financial Accounting - I**

[Time: Three Hours]

[Max.Marks:80]

N.B

Please check whether you have got the right question paper.

- (i) Question No.1 is compulsory.
- (ii) Attempt any four questions from Q.No.2 to Q.No.7.
- (iii) Use of Calculator is allowed.

Q.1 A) Select the most appropriate answer.

05

- 1) Book Keeping is a..... Science.
  - a) Pure
  - b) Natural
  - c) Social
  - d) Physical
- 2) Excess of Expenses over income is called.....
  - a) Profit
  - b) Loss
  - c) Liability
  - d) None of these
- 3) The Profit on sale of an asset is debited to..... Account.
  - a) Profit and Loss
  - b) Reserve
  - c) Asset
  - d) None of these
- 4) Each installment include interest on.....balance.
  - a) Outstanding (Unpaid)
  - b) Hire Purchase
  - c) Down Payment
  - d) None of these
- 5) Unrecouped short workings is transferred to .....Account.
  - (a) Trading Account
  - (b) Profit and Loss Account
  - (c) Reserve Account
  - (d) None of these

B) Answer the following questions in one sentence each.

05

- 1) State the meaning of narration.
- 2) What are the main types of Trial – balance.
- 3) What is Balance Sheet?
- 4) State the types of Royalty.
- 5) What do you mean of Combine entry?

C) Fill in the blanks and rewrite the sentences.

05

- 1) Cash Purchases of goods should be credited to .....
- 2) Depreciation is a charge against.....
- 3) Landlord is a person who .....the royalty.
- 4) In case of Hire Purchase System, If Cash Price are missing.....method is used for calculation of interest and Recovery of Cash Price in each installment.
- 5) Buildings, Machinery are the examples of .....assets.

D) State whether the following statements are True or False.

- 1) Live Stock A/c is a nominal Account.
- 2) Goods withdrawn by the proprietor from business is debited to the drawings account.
- 3) Income Tax is a personal expenses of the Proprietor.
- 4) Under sinking fund Method the amount of depreciation is equal year to year and invested in securities outside the business.
- 5) Short workings = minimum (Dead) Rent – Royalty.

Q.2 Following Trial Balance of Mrs. Sneha as on 31-03-2018. Prepare Trading and Profit and Loss Account for 15 the year ended 31<sup>st</sup> March, 2018 and Balance sheet as on that date after making necessary adjustments:

| Particular                           | Dr. (Rs.) | Cr. (Rs.) |
|--------------------------------------|-----------|-----------|
| Drawings and Capital                 | 4,000     | 1,00,000  |
| Sundry Debtors and Creditors         | 37,000    | 54,000    |
| Purchase and Sales                   | 80,000    | 1,18,000  |
| Bills Receivables and Bills Payables | 10,000    | 5,000     |
| Opening Stock (1-4-2017)             | 40,000    | -         |
| Machinery                            | 50,000    | -         |
| Furniture                            | 26,000    | -         |
| Salaries (for 10 months)             | 4,000     | -         |
| Wages                                | 8,000     | -         |
| Insurance                            | 5,000     | -         |
| General Expenses                     | 8,000     | -         |
| Investments                          | 3,000     | -         |
| Prepaid Taxes                        | 2,000     | -         |
| Rent (For 11 months)                 | 11,000    | -         |
| Electricity and Lighting             | 6,000     | -         |
| Travelling Expenses                  | 1,500     | -         |
| Carriage Inwards                     | 3,000     | -         |
| Return Outwards                      | -         | 1,000     |
| Interest and Commission              | -         | 4,000     |
| Unpaid Wages                         | -         | 4,500     |
| General Reserve                      | -         | 7,500     |
| Bank overdraft                       | -         | 4,500     |
| Total                                | 2,98,500  | 2,98,500  |

Adjustments:

- (i) The cost of closing stock was R.40,000 while its market price was Rs.45,000.
- (ii) A credit sales of Rs.2,000 and Credit Purchases of Rs.5,000 were not recorded through the accounts book.
- (iii) Goods of Rs.1,500 have been distributed as free samples were not recorded in the books of accounts.
- (iv) Goods worth Rs.2,000 were withdrawn by the Proprietor during the year for Personal use.
- (v) Interest on capital was to be provided @8% p.a. and interest on drawings was to be charged for Rs.600.
- (vi) Goods worth Rs.10,000 were destroyed by fire and insurance company admitted claim for Rs.8,000.
- (vii) Depreciate:- Machinery @10%; Furniture by 15% p.a.

- Q.3 Bajaj Co. Ltd purchased a machinery for a period of 5 years for Rs.20,000 on 1<sup>st</sup> January 2012. The Company decided to write off the machinery by annuity method. Presuming the rate of interest at 5% per annum. 15  
The annuity table shows that the annual Rs. Necessary to write off Rs.1 at 5% per annum is Rs.0.230976. Prepare Machinery Account in the books of Bajaj Co. Ltd for five years.
- Q.4 Dr. Ram purchased a Car on Installment System from Maruti Ltd. on 1<sup>st</sup>, January, 2015. The cash value of the was Rs.1,70,000. An amount of Rs.50,000 is to be paid on signing the contract and the balance in three equal installments of Rs.50,000 each payable annually on 31<sup>st</sup> December. 15  
Maruti Ltd. charged interest at 12% per annum. Dr. Ram provided depreciation at 10% per annum on reducing balance system.  
Show in the books of Dr. Ram (1) Car Account  
(2) Maruti Ltd Account  
(3) Interest Suspense Account  
(4) Interest Account  
(5) Depreciation Account
- Q.5 A Company Leased a mine on 1<sup>st</sup> Jan 2011 at a "Dead Rent" of Rs.9000 merging in to a royalty of Rs. 1 per 15 Ton with power to recoup short working over the first three years of the Lease. The output for the three years was 6000, 9000 and 10500 tons respectively. 15  
Give the necessary Journal entries and Royalty Account in the Books of the Company.
- Q.6 Marathwada Engineering Ltd bought a plant Rs.60,000/- on 1<sup>st</sup> January 2014 having a useful life of 4 years. 15  
It is estimated that the plant have a scrap value of Rs.10,000 at the end of the fourth year. The company decided to provide for the replacement of plant by setting up a depreciation fund. It is expected that the investment will earn interest at 10% p.a. Sinking fund table shows that Rs.0.21547 invested each year will produce Rs.1 at the end of the four year at 10% p.a.  
On 31<sup>st</sup> Dec 2017 the investment were sold for Rs.35,000. A new plant was purchased for Rs.75,000. The scrap of the plant realized Rs.12000.  
Prepare : (1) Depreciation fund A/c  
(2) Depreciation fund Investment A/c  
(3) Plant A/c
- Q.7 Write Short Notes (any three) 15  
1. Objectives of Book-keeping and Accountancy.  
2. Balancing of Accounts  
3. Rules of Accounts  
4. Down Payment  
5. Distinction between Hire-Purchase System and Installment System.

Total No. of Printed Pages:4

**SUBJECT CODE NO:- CC-3381**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y (Sem.-III) (CBCGS) Examination Oct/Nov 2019**  
**Corporate Account-I- III**

**[Time: Three Hours]**

**[Max. Marks: 80]**

**N.B**

Please check whether you have got the right question paper.

- 1) Q.1 is compulsory.
- 2) Attempt any four Question from Q.2 to Q.7.
- 3) Use of calculator is allowed.

**Q.1A) Select the most appropriate answer:**

05

- 1) Share premium means price.....
  - a) Less than face value
  - b) Equal to face value
  - c) More than Face value
  - d) None of them
- 2) C.R.R. Stands for .....
  - a) Company Reserve Ratio
  - b) Capital Redemption Reserve
  - c) Cash Return Rate
  - d) Company Retail Ratio
- 3) Debree is .....word.
 

|             |            |
|-------------|------------|
| (a) English | (b) French |
| (c) Indian  | (d) Latin  |
- 4) Profit & Loss Account is created to find out.....
 

|                 |              |
|-----------------|--------------|
| (a) Net Profit  | (b) Net Loss |
| (c) Only Profit | (d) A & B    |
- 5) .....Ratio is taken for Profit prior to incorporation.
 

|              |                  |
|--------------|------------------|
| (a) Purchase | (b) Time         |
| (c) Sales    | (d) Time & Sales |

**B) Answer the following questions in one sentence each.**

05

- 1) What is pre incorporation?
- 2) What is trading account?
- 3) What is D.R.R.?
- 4) What is capital profit?
- 5) What is pro-rata allotment?

C) Fill in the blanks and rewrite the sentences:

05

- 1) Net gain is created on .....
- 2) Share Premium A/c is..... Profits.
- 3) .....Fund is created to repayment of debenture holder.
- 4) Debit the receiver and credit the giver is ..... Account.
- 5) .....ratio is taken for office administrative expenses.

D) State the following statements are whether true or false.

05

- 1) Interest on debenture is taken as post incorporation.
- 2) Patent is not an intangible assets.
- 3) Bank A/c is debited in case of issue of debenture.
- 4) Premium is not given on Redemption of Debenture.
- 5) Net gain is transferred to General Reserve.

**Q.2** Mahanama Ltd. issued 10,000 9% Debenture of Rs.100 each.

15

Give Journal entries if the debentures are.....

- 1) Issued at par redeemable at par.
- 2) Issued at a premium of 10% and redeemable at par.
- 3) Issued at a discount of 10% and redeemable at par.
- 4) Issued at a par and redeemable at premium of 10% and
- 5) Issued at a discount of 10% and redeemable at a premium of 10%.

**Q.3** Aba Co. Ltd. invited for 10,000 shares of Rs.100 each at a discount of Rs.5 per share. The amount was to be paid as follows:

15

|                    |                  |
|--------------------|------------------|
| Application        | Rs. 20           |
| Allotment          | Rs. 30           |
| First & Final Call | Rs.45 (Discount) |

The public applied for 10,000 shares and these were allotted. All money due were collected with the exception of the first & final call on 400 shares and the company forfeit these shares. 200 of these shares were reissued as fully paid for the payment of Rs.80 per share.

Pass Journal entries in the books of Aba Col. Ltd.

**Q.4** The following is the trial balance of Sujata Auto Company Ltd. as on 31<sup>st</sup> December, 2018.

15

| Particular            | Amount | Particular         | Amount |
|-----------------------|--------|--------------------|--------|
| Goodwill              | 1,500  | Sales              | 5,250  |
| Machinery             | 4,000  | Share Capital      | 5,000  |
| Building              | 2,500  | Rent               | 175    |
| Motor Car             | 1,850  | Sundry Creditors   | 2,450  |
| Printing & Stationary | 175    | Bank Overdraft     | 610    |
| Traveling Expenses    | 220    | Profit & Loss App. | 1,125  |
| Salaries              | 750    | General Reserve    | 390    |



|                         |        |  |        |
|-------------------------|--------|--|--------|
| Sundry Debtors          | 480    |  |        |
| Interim Dividend        | 250    |  |        |
| Calls-in-arrears        | 150    |  |        |
| Audit Fee               | 25     |  |        |
| Director's Remuneration | 125    |  |        |
| Repairs                 | 75     |  |        |
| Wages                   | 400    |  |        |
| Opening Stock           | 350    |  |        |
| Purchases               | 1,500  |  |        |
| Carriage Outward        | 100    |  |        |
| Cash at Bank            | 550    |  |        |
|                         | 15,000 |  | 15,000 |

Additional Information:

- 1) Stock on 31<sup>st</sup> December, 2018 was Rs.325.
- 2) Depreciation: Machinery by Rs.200 Buildings by Rs.100 and Motor Car by Rs.50.
- 3) Outstanding expenses were: Wages Rs.25 and Salaries Rs.50.
- 4) Directors declared a final dividend at 20% on paid up capital.
- 5) Create a reserve for doubtful debts at 5% on Debtors.
- 6) Transfer Rs.250 to general reserve.

Prepare Company' Final Account.

**Q.5** The Balance Sheet of Gananayak of Motors Ltd. on 31<sup>st</sup> December, 2018 was as follows:

15

| Liabilities                                 | Rs.       | Assets       | Rs.       |
|---|-----------|--------------|-----------|
| 30,000 Equity Shares of Rs.10 each          | 3,00,000  | Fixed Assets | 6,30,000  |
| 5000 Redeemable Pref. shares of Rs.100 each | 5,00,000  | Investment   | 2,00,000  |
| Shares Premium A/c                          | 30,000    | Cash at Bank | 80,000    |
| General Reserve                             | 1,50,000  | Debtors      | 2,25,000  |
| Profit & Loss A/c                           | 1,70,000  | Stock        | 1,35,000  |
| Sundry Creditors                            | 1,20,000  |              |           |
|   | 12,70,000 |              | 12,70,000 |

On 1<sup>st</sup> January 2019 it was decided to redeem the preference shares at a premium of 10% the company took the following steps in this regard.

- 1) It issued for cash so many equity shares of R.10 each at premium of 10% as were necessary to provide for redemption.
- 2) Investment is sold for Rs.1,80,000.



- 3) It arranged a bank overdraft to the extent necessary.

The redemption was carried out. Give Journal entries and prepare the Balance sheet after redemption.

**Q.6** Sarika Ltd was registered on 1<sup>st</sup> January 2010 to buy over the business of M/s Kaka Ltd as on 1<sup>st</sup> October 2018 and obtained its certificate for commencement of business on 1<sup>st</sup> February 2019. The accounts of the Company for the period ended 30<sup>th</sup> September 2019 disclosed the following facts. 15

- (1) The turnover for the whole period amounted to Rs.3,00,000 of which Rs.50,000 related to the period from 1<sup>st</sup> October 2018 to 1<sup>st</sup> February 2019.
- (2) The Trading Account showed a Gross Profit of Rs.1,20,000.

| Particular   | Rs.    |
|--|--------|
| Director's Fees  | 2,000  |
| Auditors Fees  | 1,000  |
| Rent, Rates and Taxes etc.   | 5,400  |
| Bad Debts (of which Rs.1,000 related to Book Debts created before 1 <sup>st</sup> February 2019) | 3,000  |
| Salaries   | 18,000 |
| Advertising  | 6,000  |
| Traveling Expenses   | 9,000  |
| Commission on Sales  | 1,200  |
| General Expenses   | 2,100  |
| Debenture Interest   | 4,000  |
| Preliminary Expenses   | 2,000  |
| Depreciation on Plant  | 1,200  |
| Printing & Stationary  | 1,500  |
| Interest to Vendors @12% on Rs.50,000 from 1.10.2018 to 31.5.2019.                               | 4,000  |

Prepare a statement showing the amount of profit made before incorporation and after incorporation.

**Q.7** Short notes (Attempt any three)

- 1) Redemption of Debentures
- 2) Revenue Profit
- 3) Pre & Post incorporation
- 4) Issue of Shares
- 5) Profit & Loss Appropriation A/c

Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3043**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-VI) Examination Oct/Nov 2019**  
**1) Banking & Insurance - II**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

- N.B
- 1) Question No. 1 is compulsory.
  - 2) Attempt any three questions from the remaining four questions.
  - १) प्रश्न क्रमांक १ अनिवार्य आहे.
  - २) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.
- Q.1 Explain the Socio – economic importance of insurance. 08  
विम्याचे सामाजिक व आर्थिक महत्व विशद करा.
- Q.2 State code of conduct of an Insurance Agent. 14  
विमा प्रतिनिधीची आचार संहिता सांगा.
- Q.3 What is meant by Life Insurance? Explain the features of life Insurance? 14  
आयुर्विमा म्हणजे काय? आयुर्विम्याची वैशिष्ट्ये स्पष्ट करा?
- Q.4 Describe the procedure for the settlement of death claim in the Life Insurance Policy. 14  
आयुर्विम्यामध्ये विमेदाराच्या मृत्यूनंतर त्याच्या वारसाला विमा रक्कम देण्याची कार्यपद्धती विशद करा.
- Q.5 Write short Note on 07  
1) Fire Insurance 07  
2) Health Insurance 07  
थोडक्यात टिपा लिहा.  
१) आग विमा  
२) आरोग्य विमा

OR

Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3043**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-VI) Examination Oct/Nov 2019**  
**2) Small Business Paradigm & Supply Chain Management -II**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

- N.B
- 1) Question No. 1 is compulsory.
  - 2) Attempt any three questions from the remaining four questions.
१. प्रश्न क्रमांक १ अनिवार्य आहे.
२. उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.
- Q.1 What is Supply Chain? State the decision phase in a supply chain. 08  
 पुरवठा साखळी म्हणजे काय? पुरवठा साखळीतील निर्णय टप्पे नमुद करा.
- Q.2 Comment on Supply Chain strategies in Supply chain performance. 14  
 पुरवठा साखळीच्या कामगिरीमधील पुरवठा साखळीच्या व्युहरचनेवर चर्चा करा.
- Q.3 Explain Framework for structure drivers of supply Chain performance. 14  
 पुरवठा साखळीतील कामगिरीच्या घटकांची रचना करा.
- Q.4 Define demand forecasting in a Supply chain. Explain the methods of demand forecasting. 14  
 पुरवठा साखळीतील मागणीच्या अंदाज स्पष्ट करा. मागणीच्या अंदाजाची पद्धती सांगा.
- Q.5 Write short notes on 07  
 1) Role of I.T in transportation 07  
 2) Risk Management in transportation  
 थोडक्यात टिपा लिहा.  
 i) वाहतुकीत माहिती तंत्रज्ञानाची भुमिका  
 ii) वाहतुकीतील जोखीम व्यवस्थापन

OR

Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3043**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-VI) Examination Oct/Nov 2019**  
**3) Co-Operative Management & Retail Management-II**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

- N.B
- 1) Question No. 1 is compulsory.
  - 2) Attempt any three questions from the remaining four questions.
  - १) प्रश्न क्रमांक १ अनिवार्य आहे.
  - २) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.
- Q.1 Define retailing. Discuss the scape and importance of retailing. 08  
 किरकोळ विक्रेत्याची व्याख्या द्या. किरकोळ विक्रीची व्याप्ती आणि महत्व यावर चर्चा करा.
- Q.2 What is meant by retail format? Explain different types of retail formats? 14  
 किरकोळ स्वरूप म्हणजे काय? विविध प्रकारचे किरकोळ स्वरूप समजावून सांगा.
- Q.3 Explain the factors influencing retail shapper behavior. 14  
 किरकोळ विक्रेत्याच्या वर्तनावर प्रभाव पाडणारी कारणे समजावून सांगा.
- Q.4 Discuss the evaluation and drivers of retail changes in India. 14  
 भारतात किरकोळ बदलांच्या उत्क्रांती आणि चालकांची चर्चा करा.
- Q.5 Write short notes 07  
 a) Types of retailing 07  
 b) Retail Development in India.  
 थोडक्यात टिपा लिहा  
 अ) किरकोळ विक्रीचे प्रकार  
 आ) भारतातील किरकोळ व्यापाराच्या विकास

OR

Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3043**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-VI) Examination Oct/Nov 2019**  
**4) Rural Development & Agriculture Marketing-II**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

- N.B
1. Question No. 1 is compulsory.
  2. Attempt any three questions from the remaining four questions.
  १. प्रश्न क्रमांक १ अनिवार्य आहे.
  २. उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.
- Q.1 What is agricultural marketing? State its merits. 08  
 कृषी विपणन काय आहे? त्याचे महत्व सांगा.
- Q.2 Discuss in detail the functions of agricultural marketing. 14  
 कृषी विपणनाचे कार्य तपशीलवार चर्चा करा.
- Q.3 What is a regulated market? What are the advantages of regulated market? 14  
 नियमन केलेले बाजार म्हणजे काय? नियमन केलेल्या बाजारपेठेचे फायदे कोणते आहेत?
- Q.4 Discuss about the recent trends in marketing of industrial and agricultural goods. 14  
 औद्योगिक व शेतीमालाच्या विपणनातील नवीन प्रवाहाच्या बाबत चर्चा करा.
- Q.5 Write short notes 14  
 a) Objectives of agricultural price policy.  
 b) Wholesale agricultural markets  
 थोडक्यात टिपा लिहा.  
 अ) कृषी किंमत धोरणाचे उद्देश  
 ब) घाऊक शेती बाजार

OR

Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3043**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-VI) Examination Oct/Nov 2019**  
**5) Information & Communication Technology-II**

**[Time: Two Hours]****[Max.Marks:50]**

Please check whether you have got the right question paper.

- N.B
1. Question No. 1 is compulsory.
  2. Attempt any three questions from the remaining four questions.
- |     |  |    |
|-----|--|----|
| Q.1 | What are various types of smart and credit card?   | 08 |
| Q.2 | Explain network security? What are the types of security features used in client server types of network?    | 14 |
| Q.3 | What is ERP? Explain the evaluation of ERP in detail.  | 14 |
| Q.4 | State the challenge of BPO in India.   | 14 |
| Q.5 | Write short note <ol style="list-style-type: none"> <li>i) Knowledge life cycle</li> <li>ii) RTGS</li> </ol> | 14 |

Total No. of Printed Pages:3

**SUBJECT CODE NO:- CC-3382**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem-I) (CBCGS) Examination Oct/Nov 2019**  
**Business Mathematics & Statistics-I**

**[Time : Three Hours]****[Total Marks :80]**

Please check whether you have got the right question paper.

**N.B. :**

1. Question No. 1 is compulsory.
2. Solve any 4 questions from Questions No. 2 to 7.

Q.1 A) Select the most appropriate answer. 05

1. If a data is obtained through some source, then it is called as \_\_\_\_\_.  
 a) Secondary data                      b) Primary data  
 c) Population data                      d) Sampling data
2.  $\left[ \frac{\text{Standard Deviation}}{\text{Mean}} \times 100 \right]$  is called \_\_\_\_\_.  
 a) Skewness                              b) Dispersion  
 c) Co-efficient of Variation              d) None of the above
3. Value of  $\begin{vmatrix} 5 & 2 \\ 6 & 5 \end{vmatrix}$  is \_\_\_\_\_.  
 a) 25                                      b) 12                                      c) 10                                      d) 13
4. If  $A = \begin{bmatrix} 1 & 2 \\ 3 & 5 \end{bmatrix}$  and  $B = \begin{bmatrix} 4 & 2 \\ 1 & 6 \end{bmatrix}$  then  $A + B$  is \_\_\_\_\_.  
 a)  $\begin{bmatrix} 5 & 4 \\ 4 & 11 \end{bmatrix}$                       b)  $\begin{bmatrix} 4 & 11 \\ 5 & 4 \end{bmatrix}$                       c)  $\begin{bmatrix} 4 & 5 \\ 4 & 11 \end{bmatrix}$                       d)  $\begin{bmatrix} 4 & 5 \\ 11 & 4 \end{bmatrix}$
5. Median of 2, 4, 5, 6, 7, 8 and 11 is \_\_\_\_\_.  
 a) 06                                      b) 12                                      c) 11                                      d) 04

B) Answer in one sentence. 05

1. Define Arithmetic mean.
2. What is Mid – value?
3. What is square matrix?
4. What is mean by determinant of third order?
5. Give the meaning of statistics.



C) Fill in the blanks and rewrite the sentence.

1. Observation is a method of collecting \_\_\_\_\_ data.
2. Matrix in which all elements are zero is called \_\_\_\_\_.
3. When a series is not symmetrical, it is said to be \_\_\_\_\_.
4. Variation of the variable about a central value is known as \_\_\_\_\_.
5. Mean is a measure of \_\_\_\_\_.

D) State whether the following statement are True or False.

1. Primary data is original in character.
2.  $A = \begin{bmatrix} 1 & 0 & 0 \\ 4 & 2 & 0 \\ 5 & 6 & 3 \end{bmatrix}$  is upper triangular matrix.
3. The value of a determinant remain unchanged, if it is rows and columns are interchange.
4. In a symmetrical distribution, Mean, Median and mode are equal.
5. Variance is the square of Standard Deviation.

Q.2 Compute Mean, Median and Mode from the following data.

| Age   | No. of Persons |
|-------|----------------|
| 0-5   | 4              |
| 5-10  | 13             |
| 10-15 | 17             |
| 15-20 | 20             |
| 20-25 | 26             |
| 25-30 | 32             |
| 30-35 | 27             |
| 35-40 | 11             |
| 40-45 | 7              |
| 45-50 | 3              |

Q.3 Calculate the Standard Deviation and it's co-efficient from the following data.

| Wages   | No. of Workers |
|---------|----------------|
| 0-50    | 10             |
| 50-100  | 15             |
| 100-150 | 22             |
| 150-200 | 45             |
| 200-250 | 30             |
| 250-300 | 23             |
| 300-350 | 5              |

Q.4 Calculate Karl Pearson's Co-efficient of Skewness from the following data. 15

| Marks | No. Of Students |
|-------|-----------------|
| 10-20 | 8               |
| 20-30 | 10              |
| 30-40 | 13              |
| 40-50 | 20              |
| 50-60 | 15              |
| 60-70 | 12              |
| 70-80 | 10              |
| 80-90 | 9               |

Q.5 Evaluate the Determinant by using Expansion Method. 15

$$\begin{vmatrix} 1 & 2 & 3 \\ -7 & 8 & 9 \\ 4 & 6 & 5 \end{vmatrix}$$

Q.6 If  $A = \begin{bmatrix} 11 & -12 & 14 \\ 9 & 8 & 7 \\ 1 & 2 & 3 \end{bmatrix}$  and  $B = \begin{bmatrix} 4 & 5 & 6 \\ 15 & 10 & 8 \\ 7 & 9 & -12 \end{bmatrix}$  15

Find the matrix of

1)  $3A + 5B$

2)  $4A - 2B$

Q.7 Write short notes (Any Three) 15

1. Limitation of Statistics.
2. Sources of collecting Secondary data.
3. Types of Averages.
4. Objectives of Skewness.
5. Properties of addition and subtractions.

Total No. of Printed Pages:04

**SUBJECT CODE NO:- CC-3384**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem.-I) (CBCGS) Examination Oct/Nov 2019**  
**Business & Industrial Economics-I**

[Time: Three Hours]

[Max. Marks: 80]

Please check whether you have got the right question paper.

- N.B
- 1) Q.no.1 is compulsory
  - 2) Solve any 4 questions from Q.no.2 to Q.no.7
- १) प्रश्न क्र.१ आवश्यक आहे.
- २) प्रश्न क्र.२ ते ७ यापैकी कोणतेही ४ प्रश्न सोडवा.

- Q.1 A) Choose the appropriate alternative from the given multiple choices. 05
- अ) खालील बहुपर्यायांपैकी योग्य पर्याय निवडा.

- 1) Microeconomics is the study of \_\_\_\_\_  
 a) National income                      b) Individual Demand  
 c) Aggregate demand                  d) Aggregate supply  
 सूक्ष्मअर्थशास्त्र हा \_\_\_\_\_ चा अभ्यास आहे.  
 i) राष्ट्रीय उत्पन्न    ii) वैयक्तिक मागणी    iii) एकूण मागणी    iv) एकूण पुरवठा
- 2) The process by which human beings get satisfaction from goods and services is called as \_\_\_\_\_  
 a) Consumption                      b) Production                      c) Demand                      d) Supply  
 मनुष्याला वस्तू व सेवांपासून समाधान मिळण्याच्या प्रक्रियेस \_\_\_\_\_ असे म्हटले जाते.  
 i) उपभोग    ii) उत्पादन    iii) मागणी    iv) पुरवठा
- 3) \_\_\_\_\_ is not a determinant of demand.  
 a) Income of consumer                  b) Prices of related goods  
 c) Price of the product                  d) Elasticity of Demand  
 \_\_\_\_\_ हे मागणीचे निर्धारक नाही.  
 i) उपभोक्त्याचे उत्पन्न                  ii) संबंधित वस्तूच्या किंमती  
 iii) वस्तूची किंमत                  iv) मागणीची लवचिकता
- 4) The concept of Imperfect competition was put forth by \_\_\_\_\_  
 a) Marshall                      b) Chamberlin                      c) Keynes                      d) None of these  
 अपूर्ण स्पर्धेची संकल्पना \_\_\_\_\_ यांनी मांडली.  
 i) मार्शल    ii) चेंबरलिन    iii) किन्स    iv) यापैकी कोणतेही नाही.

- 5) SEBI Act was passed in the year \_\_\_\_\_  
 a) 1999                      b) 1992                      c) 2000                      d) 1991  
 सेबी कायदा \_\_\_\_\_ यावर्षी पारीत करण्यात आला.  
 i) १९९९                      ii) १९९२                      iii) २०००                      iv) १९९१

B) Write the answers of following questions in one sentence.

05

ब) खालील प्रश्नांची एका वाक्यात उत्तरे लिहा.

- 1) What is Monopoly?  
मक्तेदारी म्हणजे काय?
- 2) What is elasticity of demand?  
मागणीची लवचिकता म्हणजे काय?
- 3) Give two examples of Giffen goods.  
गिफन वस्तूंची दोन उदाहरणे द्या.
- 4) Define Wages.  
मजूरीची व्याख्या द्या.
- 5) What is an indifference curve?  
तटस्थता वक्र म्हणजे काय?

C) Fill in the blanks

05

क) रिक्तस्थानां जागा भरा.

- 1) An indifference curve is \_\_\_\_\_ to the origin.  
तटस्थता वक्र आरंभ बिंदूकडे \_\_\_\_\_ असतो
- 2) If prices of tea increase then the demand for coffee \_\_\_\_\_  
जर चहाची किंमत वाढली तर कॉफीची किंमत \_\_\_\_\_
- 3) In \_\_\_\_\_ competition there are many buyers and many sellers in the market.  
\_\_\_\_\_ स्पर्धेच्या बाजारपेठेत असंख्य ग्राहक व असंख्य विक्रेते असतात.
- 4) Foreign Exchange Management Act was implemented in place of \_\_\_\_\_  
विदेशी विनिमय व्यवस्थापन कायदा (FEMA) हा \_\_\_\_\_ या कायद्याच्या ऐवजी लागू झाला.
- 5) \_\_\_\_\_ proposed the liquidity Preference Theory.  
रोखता अभिलाषा सिद्धांत \_\_\_\_\_ यांनी मांडला.

D) Write whether following statements are true or false.

ड) खालील विधाने चूक कि बरोबर ते लिहा.

- 1) Interest is the price paid for use of capital.  
व्याज म्हणजे भांडवलाच्या वापराबद्दल दिलेली किंमत होय.
- 2) Business economics is macroeconomics.  
व्यावसायिक अर्थशास्त्र हे स्थूलअर्थशास्त्र आहे.
- 3) J.R. Hicks is known as Father of Economics.  
जे.आर.हिक्स हे अर्थशास्त्राचे जनक म्हणून ओळखले जातात.
- 4) The Cross elasticity of demand between cloth and wheat is zero.  
कापड आणि गहू यातील मागणीची तिरकस लवचिकता शून्य आहे.
- 5) The headquarter of SEBI is located at New Delhi.  
सेबीचे मुख्यालय नवीदिल्ली येथे आहे.

- Q.2 Explain the concept of Business Economic. Describe the significance of Business Economics. 15  
व्यावसायिक अर्थशास्त्राची संकल्पना स्पष्ट करा. व्यावसायिक अर्थशास्त्राच्या महत्वाचे वर्णन करा.
- Q.3 Explain Consumer Equilibrium with the help of diagram. 15  
उपभोक्त्याचे संतुलन आकृतीच्या सहाय्याने स्पष्ट करा.
- Q.4 What is Meant by Demand Forecasting? Describe various methods of Demand Forecasting. 15  
मागणीचा अंदाज म्हणजे काय? मागणीच्या अंदाजाच्या विविध पद्धतींचे वर्णन करा.
- Q.5 Define Perfect Competition .State and explain the features of Project competition. 15  
पूर्ण स्पर्धेची व्याख्या लिहा. पूर्ण स्पर्धेची वैशिष्ट्ये स्पष्ट करा.
- Q.6 Critically evaluate the Marginal Productivity Theory. 15  
सीमांत उत्पादकता सिद्धांताचे टीकात्मक परिक्षण करा.
- Q.7 Write Short notes (Any Three) 15  
1) Nature of Business Economics  
2) Indifference Map  
3) Determinants of elasticity of demand.  
4) SEBI  
5) Interest concept

थोडक्यात टीपा लिहा. (कोणत्याही तीन)

- १) व्यावसायिक अर्थशास्त्राचे स्वरूप
- २) समवृत्ती वक्राचा नकाशा
- ३) मागणीच्या लवचीकतेचे निर्धारक
- ४) भारतीय प्रतिभूती व विनिमय मंडळ (SEBI)
- ५) व्याजाची संकल्पना

Total No. of Printed Pages:2

**SUBJECT CODE NO:- CC-3385**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y (Sem.-III) (CBCGS) Examination Oct/Nov 2019**  
**I.T. Application in Business- I - V**

**[Time: Two Hours]****[Max. Marks: 50]**

Please check whether you have got the right question paper.

**N.B**

1. Q.No.1 is compulsory.
2. Solve any three from question 2 to 6.

- Q.1**      **A)** Choose the appropriate answer from the following 04
1. C programming language was developed by
    - a) Dennis Ritchie
    - b) Ken Thompson
    - c) Bill gates
    - d) Peter Norton
  2. Which operators are used to compare the value of operands to procedure logical value in C language
    - a) Logical operator
    - b) Relational operator
    - c) Assignment operator
    - d) None of the above
  3. Which are the integer constants?
    - a) Decimal integer constant
    - b) Octal integer constant
    - c) Hexadecimal integer constant
    - d) All of the above
  4. By default a real number is treated as a
    - a) Float
    - b) Double
    - c) Long double
    - d) Integer
- B)** Fill in the blanks: 04
1. The size of a character variable in C is -----
  2. An array is a collection of data elements of the same -----
  3. The operator “++” is known as ----- operator.
  4. Each string is terminated with a ----- character.
- Q.2** Define variable and state the rules for constructing the variable names in brief. 14
- Q.3** What do you mean by operator and operand? Explain the types of operators used in C programming. 14
- Q.4** Write a program to print your age and weight. 14
- Q.5** Explain the different types of loops in C with syntax and example. 14



**Q.6** Write short notes on:

- Array
- Keywords and character set in C language

Total No. of Printed Pages:02

**SUBJECT CODE NO:- CC-3386**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem.-I) (CBCGS) Examination Oct/Nov 2019**  
**Computer Application in Business-I**

**[Time: Two Hours]****[Max. Marks: 50]****N.B**

Please check whether you have got the right question paper.

1. Question Number 1 is compulsory.
2. Solve any three from Questions 2 to 6.

**Q.1**

A) Multiple choice questions

04

1. The language that the computer can understand and execute is called \_\_\_\_\_.  
 a) Machine language                      b) Application software  
 c) System program                        d) None of the above
2. A power paint presentation is also known as \_\_\_\_\_.  
 a) Slide show                                b) Power paint  
 c) MS word                                    d) Document
3. \_\_\_\_\_ bar provides any calculations or formulas you need to use in Excel.  
 a) Formula bar                                b) Toolbar  
 c) Status bar                                  d) Menu bar
4. The binary system use power of \_\_\_\_\_ for positional values.  
 a) 2    b) 10  
 c) 8    d) 16

B) Fill in the Blanks:

04

- 1) The octal number system has base \_\_\_\_\_
- 2) A \_\_\_\_\_ is a collection of worksheets saved in a single spread sheet file.
- 3) In MS word, ctrl+S is for \_\_\_\_\_
- 4) To open the eocisting presentation, press \_\_\_\_\_

**Q.2**

14

- a) Convert the following decimal number into its binary equivalent  
20
- b) Convert the following binary number into its decimal equivalent  
(11011)<sub>2</sub>
- c) Convert the following decimal number into its octal equivalent.  
(739)<sub>10</sub>

- d) Convert the following octal number to its equivalent decimal number  
(267)<sub>8</sub>
- e) Convert the following octal number to its binary equivalent.  
(567)<sub>8</sub>
- f) Convert the following binary into its octal equivalent  
(110101001)<sub>2</sub>
- g) Convert the following hexa decimal to decimal equivalent.  
(ADD)<sub>16</sub>

- |            |  |    |
|------------|--|----|
| <b>Q.3</b> | What is Mail-Merge? Explain the process for creating Mail-Merge in MS WORD.  | 14 |
| <b>Q.4</b> | Explain the process of Adding Clipart / image and inserting Audio, Video and Objects.  | 14 |
| <b>Q.5</b> | Explain the process of creating a New Worksheet and Entering Text, Number and Formulas in MS-EXCEL.  | 14 |
| <b>Q.6</b> | Write short notes on <b>(any two)</b> <ul style="list-style-type: none"> <li>a) Assembly language</li> <li>b) Explain the produce to change the slide</li> <li>c) How to create table in MS-Word?</li> <li>d) Types of charts in excel.</li> </ul> | 14 |

Total No. of Printed Pages:4

**SUBJECT CODE NO:- CC-3387**  
**FACULTY OF COMMERCE AND MANGEMENT**  
**B.Com S.Y (Sem-III)(CBCGS) Examination Oct/Nov 2019**  
**GST Accounting-I**

[Time: Three Hours]

[Max. Marks: 80]

Please check whether you have got the right question paper.

N.B

- 1) Question No.1 is compulsory .
- 2) Attempt any four questions from the Q. no. 2 to Q.no 7
- 3) All questions carry equal marks. In Part 'B'.

१) प्र.१ ला सोडविणे आवश्यक आहे.

२) प्र.२ ते ७ पैकी कोणतेही चार प्रश्न सोडवा.

Q.1

A) Fill in the blanks

05

- 1) UTGST stands for-----
- 2) GSTIN stands for-----
- 3) If a declare of Maharashtra purchased goods from Gujrat, the GST applicable is -----
- 4) Input tax credit of CGST is used for payment of output-----and -----
- 5) -----is an annual return to be filed yearly by taxpayer's registered under GST.

अ) रिकाम्या जागा भरा

- १) युटीजीएसटीचे विस्तृत रूप -----
- २) जीएसटीआयएन चे विस्तृत रूप-----
- ३) जर महाराष्ट्राच्या व्यापाराचे गुजरातमधून वस्तू खरेदी केल्या असतील तर -----जीएसटी लागू होईल.
- ४) सीजीएसटीचे इनपुट टॅक्स क्रेडीट हे आऊटपुट-----आणि -----च्या देयकासाठी वापरले जाते.
- ५) -----हे वार्षिक विवरण जीएसटी अंतर्गत नोंदणीकृत करदात्याने प्रत्येक वर्षी सादर करायचे असते.

B) Match the pairs.

05

| Group 'A'                        | Group 'B'  |
|----------------------------------|--|
| 1) Tax invoice                   | a) Input service distributors                        |
| 2) Date of implementation of GST | b) Goods and service tax network.                    |
| 3) GSTN                          | c) Input service documents                           |
| 4) ISD                           | d) July 1 2017                                       |
| 5) Bill of supply                | e) Issue by taxable suppliers.                       |
|                                  | f) Goods and service tax number                      |
|                                  | g) July 1, 2016                                      |
|                                  | h) Issued by supplier of exempted goods or services. |

ब) योग्य जोड्या लावा.

| गट अ                          | गट ब                                   |
|-------------------------------|--|
| १) कर चलन                     | अ) इनपुट सर्व्हिस डीस्ट्रीब्युटर       |
| २) जीएसटी अंमलबजावणीचा दिनांक | ब) गुड्स एण्ड सर्व्हिस टॅक्स नेटवर्क   |
| ३) जीएसटीएन                   | क) इनपुट सर्व्हिस डॉक्युमेंट्स         |
| ४) आयएसडी                     | ड) १ जुलै २०१७                         |
| ५) पुरवठा बिल                 | इ) करपात्र पुरवठादार देतो              |
|                               | फ) गुड्स एण्ड सर्व्हिस टॅक्स नंबर      |
|                               | ग) १ जुलै २०१६                         |
|                               | ह) करापासून सवलत असणारा पुरवठादार देतो |

C) State whether the statement is true or false.

05

- 1) Goods and service tax is in nature of value added tax.
- 2) In case of special category states, registration under GST is compulsory. If turnover exceeds Rs 20 lakh.
- 3) IGST is applicable to imports.
- 4) Input IGST is used for payment of output IGST, CGST and SGST/UGST.
- 5) A supplier supplying who has opted for composition lery scheme has to issue a tax invoice.

क) खालील विधाने चूक किंवा बरोबर ते सांगा.

- १) वस्तू आणि सेवा कर हा मूल्यवर्धित कारच्या स्वरूपाचा आहे.
- २) विशेष श्रेणी राज्यांच्या बाबतीत जर टर्नओव्हर २० लाख रुपयांपेक्षा जास्त असेल तर जीएसटी अंतर्गत नोंदणी करणे अनिवार्य आहे.
- ३) आयातीवर आइजीएसटी लागू होतो.
- ४) इनपुट आइजीएसटीचा वापर हा आउटपुट आइजीएसटी, सीजीएसटी आणि एसजीएसटी/युटीजीएसटी च्या पेमेंटसाठी केला जातो.
- ५) कर सवलत घेणाऱ्या वस्तू व सेवांच्या पुरवठादारास किंवा रचना पुरवठा योजनेचा निवड केलेल्या पुरवठादारास कर चलन भरावे लागते.

D) Select the appropriate options.

- 1) GST is levied in India on the basis of -----principle.
  - a) Origin
  - b) destination
  - b) c) either a) or b)
  - d) both a) and b)
- 2) The following form is used for registration under GST.
  - a) Form GSTR-1
  - b) form GSTAPL-1
  - c) form GST REG-01
  - d) form GST RFD-01
- 3) The following tax will be levied on imports.
  - a) CGST
  - b) SGST
  - c) IGST
  - d) CGST and SGST
- 4) Input tax credit of IGST is used for the payment of output
  - a) IGST & CGST
  - b) IGST & SGST
  - c) IGST SGST & CGST
  - d) IGST,CGST SGST/UTGST
- 5) Turnover –based audit under section 3s(s) of CGST Act is performed if turnover exceeds:
  - a) Rs 2 crore
  - b) Rs. 1 crore
  - c) Rs. 50 Lakh
  - d) Rs. 25 lakh

ड) योग्य पर्याय निवडा.

- १) भारतात जीएसटी कोणत्या तत्वाच्या आधारे लावला जातो.
  - अ) मुळ ब) गंतव्य क) एकतर अ किंवा ब ड) अ आणि ब दोन्हीही
- २) जीएसटी अंतर्गत नोंदणी साठी खालील फॉर्म वापरला जातो.
  - अ) फॉर्म जीएसटी आर -१ ब) फॉर्म जीएसटीएपीएल -१ क) फॉर्म जीएसटीआरइजी-१
  - ड) फॉर्म जीएसटी आरएफडी -१
- ३) आयातीवर पुढील कर लावला जातो
  - अ) सीजीएसटी ब) एसजीएसटी क) आइजीएसटी ड) सीजीएस टी अॅण्ड एसजीएसटी
- ४) आइजीएसटीचे इनपुट टॅक्स क्रेडीट हे खालीलपैकी कोणत्या आउट पुट देयकासाठी वापरले जाते.
  - अ) आइजीएसटी आणि सीजीएसटी ब) आइजीएसटी आणि एसजीएसटी
  - क) आइजीएसटी, एसजीएसटी आणि सीजीएसटी ड) आइजीएसटी, सीजीएसटी , एसजीएसटी / युटीजीएसटी.
- ५) खालीलपैकी किती उलाढाल ओलांडल्यास सीजीएसटी कायद्याच्या कलम ३५ (५) अंतर्गत उलाढाल आधारित लेखा परीक्षण केले जाते.
  - अ) २ कोटी ब) १ कोटी क) ५० लाख ड) २५ लाख

Q.2 What is GST? Explain the advantages of GST in detail.

वस्तू आणि सेवा कर म्हणजे काय? वस्तू आणि सेवा कराचे फायदे तपशीलवार सांगा.

Q.3 Which categories of persons are compulsorily required to be registered under section 24 of the CGST Act? 15  
सीजीएसटी कायद्याच्या कलम २४ अंतर्गत कोणत्या श्रेणीतील लोकांनी अनिवार्यपणे नोंदणी करणे आवश्यक आहे.

Q.4 Describe the various provisions of levy of CGST, SGST, UTGST and IGST under the GST Act? 15  
जीएसटी कायद्या अंतर्गत केंद्रीय वस्तू आणि सेवा कर (CGST), राज्य वस्तू आणि सेवा कर (SGST), केंद्रशासित प्रदेश वस्तू आणि सेवा कर (UTGST) आणि आंतरराज्यातील वस्तू आणि सेवा कर (IGST) केव्हा लावला जातो यासंबंधी असणाऱ्या विविध तरतुदीचे वर्णन करा.

Q.5 Bharat a registered supplier of Maharashtra, furnishes the following details pertaining to the month of August 2019. 15

| Particulars                              | Rs        |
|--|-----------|
| Purchase of goods within the state       | 8,00,000  |
| Purchase of goods from outside the state | 10,00,000 |
| Inter-state sales                        | 6,00,000  |
| Intra- state sales                       | 12,50,000 |

The rate of taxes are as under:

| Particulars | Rate |
|-------------|------|
| CGST        | 6%   |
| SGST        | 6%   |
| IGST        | 12%  |

Compute the net GST liability of Bharat for the month of August 2019 after claiming input tax credit.

Q.6 Mr. Sham of Aurangabad (M.S.) is a registered person under GST furnished the following transactions. 15

- 1) Purchased goods of Rs. 2,00,000/- locally (intra-state) on credit.
- 2) He sold them for Rs. 30,00,000/- in the same state on credit.
- 3) He paid legal consultation fees Rs. 10,000/- by cheque.
- 4) He purchased furniture for his office use for Rs. 24,000/- from ABC furniture shop.

Assuming CGST @9% and SGST @ 9% pass journal entries.

Q.7 Write short notes on: (any three) 15

- 1) Utilization of input tax credit
- 2) Difference between tax invoice and bill of supply.
- 3) Debit and credit note GST
- 4) Composite and mixed supply.

- १) इनपुट टॅक्स क्रेडीट उपयोग
- २) करचलन व पुरवठा बिल यातील फरक
- ३) जीएसटी अंतर्गत डेबिट आणि क्रेडीट नोट.
- ४) संयुक्त आणि मिश्रित पुरवठा.



Total No. of Printed Pages: 04

**SUBJECT CODE NO:- CC-3388**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem.-I) (CBCGS) Examination Oct/Nov 2019**  
**Entrepreneurship Development-I**

**[Time: Three Hours]****[Max. Marks: 80]**

N.B

Please check whether you have got the right question paper.

Q. 1 is compulsory.

Solve any 4 questions from Q.2 to Q.7

प्रश्न क्र. १ अनिवार्य

प्रश्न क्र. २ ते प्रश्न क्र. ७ या पैकी कोणतेही चार प्रश्न सोडवा.

Q.1 Section- A :- MCQ[Multiple choice question]

05

योग्य पर्याय निवडा.

1) The most important function of an entrepreneur is :-

- a) Managerial function                      b) Decision making function  
c) Function of Innovation                      d) Risk Assumption function

उद्योजकाचे हे सर्वात महत्वाचे कार्य आहे.

- अ) व्यवस्थापकीय कार्य                      ब) निर्णय घेण्याचे कार्य  
क) नवकल्पना कार्य                      ड) जोखीम गृहीतक कार्य

2) When 'Skill India campaign was launched on:

- a) 13<sup>th</sup> July, 2015                      b) 14<sup>th</sup> July, 2015  
c) 15<sup>th</sup> July, 2015                      d) 16<sup>th</sup> July, 2015

कौशल्य भारत अभिमान केव्हा सुरु झाले.

- अ) १३ जुलै, २०१५                      ब) १४ जुलै, २०१५  
क) १५ जुलै, २०१५                      ड) १६ जुलै, २०१५

3) Which of the following shows the process of creating something new?

- a) Business Model                      b) Modeling  
c) Creating Flexibility                      d) Innovation

खालीलपैकी नविन गोष्ट तयार करण्याची प्रक्रिया दर्शविते?

- अ) व्यवसाय नमुना                      ब) प्रतिकृती तयार करणे  
क) लवचिकता निर्माण करणे                      ड) नवकल्पना

4) Which Union Ministry has launched the startup India ranking framework?

- a) Ministry of commerce & Industry  
b) Ministry of human Resource development  
c) Ministry of social justice and empowerment  
d) Ministry of Law and Justice

कोणत्या केंद्रीय मंत्रालयाने स्टार्ट अप इंडिया क्रमवारी (रँकिंग फ्रेमवर्क) सुरु केले आहे.

- अ) वाणिज्य आणि उद्योग मंत्रालय
- ब) मानव संसाधन विकास मंत्रालय
- क) सामाजिक न्याय आणि सक्षमीकरण मंत्रालय
- ड) कायदा आणि न्याय मंत्रालय

5) The main objective of Preparing a project report is:-

- a) To Appraise a project and land
- b) To anticipate future problems and solve them
- c) To Assess the cost and source of Finance
- d) All of the above

प्रकल्प अहवाल तयार करण्याचे मुख्य उद्दीष्ट हे आहेत.

- अ) प्रकल्प मूल्यांकन आणि कर्ज देणे
- ब) भविष्यातील समस्यांची अपेक्षा करणे आणि त्यांचे निराकरण करणे
- क) अर्थ आणि किंमत स्रोत तपासण्यासाठी
- ड) वरील सर्व

Section-B : Answer in one sentence

(एका वाक्यात उत्तरे लिहा)

05

- 1) Define the term Entrepreneur?  
उद्योजक म्हणजे काय ते सांगा.
- 2) Define the term Co- working space.  
सहकारी जागा म्हणजे काय ते स्पष्ट करा.
- 3) What is mean by project?  
प्रकल्पाचा अर्थ काय आहे?
- 4) Define start-up India?  
स्टार्टअप इंडिया परीभाषित करा?
- 5) How many phases of Entrepreneurship?  
उद्योजकतेचे किती टप्पे आहेत?

Section – C: Fill in the blanks (रिकाम्या जागा भरा )

- 1) The successful entrepreneur is always on ----- seeker.  
यशस्वी उद्योजक हे नेहमी ----- साधक असतो.
- 2) Stand up India was launched by Prime Minister Narendra modi on dated.....  
स्टँडअप इंडिया ची स्थापना पंतप्रधान नरेंद्र मोदी यांनी ह्या तारखेस ----- केली

05

- 3) Starting a new enterprises always ----- risk.  
नविन उपक्रम सुरु करणे हे ----- जोखमिचे असते.
- 4) ----- is based on Purposeful and systematic innovations.  
----- हे उद्देशपूर्ण आणि आस्थाविषयक नवकल्पनांवर आधारीत आहे.
- 5) A entrepreneur is a ----- who sets up business.  
उद्योजक एक ----- आहे जो व्यवसायाची स्थापना करतो.

## Section – D:- True or False (चूक किंवा बरोबर सांगा)

05

- 1) Entrepreneurship is applied in private sector only.  
उद्योजकता केवळ खाजगी क्षेत्रामध्ये लागू केली जाते.
- 2) The entrepreneur should have a good idea of who the customer or target market will be  
ग्राहक किंवा लक्ष बाजारपेठ कोण आहे याची उद्योजकाला चांगली कल्पना असणे आवश्यक आहे.
- 3) Investors in venture capital firms expect to Profit quickly from their investment.  
साहस भांडवल उदयोगामधील गुंतवणूकदारांनी त्यांच्या गुंतवणूकीतून त्वरित नफा मिळण्याची अपेक्षा करतो.
- 4) Starting a business is risky and often ends in failure.  
व्यवसायाची सुरुवात करणे धोका आहे आणि बहुतेकदा अयशस्वी ठरते.
- 5) Pradhan ?Mantri kaushal Vikas yojana was started in 2010  
प्रधान मंत्री कुशल विकास योजना ही २०१० मध्ये सुरु करण्यात आली.

- Q.2 Define Entrepreneur? Explain functions of Entrepreneur. 15  
उद्योजकाची व्याख्या सांगून त्याचे कार्य स्पष्ट करा.
- Q.3 What is Entrepreneurship? Explain the Importance of Entrepreneurship development. 15  
उद्योजकता म्हणजे काय व उद्योजकता विकासाचे महत्व स्पष्ट करा.
- Q.4 Define the concept of startup Accelerators? Explain its importance. 15  
स्टार्टअप अस्लिरेटर (प्रवेगक) ची व्याख्या सांगून त्याचे महत्व स्पष्ट करा?
- Q.5 What is project identification? Explain the project classification. 15  
प्रकल्प निवड म्हणजे काय? प्रकल्पाचे वर्गीकरण स्पष्ट करा.

Q.6 Explain the role of Entrepreneur in Economic development?  
उद्योजकाची आर्थिक विकासातील भूमिका स्पष्ट करा.

15

Q.7 Write short Note (Any 3)  
टिपा लिहा कोणत्याही तीन

15

- 1) Project formulation  
प्रकल्प निर्मिती
- 2) Venture capital  
साहस भांडवल
- 3) Importance of Entrepreneurship  
उद्योजकतेचे महत्व
- 4) Startup India Scheme  
स्टार्टअप इंडिया योजना
- 5) Barriers in Entrepreneurship development  
उद्योजकता वाढीतील अडथळे

OR

**SUBJECT CODE NO:- CC-3388**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem.-I) (CBCGS) Examination Oct/Nov 2019**  
**Office Management**

**[Max. Marks: 80]**

प्रश्न क्र. २ ते प्रश्न क्र. ७ या पैकी कोणतेही चार प्रश्न सोडवा.

## 05

- ड) एकही नाही

- d) Paper fasteners

ड) कागद बांधायची दोरी

- d) Typewriting

ड) टंकलेखन

- Answer in one sentence

- C) fill in the blanks

- CC-3388**

- 3) .....Should facilitate the identification of forms with ease.  
आकृतीबंधाची ओळख सोपी करण्यासाठी .....सुविधापूर्ण असली पाहिजे.
- 4) A good filing system ensures-----  
उत्तम फाईलिंगची पद्धती ----- खात्री देते.
- 5) Chief record and piling officer is incharge of the ----- department.  
मुख्य दस्तऐवज व फाईलिंग अधिकारी ----- विभागाचा प्रभारी असतात.

## D) True or False

05

- 1) Purchase and sales records include price list.  
खरेदी विक्रीच्या नोंदीमध्ये किंमत सुचीचा समावेश असतो.
- 2) Ranking method evaluates jobs on the basis of their importance.  
श्रेणी पद्धत कामाच्या महत्त्वानुसार त्याचे मुल्यांकन करते.
- 3) The basis wage rate of a job is determined with the help of job specification.  
एखाद्या कामाचा मुळ मजोरीदर हा त्या कामाच्या वैशिष्ट्यानुसार ठरतो.
- 4) Decentralized purchasing means buying in bulk.  
वीकेंद्रीत खरेदी म्हणजेच ठोक खरेदी
- 5) The flow of work should be in a forward direction.  
कामाचा प्रवाह पुढील दिशेला असला पाहिजे.

- |     |   |    |
|-----|---|----|
| Q.2 | What is indexing and write the types of indexing?<br>अनुक्रमणिका म्हणजे काय सांगून अनुक्रमणिकेचे प्रकार लिहा?                               | 15 |
| Q.3 | State and explain the functions of an office management?<br>कार्यालय व्यवस्थापनाची कार्यपद्धती नमूद करून स्पष्टीकरण द्या?                   | 15 |
| Q.4 | Explain various methods of modern filing?<br>आधुनिक फाईलिंगच्या विविध पद्धती स्पष्ट करा?  | 15 |
| Q.5 | What is office machines and explain various types of office machines?<br>कार्यालय मशिन म्हणजे काय? कार्यालय मशिनचे विविध प्रकार स्पष्ट करा? | 15 |
| Q.6 | What is mail services, and explain the efficiency of mail service.<br>मेल सेवा काय आहे आणि मेल सेवेची परिणामकारकता स्पष्ट करा.              | 15 |



Q.7 Write short notes. (any three)

- 1) Mailing machine  
मेल प्रणाली
- 2) Importance of office machines  
कार्यालय मशिनचे महत्व
- 3) Office correspondence  
कार्यालयीन पत्रव्यवहार
- 4) Office Activities  
कार्यालयीन उपक्रम
- 5) Advantages of office Automation  
स्वयंचलित कार्यालयाचे फायदे

Total No. of Printed Pages:3

**SUBJECT CODE NO:- CC-3389**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y (Sem-III) (CBCGS) Examination Oct/Nov 2019**  
**Optional -VII 1. Banking**

[Time: Three Hours]

[Max.Marks:80]

N.B

Please check whether you have got the right question paper.

- i) Q.No.1 is compulsory.
- ii) Solve any four questions from Q.No.2 to Q.No.7.
- १) प्रश्न क्र.१ अनिवार्य आहे.
- २) प्रश्न क्र.२ ते प्र.क्र.७ पैकी कोणतेही चार प्रश्न सोडवा.

Q.1 A) Fill in the blanks.  
 रिकाम्या जागा भरा.

05

- 1) In ----- governor General Sir Warren Hastings proposed the idea of establishing a central Bank of India.  
 ----- मध्ये गव्हर्नर जनरल सर वॉरेन हेस्टिंग्स यांनी सेंट्रल बँक ऑफ इंडियाच्या स्थापनेची कल्पना मांडली.
- 2) RBI was nationalized in -----  
 आर.बी.आय मध्ये राष्ट्रीकरण झाले.
- 3) Pradhan Mantri Jan Dhan Yojana (PMJDY) was announced by Prime Minister of India on -----  
 प्रधान मंत्री जन धन योजना (PMJDY) ----- रोजी भारताच्या प्रधानमंत्रांनी घोषित केली.
- 4) Electronic Payment is an outline financial exchange between ----- & -----.  
 इलेक्ट्रॉनिक शोधन हे ----- आणि ----- यांच्यातील ऑनलाईन वित्तीय विनिमय आहे.
- 5) The RBI use open Market operation as a quantitative instrument of -----  
 रिझर्व्ह बँक ----- चे संख्यात्मक साधन म्हणून खुल्या बाजारातील व्यवहाराचा (OMO) वापर करते.

B) Match the followings.

खालील जोड्या लावा.

|  |  |
|--|--|
| 1) Quantitative measure<br>संख्यात्मक साधन | 1. Moral understanding<br>नैतिक समाजवाणी/समज               |
| 2) Qualitative measure<br>गुणात्मक साधन    | 2. Cash Reserve Ratio<br>रोख राखीव निधी                    |
| 3) PMJDY<br>(पी.एम.जे.डी.वाय)              | 3. Financial Inclusion<br>वित्तीय समायोजन                  |
| 4) RTGS<br>आर.टी.जी.एस.                    | 4. Payment through RBI<br>आर.बी.आय च्या मध्यस्थीने<br>शोधन |
| 5) NEFT<br>(एन.ई.एफ.टी)                    | 5. Real Time Settlement<br>वास्तवकाल समाशोधन               |

C) True or False

चुक की बरोबर

1) RBI is the Apex financial institution in Indian monetary system.

१) आर बी आय ही भारतीय मौद्रिक यंत्रणेतील शिखर वित्तीय संस्था आहे.

2) Pradhan Mantri Jan Dhan Yojana (PMJDY) is the financial inclusion program in India

२) प्रधान मंत्री जन धन योजना (PMJDY) हि भारतातील समावेशन योजना आहे.

3) RBI controls Money supply in India.

३) आर बी आय भारतातील पैशाच्या पुरवठ्याचे नियंत्रण करते.

4) ATM means Automatic Time Machine.

४) ए टी एम म्हणजे ऑटोमॅटिक टाईम मशिन होय.

5) State Bank of India is not the commercial bank.

५) स्टेट बँक ऑफ इंडिया ही व्यावसायिक बँक नाही.

D) Answer in one sentence.

एका वाक्यात उत्तरे द्या.

1) Define Bank.

बँकेची व्याख्या द्या.

- 2) What are the two major functions of commercial Banks?  
व्यापारी बँकांची दोन प्रमुख कार्य कोणती?
- 3) Where is the central (Head) office of RBI?  
आर.बी. आयचे केंद्रित कार्यालय (मुख्यालय) कुठे आहे?
- 4) CRR is the abbreviation of?  
CPR हे कशाचे संक्षिप्त रूप आहे?
- 5) Define Bank Rate  
बँक रेटची व्याख्या द्या.

Q.2 Discuss evolution of Banking in India?  
भारतातील बँकेच्या उत्क्रांतीवर चर्चा करा. 15

Q.3 Define Commercial Banks and write its functions in detail?  
व्यापारी बँकाची व्याख्या देऊन त्यांची कार्य सविस्तर लिहा. 15

Q.4 Explain the role of RBI in the development of India?  
आर.बी.आय ची भारताच्या विकासातील भूमिका स्पष्ट करा. 15

Q.5 What is E-banking? Give its importance in detail?  
ई-बँकिंग म्हणजे काय? तिचे महत्व सविस्तर द्या? 15

Q.6 Give the feature & significance of stand-up India scheme in detail?  
स्टॅण्ड अप इंडियाची वैशिष्ट्ये आणि महत्व सविस्तर द्या. 15

Q.7 Write a short notes on: (any three)  
टिपा द्या. (कोणत्याही तीन) 15

- 1) Retail Banking रिटेल बँकिंग
- 2) Corporate Banking कॉर्पोरेट बँकिंग
- 3) Instrument of Credit Control पत नियंत्रणाची साधने
- 4) Debit and Credit card डेबीट आणि क्रेडीट कार्ड
- 5) BTM बी.टी.एम

OR / किंवा

Total No. of Printed Pages:4

**SUBJECT CODE NO:- CC-3389**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y (Sem-III) (CBCGS) Examination Oct/Nov 2019**  
**Marketing Management**

[Time: Three Hours]

[Max.Marks:80]

Please check whether you have got the right question paper.

N.B

- i) Q.No.1 is compulsory.
- ii) Solve any four questions from Q.No.2 to Q.No.7.
- १) प्रश्न क्र.१ अनिवार्य आहे.
- २) प्रश्न क्र.२ ते प्र.क्र.७ पैकी कोणतेही चार प्रश्न सोडवा.

Q.1 A) Select the correct alternative form those given below.

05

1. Modern Marketing concept Based on -----
  - a) Product
  - b) Consumer satisfaction
  - c) Distribution
  - d) Price
2. Following is not component of marketing mix.
  - a) Product mix
  - b) Price mix
  - c) Promotion mix
  - d) Customer
3. ----- is not part of Distribution system.
  - a) Dealer
  - b) Retailer
  - c) Producer
  - d) Price
4. Rural consumer are -----
  - a) Price sensitive
  - b) Quality conscious
  - c) Less price sensitive
  - d) None of these
5. ----- is Father of Modern Marketing.
  - a) Peter Drucker
  - b) Philip Kotler
  - c) Henry Feyol
  - d) Abraham Maslow

अ) खालील दिलेल्या पर्यायांपैकी योग्य पर्याय निवडा.

१. आधुनिक विपणन संकल्पना ही ----- वर आधारित आहे.

अ) वस्तू

आ) उपभोक्ता समाधान

इ) वितरण

ई) किंमत

२. खालीलपैकी हा विपणन मिश्रणाचा घटक नाही.

अ) वस्तु मिश्रण

आ) किंमत मिश्रण

इ) वृद्धी मिश्रण

ई) ग्राहक

३. ----- हा वितरण व्यवस्थेचा घटक नाही.

अ) घाऊक व्यापारी

आ) किरकोळ व्यापारी

इ) उत्पादक

ई) किंमत

४. ग्रामीण उपभोगता हा ----- असतो.

अ) किंमत संवेदनशील

आ) गुणवत्ता

इ) कमी किंमत संवेदनशील

ई) यापैकी नाही

५. ----- हा आधुनिक विपणनाचा प्रणेता मानला जातो.

अ) पीटर ड्रकर

आ) फिलीप कोटलर

इ) हेन्री फिऑल

ई) अब्राहम मॉस्लो

B) Answer on one sentence.

1) What is consumer Goods?

2) What is Product Mix?

3) What is Retailing?

4) What is sale?

5) What is the Aim of Marketing Process?

आ) एका वाक्यात उत्तर लिहा.

- १) उपभोक्ता वस्तु म्हणजे काय?
- २) वस्तु मिश्रण म्हणजे काय?
- ३) किरकोळ विक्री म्हणजे काय?
- ४) विक्री कशाला म्हणतात?
- ५) विपणन प्रक्रियेचा उद्देश सांगा?

05

C) Fill in the blanks.

- 1) Customer buy Product & ----- use Product.
- 2) ----- is the against of Marketing.
- 3) As per American Marketing Associations Definition Marketing is a -----
- 4) Marketing Management is a Art and -----.
- 5) ----- is based on information and Technology marketing system.

इ) रिकाम्या जागा भरा.

- १) ग्राहक वस्तु खरेदी करतो व ----- त्याचा उपभोग घेतो.
- २) ----- ही विपणनची विरोधी संकल्पना मानली जाते.
- ३) अमेरिकन मार्केटिंग असोसिएशन यांच्या व्याख्यानानुसार विपणन ही ----- आहे.
- ४) विपणन व्यवस्थापन ही एक कला व ----- आहे.
- ५) ----- ही माहिती आणि तंत्रज्ञानावर आधारित विपणन व्यवस्था आहे.

05

D) State whether following statement are True or false.

- 1) Marketing planning is function of Marketing Management.
- 2) Consumer satisfaction is concept related to Modern Marketing approach.
- 3) Price Mix concept is not related to Marketing Mix.
- 4) Retailer is not the component of Distribution channel.
- 5) Economical Environment is a part of Marketing Environment?

ई) चूक की बरोबर लिहा.

- १) विपणन नियोजन हे विपणन व्यवस्थापनाचे कार्य आहे.
- २) उपभोगता समाधान ही संकल्पना आधुनिक विपणन दृष्टीकोनाशी संबंधित आहे.
- ३) किंमत मिश्रण संकल्पना ही विपणन मिश्रणाशी संबंधित नाही.
- ४) किरकोळ विक्रेता हा वितरण व्यवस्थेची (चॅनल) घटक नाही.
- ५) आर्थिक पर्यावरण हा विपणन पर्यावरणाचा भाग आहे.



- Q.2 Define Marketing Management and Explain its Functions? 15  
विपणन व्यवस्थापनेची व्याख्या देयून कार्ये स्पष्ट करा.
- Q.3 What is Marketing Environment? Write its Nature & Scope? 15  
विपणन पर्यावरण म्हणजे काय? विपणन पर्यावरणाचे स्वरूप व व्याप्ती लिहा.
- Q.4 Write in Detail Marketing Mix ad four P's of Marketing Mix? 15  
विपणन मिश्रण स्पष्ट करून विपणन मिश्रणाचे चार P's संकल्पना सांगा?
- Q.5 What is Agriculture Marketing and Explain its Importants? 15  
कृषी विपणन म्हणजे काय? कृषी विपणनाचे महत्व स्पष्ट करा?
- Q.6 What do you mean by channel of Distribution? Write various types of Distribution channels? 15  
वितरण मार्गाचा अर्थ सांगून वितरण मार्गाचे प्रकार स्पष्ट करा.
- Q.7 Write short notes on:- (any three) 15  
a) Product Mix  
b) Economical Marketing Environment  
c) Consumer oriented Market  
d) Sales Promotion  
e) SWOT Analysis
- टिपा लिहा. (कोणत्याही तीन)  
अ) वस्तु मिश्रण  
आ) आर्थिक विपणन पर्यावरण  
इ) ग्राहक आधारित बाजारपेठ  
ई) विक्राय वृद्धी  
उ) SWOT विश्लेषण

OR / किंवा

Total No. of Printed Pages:4

**SUBJECT CODE NO:- CC-3389**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y (Sem-III) (CBCGS) Examination Oct/Nov 2019**  
**3. Financial Management**

[Time: Three Hours]

[Max.Marks:80]

N.B

Please check whether you have got the right question paper.

- i) Q.No.1 is compulsory.
- ii) Solve any four questions from Q.No.2 to Q.No.7.
- १) प्रश्न क्र.१ अनिवार्य आहे.
- २) प्रश्न क्र.२ ते प्र.क्र.७ पैकी कोणतेही चार प्रश्न सोडवा.

Q.1 A) Select the most appropriate answer.

05

खालीलपैकी योग्य पर्यायाची निवड करा.

- 1) The rate of interest prevailing in the capital at a particular time is called the ----- of capital.
  - a) Normal
  - b) Marginal
  - c) Specific
  - d) Local outlay

विशिष्ट वेळी भांडवल बाजारात प्रचलित असलेल्या व्याजदराला भांडवलाचा ----- परिचय्य  
 असे म्हणतात.

अ) सामान्य

आ) सीमांत

इ) विशिष्ट

ई) स्थानिय

- 2) Company declares dividend on the part of company for converting company's share capital is called as-----

- a) Optional Dividend
- b) Specific Dividend
- c) Assets Dividend
- d) Deflation Dividend / Depression

कंपनीच्या भागभांडवलात परिवर्तीत केल्यामुळे कंपनी जो लाभांश घोषित करते त्याला -----

--- लाभांश म्हणतात.

अ) वैकल्पिक लाभांश

आ) विशेष लाभांश

इ) संपत्ती लाभांश

ई) मंदी लाभांश

3) According to ----- working capital is the minimum amount of capital needed to conduct a regular business operation.

- a) Bonbin
- b) Gitman
- c) Shubin
- d) Ralph kennedy

----- यांच्या मते "कार्यशील भांडवल" म्हणजे व्यवसायाच्या नियमित संचालनासाठी लागणारी किमान भांडवलाची राशी होय.

अ) बॉनबीन

आ) गिटमन

इ) शुबीन

ई) राल्फ केनेडी

4) ----- is the significance function of manager.

- a) Planning
- b) Coordination
- c) Advice
- d) Information

----- हे व्यवस्थापकाचे महत्वाचे कार्य आहे.

अ) नियोजन

आ) समन्वय

इ) सल्ला

ई) माहिती

5) ----- is the factor that effects on dividend policy.

- a) Income
- b) Market
- c) Trade cycle
- d) Coordination

----- हा घटक लाभांश धोरणावर प्रभाव पडणारा आहे.

अ) उत्पन्न

आ) बाजारपेठ

इ) व्यापारचक्र

ई) समन्वय

B) Answer in one sentence question.

एका वाक्यात उत्तरे लिहा.

- 1) What is meaning of financial management?  
वित्तीय व्यवस्थापनाचा अर्थ सांगा?
- 2) What is cost of capital?  
भांडवल परिचय्य म्हणजे काय?
- 3) What is capital structure?  
भांडवल संरचना म्हणजे काय?
- 4) What is meaning of under capitalization?  
अल्पपुंजीकरणाचा अर्थ सांगा?
- 5) What is dividend?  
लाभांश म्हणजे काय?

05

C) Fill in the blank and rewrite the sentence:

रिकाम्या जागा भरून वाक्य परत लिहा.

- 1) Financial management is a ----- area of the management.  
वित्तीय व्यवस्थापन हे व्यवस्थापनाचे एक ----- क्षेत्र आहे.
- 2) The working capital of business is known as ----- of business.  
व्यवसायातील खेळते भांडवल म्हणजे व्यवसायाची ----- असते.
- 3) The techniques of using the fund is called -----  
निधी वापराच्या तंत्रालाच ----- असेही म्हणतात.
- 4) Depending on the tax levies of the Government the required changes have to be made in the -----  
सरकारच्या कर धोरणानुसार आवश्यक ते बदल ----- धोरणातही करावे लागतात.
- 5) ----- is the Primary business need.  
----- ही व्यवसायाची प्राथमिक गरज आहे.

05

D) State the following statement are whether True or False.

चूक किंवा बरोबर ते लिहा.

- 1) Not all business financial needs are the same.  
सर्व व्यवसायाच्या वित्तीय गरजा एकसारख्या नसतात.
- 2) Dividend are distributed even through the company has not made any profit.  
प्रमंडळाला नफा झाला नाही तरीही लाभांशाचे वितरण केले जाते.
- 3) If the amount of playing the working capital is sufficient the business of the business runs smoothly.  
खेळत्या भांडवलाचे प्रमाण पुरेसे असले तर व्यवसायाचा दैनंदिन कारभार सुरळीत चालतो.
- 4) The techniques of using the fund is also called operating leverage.  
निधी वापराच्या तंत्राला उद्योग गुणोत्तर म्हणतात.

05

5) Financial management is the area of financial decision making.

वित्तीय व्यवस्थापन हे वित्तीय निर्णय प्रक्रियेचे क्षेत्र आहे.

Q.2 What is mean by Financial management? Explain the importance of financial management? 15

वित्तीय व्यवस्थापन म्हणजे काय? वित्तीय व्यवस्थापनाचे महत्त्व सांगा.

Q.3 Explain the cost of capital? Give the details kinds of cost of capital? 15

भांडवल परिव्ययाचे उद्दिष्ट्ये स्पष्ट करून भांडवल परिव्ययाचे प्रकार स्पष्ट करा.

Q.4 What is financial leverage? Explain the types of financial leverage? 15

निधी वापराचे तंत्र म्हणजे काय? निधी वापराच्या तंत्राचे प्रकार सांगा.

Q.5 Explain the concept of working capital? Importance of working capital? 15

खेळत्या भांडवलाची संकल्पना स्पष्ट करा? व खेळत्या भांडवलाचे महत्त्व सांगा.

Q.6 What is dividend policy? Give the details kinds of dividend policy? 15

लाभांश धोरण म्हणजे काय? लाभांश धोरणाचे प्रकार सविस्तर सांगा.

Q.7 Write short notes: (any three) 15

टिपा लिहा कोणत्याही तीन

- 1) Objective of financial management वित्तीय व्यवस्थापनाचे उद्देश्य
- 2) Importance of cost of capital भांडवल परिव्ययचे महत्त्व
- 3) Factors influencing the capital structure भांडवल रचनेवर परिणाम करणारे घटक
- 4) Over capitalization अतिपुंजीकरण
- 5) Dividend policy लाभांश धोरण

OR / किंवा

Total No. of Printed Pages:4

**SUBJECT CODE NO:- CC-3389**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y (Sem-III) (CBCGS) Examination Oct/Nov 2019**  
**4. Indian Economy**

[Time: Three Hours]

[Max. Marks: 80]

N.B

Please check whether you have got the right question paper.

- i) Q.No.1 is compulsory.  
 ii) Solve any four questions out of remaining four questions.  
 १) प्रश्न क्र.१ अनिवार्य आहे.  
 २) उर्वरित ०६ प्रश्नांपैकी ०४ प्रश्न सोडवा.

Q.1 A) Choose the right answer

05

- 1) Economic plan means use of resources-----  
 a) Optimum  
 b) Limited  
 c) Minimum  
 d) Maximum
- 2) In which type of unemployment do the marginal productivity of the workers is zero?  
 a) Seasonal unemployment  
 b) Involuntary un unemployment  
 c) Disguised unemployment  
 d) Structural unemployment
- 3) Which one of the following is the task of the planning Commission?  
 a) Preparation of the plan  
 b) Implementation of the plan  
 c) Financing of the plan  
 d) None of these above
- 4) In India, which one among the following formulates the fiscal policy?  
 a) Planning Commission  
 b) Ministry of Finance  
 c) Finance Commission  
 d) The Reserve Bank of India
- 5) Main source of national Income in India.  
 a) Technology export  
 b) Industry sector  
 c) Service sector & agriculture sector  
 d) Crude Oil

अ) योग्य उत्तर निवडा

१) संसाधनाचा ----- उपयोग म्हणजे आर्थिक योजना.

अ) महत्तम

ब) मर्यादित

क) कमीतकमी

ड) अधिकतम

२) कोणत्या प्रकारच्या बेरोजगारीमध्ये कामगारांची सीमान्त उत्पादकता शून्य आहे?

अ) छुपी बेरोजगारी

ब) अनैच्छिक बेरोजगारी

क) हंगामी बेकारी

ड) स्टक्चरल बेरोजगारी

३) नियोजन आयोगाचे कोणते काम आहे?

अ) योजना तयार करणे

ब) योजनेची अंमलबजावणी

क) योजनेस अर्थपुरवठा

ड) डी वरीलपैकी काहीही नाही

४) भारतात, खालीलपैकी कोणते एक वित्तीय धोरणाचे सूत्र तयार करते?

अ) योजना आयोग

ब) अर्थमंत्रालय

क) वित्त आयोग

ड) रिझर्व्ह बँक ऑफ इंडिया

५) भारतातील राष्ट्रीय उत्पन्नाचा मुख्य स्रोत.

अ) सेवा व शेती क्षेत्र

ब) उद्योग क्षेत्र

क) तंत्रज्ञान निर्यात

ड) कच्चे तेल

05

B) Write the answer of the following question in one sentence

1) What is poverty?

2) Give the sectors of Indian Economy?

3) When established NITI Ayoga

4) Define government budget.

5) What is the most appropriate measure of a country's economic growth?

ब) खालील प्रश्नांची उत्तरे एका वाक्यात लिहा.

१) गरिबी म्हणजे काय?

२) भारतीय अर्थव्यवस्थेचे क्षेत्र सांगा?

३) नीती आयोगाची स्थापना केव्हा झाली

४) सरकारी अंदाजपत्राकाची व्याख्या करा.

५) देशाच्या आर्थिक वृद्धी मापनाचे सर्वात योग्य प्रमाण काय आहे?

05

C) Fill in the blanks

1) ----- method is the method to estimate the poverty.

2) Planning Commission was constituted in ----- year.

3) ----- means difference between total receipts and total expenditure

4) Net National product (NNP) of country means GNP minus -----.

5) Indian economy is -----.



क) रिक्त जागा भरा.

- १) भारतातील दारिद्र्याच अंदाज लावण्यासाठी ----- पद्धत आहे.
- २) ----- यावर्षी नियोजन आयोगाची स्थापना केली गेली.
- ३) ----- म्हणजे एकूण उत्पन्न आणि एकूण खर्चामधील फरक
- ४) निव्वळ राष्ट्रीय उत्पादन म्हणजे जीएनपी वजा-----.
- ५) भारतातील अर्थव्यवस्था ही ----- आहे.

05

D) State whether the statement are True OR False.

- 1) India opted for mixed economy in Industrial policy 1948
- 2) Ministry of Finance is responsible for calculating GDP in India.
- 3) The estimated receipts of the government from all source in an accounting year are called budget receipts.
- 4) There is no disguised unemployment in India.
- 5) The borrowing and other liabilities are added to the budget deficits means Revenue deficit.

ड) विधान खरे आहे की खोटे आहे ते सांगा.

- १) औद्योगिक धोरण १९४८ मध्ये औद्योगिक धोरणात भारताने मिश्रित अर्थव्यवस्थेची निवड केली
- २) भारतातील जीडीपीची गणना करण्यासाठी अर्थ मंत्रालय जबाबदार आहे.
- ३) लेखा वर्षातील सर्व स्रोतांकडून सरकारच्या अंदाजित आय ला अंदाजित आय म्हणतात.
- ४) भारतात कोणत्याही प्रकारची छुपी बेरोजगारी नाही
- ५) कर्ज आणि इतर देणी अर्थसंकल्पात जोडल्या म्हणजेच तुटीचा अर्थसंकल्प

Q.2 Define developing economy. Explain the features of Indian economy. 15  
विकसनशील अर्थव्यवस्थेची व्याख्या करा. भारतीय अर्थव्यवस्थेची वैशिष्ट्ये स्पष्ट करा.

Q.3 What is mean by poverty? State cause of Poverty in India. 15  
दारिद्र्य म्हणजे काय? भारतातील दारिद्र्याची कारणे विशद करा.

Q.4 Critically evaluate various methods of measurement for national income. 15  
राष्ट्रीय उत्पन्नासाठी मापन करण्याच्या विविध पद्धतींचे टीकात्मक परीक्षण करा.

Q.5 Define planning? Explain in detail objectives of planning in India. 15  
नियोजनाची व्याख्या द्या. भारतातील नियोजनाची उद्दिष्ट्ये सविस्तर स्पष्ट करा.

Q.6 What is mean by budget? Explain the features and importance of budget. 15  
अंदाजपत्रक म्हणजे काय? अंदाजपत्रकाचे नियोजनाची उद्दिष्ट्ये व महत्व स्पष्ट करा.

Q.7 Write Short notes (Any Three)

1. Impact of Demonetization
2. Trends in National income
3. Skill development Scheme in India
4. NITI Ayoga
5. Recent Trends in budget.

थोडक्यात टिपा लिहा (कोणत्याही तीन )

- १) नोटाबंदीचा प्रभाव
- २) राष्ट्रीय उत्पन्नाचा कल
- ३) भारतातील कौशल्य विकास योजना
- ४) नीती अयोग
- ५) अर्थसंकल्पातील वर्तमान कल प्रथा.

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3004**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-IV) Examination Oct/Nov 2019**  
**English(Comp.) Paper-IV**  
**English for Entrepreneurs**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

- i) Attempt all Questions.

Q.1 A) Rewrite the following e-mail making necessary changes 06

To: Narendra Books shop

From: Sushil Sharma

Subject:- NEED 70 COPIES OF ENGLISH FOR ENTREPRENEURS AT ONCE: E-MAIL  
 SOFT COPY IF YOU CAN'T MAIL THEM TO ME – SUSHIL SHARMA

OR

Write a report on NSS special Camping Programme held in your college.

B) You have had a conversation with the company manager, Wipro Pvt. Ltd., Pune about giving 06  
 Diwali Bonus to the Workers. Write a note of the conversation

OR

Imagine that you work for Meril Ad Agency. You have been approached by a Company to make  
 an advertisement in English for their new product a detergent. They have named it Easywash !

C) Write a note on preparing for interviews

OR

You are the General Manager of Tata Motors Ltd, Delhi. Write six probable questions for taking 06  
 interview.

Q.2 Attempt any three questions from the following 18

- i) Why does Daniel Gulati assert that Facebook has a dark side ?
- ii) In Huxley's opinion, when will men and women be truly beautiful?
- iii) Why is it safer to invest in Government undertaking?
- iv) How did Narayan Murthy benefit from refusing to sell Infosys for \$1 million?
- v) What is Premji's belief about ordinary people?

Q.3 A) Identify the structural patterns in the following sentences (Subject + Transitive Verbs + Object + 08  
 Complement)

- i) Randy teaches the students the lessons of the soft skills.
- ii) My father gave me a new motor cycle.
- iii) The Chairman decided to offer his workers a bonus.
- iv) Rekha baked a birthday cake for her daughter.

B) Use both prefixes and suffixes as required to form new words. 06

- i) Natural
- ii) Rational
- iii) Moral
- iv) Compute
- v) Logic
- vi) Dark

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3006**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-IV) Examination Oct/Nov 2019**  
**Hindi (SL) Paper – IV**  
**Sampreshionmulak Vyavsayeek Hindi**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

सूचना : सभी प्रश्न लिखिए ।

प्र.१ ला बैंको में हिंदी के प्रयोग की समस्याएँ एवं समाधान की चर्चा कीजिए । 15

अथवा

बही खाता और लेखाकर्म के उद्देश्यों पर प्रकाश डालिए ।

प्र.२ रा मीडिया लेखन के प्रकार स्पष्ट कीजिए । 15

अथवा

अनुवाद प्रक्रिया पर प्रकाश डालिए ।

प्र.३ रा अंग्रेजी से हिंदी में अनुवाद कीजिए । 10

It will be an advantage if you can be present at the headquarters throughout the period of audit so as to facilitate the settlement of as many audit in objections as possible on the spot. In any case it is important that you should be present at least during the closing period of the audit in order that the final report may be drawn up after discussion with you.

प्र.४ था टिप्पणियाँ लिखिए ।

अ) आदर्श अनुवाद

अथवा

बैंकिंग अनुवाद

05

आ) प्रारूपण

अथवा

संक्षेपण

05

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3005**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-IV) Examination Oct/Nov 2019**  
**Marathi (SL) Paper - IV**  
**Vyawasayik Marathi & Vanijya Vyapar**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

सूचना :

- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
- 2) फक्त निळ्या किंवा काळ्या पेनचाच वापर करावा.
- 3) कोणतीही लक्षवेधक खुण किंवा सूचना करण्यास प्रतिबंध आहे.

प्र.१ ला सविस्तर उत्तर लिहा (कोणतेही एक)

15

- 1) अनुवाद म्हणजे काय ते सांगून अनुवादाचे प्रकार सविस्तर लिहा.
- 2) वाणिज्य व्यवसायात प्रसार माध्यमांची भूमिका स्पष्ट करून जाहिरातीचे विविध घटक कोणते ते सांगा.

प्र.२ रा सविस्तर उत्तर लिहा (कोणतेही एक)

15

- 1) 'बाजारपेठ' ही संकल्पना स्पष्ट करून बाजारपेठेचे महत्व लिहा.
- 2) व्यापाराला मदत करणारी साधने कोणती ते सांगून बँक या साधनाचे महत्व विशद करा.

प्र.३ रा थोडक्यात उत्तरे लिहा (कोणतेही दोन)

10

- 1) वाणिज्य अनुवादाचे स्वरूप स्पष्ट करा.
- 2) व्यापाराची व्याख्या व स्वरूप लिहा.
- 3) जाहिरात लेखनाचा मसुदा तयार करा.
- 4) वाहतुकीचे स्वरूप स्पष्ट करा.

प्र.४ था टीपा लिहा (कोणतेही दोन)

10

- 1) विमा;
- 2) जनसंपर्क माध्यमाची रूपे;
- 3) निविदा लेखन;
- 4) व्यापाराचे स्वरूप

Total No. of Printed Pages:1

SUBJECT CODE NO:- A-1020

FACULTY OF HUMANITIES, FACULTY OF SCIENCE AND TECHNOLOGY, FACULTY OF  
COMMERCE AND MANAGEMENT, FACULTY OF INTER-DISCIPLINARY

B.A./B.Sc./B.Com./B.S.W. F.Y. (Sem-I) Examination Oct/Nov 2019

Hindi (SL) Paper – I

Samanya Hindi - 1

[Time: Two Hours]

[Max. Marks:50]

Please check whether you have got the right question paper.

N.B

१) आपको सही प्रश्न पत्र मिला है या नहीं कृपया जाँच लें।

२) सभी प्रश्न अनिवार्य हैं।

३) दाहिनी ओर प्रश्नों के पूर्णांक दिए हुए हैं।

प्र.१ ला ससंदर्भ व्याख्या कीजिए:

१०

“विनाश - लोलुप स्वार्थी मनुष्य शक्ति का प्रयोग भी जीवन नष्ट करने के लिए ही कर रहा है; फिर निर्माण का दूसरा जरिया ही क्या रहा ?”

अथवा

“जिसके मुँह में जबान ही न हो, उसके साथ पूरी जिंदगी कैसे काटी जा सकती है? ऐसे इंसान में और एक पालतू जानवर में क्या फर्क है?”

प्र.२ रा ‘स्त्री और पुरुष’ कहानी की मूल संवेदना पर अपने विचार लिखिए।

१५

अथवा

‘पंचलाइट’ कहानी के चरित्रों का परामर्श लेते हुए उनकी चारित्र्यगत विशेषताएँ स्पष्ट कीजिए।

प्र.३ रा देवनागरी लिपि का विकास सौदाहरण समझाइए।

१५

अथवा

वर्तमान हिंदी का स्वरूप स्पष्ट करते हुए उसकी भविष्यगत संभावनाओं की चर्चा कीजिए।

प्र.४ था टिप्पणियाँ लिखिए:

१०

अ) पारिभाषिक शब्दावली से तात्पर्य;

अथवा

हिंदी की मानक वर्तनी

आ) बाबा भारती;

अथवा

‘दो बाँके’ का लखनऊ।

Total No. of Printed Pages:2

SUBJECT CODE NO:- A-1019

FACULTY OF HUMANITIES, FACULTY OF SCIENCE AND TECHNOLOGY, FACULTY OF  
COMMERCE AND MANAGEMENT, FACULTY OF INTER-DISCIPLINARY

B.A./B.Sc./B.Com./B.S.W. F.Y. (Sem-I) Examination Oct/Nov 2019

Gadya – padya &amp; Upyojit Marathi

[Time: Two Hours]

[Max.Marks:50]

N.B

Please check whether you have got the right question paper.

- १) सर्व प्रश्न सोडविणे आवश्यक आहेत.
- २) निळ्या किंवा काळ्या पेनचाच वापर करावा.
- ४) कोणतीही लक्षवेधक खुण किंवा सूचना करण्यास प्रतिबंध आहे.

- Q.1 पुढीलपैकी एका प्रश्नाचे सविस्तर उत्तर लिहा. 15
- १) मराठी भाषेची कोणती वैशिष्ट्ये 'रसीक रक्षण' या लीळेतून आविस्कृत होतात ते सांगा.
  - २) 'राजाची कर्तव्य' या पाठातून रामचंद्रपंत अमात्यांनी राजाची कोणती गुण विशेष सांगितली आहेत साधार स्पष्ट करा.
- Q.2 पुढीलपैकी एका प्रश्नाचे सविस्तर उत्तर लिहा. 15
- १) 'आनंदे वोवीया' या संत निर्मळा यांच्या अभंगाचा परामर्श घ्या.
  - २) 'भासा बांधोनि मराठीया' या कवितेतून फादर स्टिफन्स यांनी मराठी भाषा आणि बोलीचा महिमा कसा विशद केला आहे ते स्पष्ट करा
- Q.3 पुढीलपैकी 'अ' व 'ब' विभागातून प्रत्येकी एका प्रश्नाचे उत्तर थोडक्यात लिहा. 10
- 'अ'
- i) 'तुम्ही सदाचरणाने वागा' या पाठामध्ये ताराबाई शिंदे यांनी स्त्री जातीचे मोठेपण कसे अभिव्यक्त केले आहे ते सांगा.
  - ii) 'परमेश्वराचे भवितव्य' या पाठातून श्री. म.माटे यांनी ज्ञान आणि भक्तीची सूक्ष्म चर्चा कशी केली आहे ते विशद करा.
- ब) i) 'ऐसे केले या गोपाळे' या अभंगाचा आशय स्पष्ट करा.
- ii) 'यातिभेद कुळकर्म गुरुसी मूळ नाही रे' या श्लोकातून रामानंद स्वामी यांनी मोक्षप्राप्ती साठी आत्मशुद्धी व गुरुचा आशिर्वाद महत्वाचा आहे असे का म्हटले आहे ते सांगा .



Q.4 खालील प्रश्नाचे उत्तर लिहा ( दोन पैकी एक )

- i) विरामचिन्हाचे प्रकार सांगून त्याचे महत्त्व विशद करा.
- ii) ग्रंथालयासाठी पुस्तकांची मागणी करणारे पत्र लिहा.

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3008**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-III) (Old) Examination Oct/Nov 2019**  
**Marathi (SL) Paper - III**  
**Marathi Bhasha & Vanijya Vyavahar**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

सूचना :

- i) सर्व प्रश्न सोडविणे आवश्यक आहे.
- ii) फक्त निळ्या किंवा काळ्या पेनचाच वापर करावा.
- iii) कोणतीही लक्षवेधक खुण किंवा सूचना करण्यास प्रतिबंध आहे.

प्र.१ ला सविस्तर उत्तर लिहा (कोणतेही एक)

15

- i) भाषा म्हणजे काय? ते सांगून भाषेचे कार्य स्पष्ट करा.
- ii) व्यापारव्यवहारातील वाचन संस्कृतीचे महत्व स्पष्ट करा.

प्र.२ रा सविस्तर उत्तर लिहा (कोणतेही एक)

15

- i) कार्यालयीन पत्रलेखनाचे स्वरूप विशद करून त्यांच्या घटकांची चर्चा करा.
- ii) जागतिकीकरण म्हणजे काय? ते सांगून जागतिकीकरणात मराठी भाषेचे महत्व स्पष्ट करा.

प्र.३ रा थोडक्यात उत्तरे लिहा (कोणतेही दोन)

10

- i) भाषेची विविध रूपे स्पष्ट करा.
- ii) वाचनसंस्कृतीचे महत्व स्पष्ट करा.
- iii) 'मराठी भाषा व कन्नड भाषा यांचा परस्पर संबंध' याविषयी चर्चा करा.
- iv) निबंध लेखनाच्या घटकांची चर्चा करा.

प्र.४ था टीपा द्या (कोणतेही दोन)

10

- i) चित्रात्मक भाषा;
- ii) ग्रंथनिर्मिती;
- iii) वाचनालये;
- iv) मराठी आणि गुजराती भाषा

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3009**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-III) (Old) Examination Oct/Nov 2019**  
**Hindi (SL) Paper – III**  
**Sampreshionmulak Vyavsayeek Hindi**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

- सूचना : i) सभी प्रश्न अनिवार्य हैं ।  
 ii) दाहिनी और प्रश्नों के पूर्णांक हैं ।

प्र.१ ला भाषा के प्रकार्य को स्पष्ट कीजिए ।

१५

अथवा

प्रयोजनमूलक भाषा की विशेषताएँ स्पष्ट कीजिए ।

प्र.२ रा सम्प्रेषण का स्वरूप स्पष्ट करते हुए सम्प्रेषण के प्रकार लिखिए ।

१५

अथवा

व्यापार के प्रमुख साधनों को स्पष्ट करते हुए वाणिज्य में हिन्दी के महत्व को समझाइए ।

प्र.३ रा निबंध का तात्पर्य एवं स्वरूप स्पष्ट कीजिए ।

१०

अथवा

विज्ञापन और वाणिज्य के संबंधों पर निबंध लिखिए ।

प्र.४ था टिप्पणियाँ लिखिए

०५

- i) भाषण कौशल

अथवा

भाषा के प्रकार्य

- ii) शिकायत पत्र का प्रारूप

०५

अथवा

व्यवसायिक भाषा की संरचनात्मक विशेषताएँ ।

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3008**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-III) (Old) Examination Oct/Nov 2019**  
**Marathi (SL) Paper - III**  
**Marathi Bhasha & Vanijya Vyavahar**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

सूचना :

- i) सर्व प्रश्न सोडविणे आवश्यक आहे.
- ii) फक्त निळ्या किंवा काळ्या पेनचाच वापर करावा.
- iii) कोणतीही लक्षवेधक खुण किंवा सूचना करण्यास प्रतिबंध आहे.

प्र.१ ला सविस्तर उत्तर लिहा (कोणतेही एक)

15

- i) भाषा म्हणजे काय? ते सांगून भाषेचे कार्य स्पष्ट करा.
- ii) व्यापारव्यवहारातील वाचन संस्कृतीचे महत्व स्पष्ट करा.

प्र.२ रा सविस्तर उत्तर लिहा (कोणतेही एक)

15

- i) कार्यालयीन पत्रलेखनाचे स्वरूप विशद करून त्यांच्या घटकांची चर्चा करा.
- ii) जागतिकीकरण म्हणजे काय? ते सांगून जागतिकीकरणात मराठी भाषेचे महत्व स्पष्ट करा.

प्र.३ रा थोडक्यात उत्तरे लिहा (कोणतेही दोन)

10

- i) भाषेची विविध रूपे स्पष्ट करा.
- ii) वाचनसंस्कृतीचे महत्व स्पष्ट करा.
- iii) 'मराठी भाषा व कन्नड भाषा यांचा परस्पर संबंध' याविषयी चर्चा करा.
- iv) निबंध लेखनाच्या घटकांची चर्चा करा.

प्र.४ था टीपा द्या (कोणतेही दोन)

10

- i) चित्रात्मक भाषा;
- ii) ग्रंथनिर्मिती;
- iii) वाचनालये;
- iv) मराठी आणि गुजराती भाषा

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3011**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-I) (Old) Examination Oct/Nov 2019**  
**IT App. in Business-I**

**[Time: Two Hours]****[Max.Marks:50]**

Please check whether you have got the right question paper.

- i) Question No.1 is compulsory.
- ii) Solve any three from the remaining four questions.

- |     |  |    |
|-----|--|----|
| Q.1 | Define Software. Write down the difference between System Software and application software.   | 08 |
| Q.2 | Explain modern computing devices and technologies in detail.   | 14 |
| Q.3 | Convert the following <ol style="list-style-type: none"> <li>1. <math>(987)_{10} = (?)_2</math></li> <li>2. <math>(7014)_8 = (?)_{10}</math></li> <li>3. <math>(111001)_2 = (?)_{10}</math></li> <li>4. <math>(2048)_{10} = (?)_8</math></li> <li>5. <math>(101010)_2 = (?)_{10}</math></li> <li>6. <math>(7562)_{10} = (?)_{16}</math></li> <li>7. <math>(1256)_{10} = (?)_{16}</math></li> </ol> | 14 |
| Q.4 | What is Operating System? Explain its functions and discuss different types of operating system.   | 14 |
| Q.5 | Write Short Notes on any two <ol style="list-style-type: none"> <li>a) High Level and Low Level Language.</li> <li>b) Concept of GUI</li> <li>c) Impact of Information technology on Business</li> </ol>   | 14 |

Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3013**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-III) (Old) Examination Oct/Nov 2019**  
**IT App. in Business-III**

**[Time: Two Hours]****[Max. Marks:50]**

Please check whether you have got the right question paper.

N.B

- 1) Q. No. 1 is compulsory.
- 2) Attempt any three questions from the remaining four questions.

- |     |   |    |
|-----|---|----|
| Q.1 | What is Computerized Accounting? Explain the features of Tally.   | 08 |
| Q.2 | Explain in details need and importance of Bank Reconciliation in Tally.   | 14 |
| Q.3 | Discuss various types of vouchers available in Tally.   | 14 |
| Q.4 | What is VAT? Explain the classification and Activation of VAT in Tally.   | 14 |
| Q.5 | Write a short note on:-<br><ol style="list-style-type: none"> <li>1) Sales &amp; purchase order</li> <li>2) Inventory Report</li> </ol> | 14 |

Total No. of Printed Pages:2

**SUBJECT CODE NO:- C-3012**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-V) Examination Oct/Nov 2019**  
**Cost Accounting-I**

**[Time: Two Hours]****[Max.Marks:50]**

Please check whether you have got the right question paper.

- i) Question No.1 is compulsory.
- ii) Attempt any three Questions from the remaining Four Questions.

- Q.1 Define the concept of Cost Accounting. Explain the objectives of Cost Accounting. 08
- Q.2 Write in details the Material Purchase Procedure. 14
- Q.3 At the beginning of October the Aurangabad Tin Company had 10,000 Kgs. of Tin at Rs.2.00 per kg. Further Purchases were made during the months as follows 14
- 4<sup>th</sup> Oct. 2000 kgs @ Rs.2.50 Per kg.  
 10<sup>th</sup> Oct. 5000 Kgs @ Rs.3.50 Per kg.  
 20<sup>th</sup> Oct. 10,000 Kgs @ Rs.3.50 Per kg.
- The issues to manufacture were as follows.  
 12<sup>th</sup> Oct. 16,000 Kgs.  
 28<sup>th</sup> Oct. 10,000 Kgs.
- What would be the value of the closing stock at the end of the month if the materials were issued according to (LIFO) Last in First out Method?
- Q.4 During the first week of April 2015 the Workman Ramesh manufactured 300 articles. He receives wages for a guaranteed 48 hours week at the rate of Rs.4 per Hour. The estimated time to produce one article is 10 minutes and under the incentive scheme the time allowed is increased by 20%. 14
- Calculate his gross wages according to the following methods.  
 (a) Piece Rate.  
 (b) Rowan Premium Bonus.  
 (c) Halsey Premium Bonus.
- Q.5 Calculate the overheads applicable to Production department 'A' and 'B'. There are also two Service Department 'X' and 'Y'. 'X' rendered service worth Rs.12,000 to 'Y' and the Balance to 'A' and 'B' as 3:2. 'Y' renders Service to 'A' and 'B' as 9:1 14

|   | Particular           | Production |      | Service |      |
|---|----------------------|------------|------|---------|------|
|   |                      | A          | B    | X       | Y    |
| 1 | Floor Space          | 5000       | 4000 | 1000    | 2000 |
| 2 | Assets (Rs.in Lakhs) | 10         | 5    | 3       | 1    |
| 3 | H.P. of Machine      | 1000       | 500  | 400     | 100  |
| 4 | No. of Workers       | 100        | 50   | 50      | 25   |
| 5 | Light Points         | 50         | 30   | 20      | 20   |



|   |                  |          |
|---|------------------|----------|
| 1 | Depreciation     | 1,90,000 |
| 2 | Rent and Taxes   | 36,000   |
| 3 | Insurance        | 15,200   |
| 4 | Power            | 20,000   |
| 5 | Canteen Expenses | 9,000    |
| 6 | Electricity      | 4,800    |

Total No. of Printed Pages:02

**SUBJECT CODE NO:- C-3014**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-I) (Old) Examination Oct/Nov 2019**  
**Financial Accounting - I**

[Time: Two Hours]

[Max. Marks:50]

Please check whether you have got the right question paper.

N.B

- 1) Question No.1 is compulsory.
- 2) Attempt any three questions from the remaining four questions.

Q.1 What is Book Keeping? Explain classification and Rules of Accounts. 08

Q.2 The following is the Trial Balance as on 31<sup>st</sup> March 2018 of Mr. Vipul Kulkarni. Prepare the Trading and profit and loss account and balance sheet as on that date. 14

| Particulars                         | Debit<br>Rs. | Credit<br>Rs. |
|-------------------------------------|--------------|---------------|
| Stock on 1 <sup>st</sup> April 2017 | 8000         | -             |
| Sales                               | -            | 2,20,000      |
| Purchases                           | 1,26,000     | -             |
| Productive wages                    | 56,500       | -             |
| Salaries                            | 16,000       | -             |
| Computers                           | 6,050        | -             |
| Carriages                           | 3,050        | -             |
| Rent and Taxes                      | 5,200        | -             |
| Insurance                           | 1,320        | -             |
| Machinery                           | 52,000       | -             |
| Building                            | 67,000       | -             |
| Capital                             | -            | 1,45,600      |
| Sun. Debtors                        | 44,000       | -             |
| Sun. Creditors                      | -            | 20,000        |
| Loans                               | -            | 15,000        |
| Furniture's                         | 3,350        | -             |
| General Expenses                    | 2,600        | -             |
| Cash in hands                       | 1,930        | -             |
| Bad debts                           | 1,020        | -             |
| Bank                                | 6,580        | -             |
|                                     | 4,00,600     | 4,00,600      |

You are to make provisions in respect of the following:

- 1) Stock on 31 March 2018 Rs. 30,000
- 2) Depreciate Machinery @ 10% p.a. and computers @ 10% p.a.
- 3) Rent and Rates include Rent Deposit of Rs. 400
- 4) Goods of Rs. 1,000 Distributed as free samples.
- 5) Make provisions @ 5% for doubtful debts. And discount on Debtors @ 2%.
- 6) Insurance prepaid Rs.300

- Q.3 A purchased Television on hire purchase system by paying Rs. 1200 on delivery of the Television 14 i.e. on 1 January 2009. The balance is agreed to be paid in Four annual instalments of Rs. 1200 each. The vendors are to charge 5% interest annually. The cash price of the television is Rs. 5,460. Write off depreciation annually 10% by diminishing Balance Method.

Prepare

- 1) Television account
- 2) Vendor's account

- Q.4 Shri. Ganesh purchase from Mr. Ram Machinery on Installment system. The total cash price of 14 the machine was Rs. 50,400. Payable Rs. 10,000 on delivery on 1-1-2010. On 31-12-2010 Rs. 10,000 on First installments on 31-12-2011 Rs. 15,000 second installments on 31-12-2012 Rs. 20,000 third installment.

The Interest charged by the vendor is 5% p.a. and 10% depreciation p.a. on reducing balance method.

Prepare- In the books of Ganesh

- 1) Machinery a/c
- 2) Ram a/c

- Q.5 On 1<sup>st</sup> April 2002 Ashutosh purchased Furniture Rs. 15,000 on 1-Oct 2002 an additional furniture 14 was purchased for Rs. 8000 on 30 Sep 2003 the furniture purchased on 1 April 2002 was sold for Rs. 10,000 and on 1 Oct 2003 a new furniture was purchased for Rs.12,000. The firm charged depreciation @ 10% p.a. Under Reducing Balance Method. Prepare Furniture a/c and depreciation a/c for 2002-03, 2003-04 and 2004-05.

Total No. of Printed Pages:2

**SUBJECT CODE NO:- C-3016**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-III) (Old) Examination Oct/Nov 2019**  
**Corporate Accounting –I**

[Time: Two Hours]

[Max. Marks: 50]

Please check whether you have got the right question paper.

N.B

1. Q.No.1 is compulsory.
2. Attempt any three questions from the remaining four questions.

Q.1 Explain the types of share capital? 08

Q.2 Ambar Comp. Ltd made an issue of 10,000 equity shares of Rs.20 each at a discount of 10% the amount was payable as follows:- 14

|                         |                |
|-------------------------|----------------|
| On Application          | Rs 6 per share |
| On Allotment            | Rs 8 per share |
| On first and final call | Rs 4 per share |

The company received application for 12500 shares of which applications for 2500 shares were rejected and money refunded.

Amount payable on allotment and first call were duly received except a shareholder holding 50 shares failed to pay first and final call pass Journal entries.

Q.3 Hansarje company Ltd. Issued the following debentures. 14

- 1) 1000, 5% debentures of Rs100 each issued at par and redeemable at par.
- 2) 4000, 6% debentures of Rs100 each issued at 10% premium and redeemable at par.
- 3) 6000, 8% debentures of Rs100 each issued at 5% discount and redeemable at par.
- 4) 8000, 7% debentures of Rs100 each issued at par and redeemable at a premium of 10%.
- 5) 10,000, 9% debentures of Rs100 each issued at 4% discount and redeemable at premium of 12%.

Give Journal entries in the books of Hansaraj Trading Company Ltd.

Q.4 Following is the balance sheet of Golden Trading Company Ltd as on 31 March, 2016 14

| Liabilities                                     | Rs.              | Assets       | Rs               |
|---|------------------|--------------|------------------|
| Share capital 80000 equity shares of Rs 10 each | 8,00,000         | Fixed Assets | 12,00,000        |
| 5000 7%. Red. Pref shares of Rs 100             | 5,00,000         | Stock        | 3,50,000         |
| Profit & loss A/C                               | 1,70,000         | Investment   | 2,00,000         |
| Creditors                                       | 1,80,000         | Bank         | 80,000           |
| Share premium                                   | 30,000           |              |                  |
| Gen. Reserve                                    | 1,50,000         |              |                  |
|   | <b>18,30,000</b> |              | <b>18,30,000</b> |

On 1<sup>st</sup> April 2016 It was decided to redeem 7% pref. shares at premium of 10%. The company took the following step in this regards.

- 1) Issued for cash so many equity shares of Rs 10 each at premium of 10% as were necessary to provided for redemption.
- 2) It sold investment for Rs 1,80,000
- 3) It arranged the bank overdraft to extent necessary.

The redemption was carried out. Pass journal entries & prepare B/S after redemption

Q.5 The following is the trial balance of Ayush Company Ltd as on 31 March 2016 prepare profit & loss 14 Account & balance sheet.

**Trial Balance**

| Particular         | Rs.             | Particular                                    | Cr.             |
|--------------------|-----------------|---|-----------------|
| Calls-in-arrears   | 3200            | Subscribed capital 10,000 shares of Rs 5 each | 50,000          |
| Land               | 50,000          | Bad debt Reserve                              | 700             |
| Building           | 12500           | Sale  | 60,000          |
| Plant              | 7500            | Purchase Return                               | 1700            |
| Furniture          | 1600            | Sundry creditors                              | 6600            |
| Carriage in ward   | 1150            | Share premium                                 | 3000            |
| Wages              | 10700           | Gen. Reserve                                  | 12,000          |
| Salaries           | 2300            | Deb. Red. Reserve                             | 1000            |
| Sales return       | 850             | 8% debentures                                 | 25,000          |
| Bank charges       | 50              |   |                 |
| Coal Gas Water     | 350             |   |                 |
| Rent, rate & tax   | 400             |   |                 |
| Purchase           | 25000           |   |                 |
| Bills Receivable   | 600             |   |                 |
| Gen. expenses      | 950             |   |                 |
| Sundry debtors     | 21400           |   |                 |
| Stock 1 April 2015 | 12500           |   |                 |
| Insurance          | 200             |   |                 |
| Cash at bank       | 6500            |   |                 |
| Cash in hand       | 1250            |   |                 |
| Debenture Int.     | 1000            |   |                 |
|                    | <b>1,60,000</b> |   | <b>1,60,000</b> |

**Adjustment:-**

- 1) Charge depreciation on building 2.5% plant 10% & furniture 10%
- 2) Create Reserve for Bad debt 5% on sundry debtors
- 3) Carry forward unexpired insurance Rs 60
- 4) Provide for outstanding exp. Wages-1600, salaries 250, Rent Rate & Tax 100
- 5) Transfer Rs 2500 to Gen. Reserve & Rs 500 to Deb. Red. Reserve.
- 6) Closing stock on 31<sup>st</sup> March 2016 was Rs 10,000

Total No. of Printed Pages:03

**SUBJECT CODE NO:- C-3015**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-V) Examination Oct/Nov 2019**  
**Management Accounting-I**

[Time: Two Hours]

[Max. Marks:50]

Please check whether you have got the right question paper.

N.B

- 1) Question No.1 is compulsory.
- 2) Attempt any three questions from remaining four questions.
- 3) Use of calculator is allowed.

- Q.1 “Management Accounting is an extension of Financial Accounting” - Discuss 08
- Q.2 Explain the different types of financial analysis. 14
- Q.3 Following is the profit and loss account and balance sheet of Snehal Co. Ltd.:- 14

**Profit and Loss Account**  
**(For the year ended 31<sup>st</sup> March, 2017)**

Dr.

Cr.

| Particulars                          | Rs.       | Particulars                 | Rs.       |
|--------------------------------------|-----------|-----------------------------|-----------|
| To opening stock                     | 1,50,000  | By Sales                    | 10,00,000 |
| To purchases                         | 3,00,000  | By Closing Stock            | 2,50,000  |
| To direct wages                      | 2,00,000  | By Profit on sale of shares | 50,000    |
| To manufacturing expenses            | 1,00,000  |                             |           |
| To Administrative Expenses           | 50,000    |                             |           |
| To selling and distribution Expenses | 50,000    |                             |           |
| To loss on sale of plant             | 55,000    |                             |           |
| To Interest on Debentures            | 10,000    |                             |           |
| To Net Profit                        | 3,85,000  |                             |           |
|                                      | 13,00,000 |                             | 13,00,000 |

**Balance Sheet**  
**(As on 31-03-2017)**

| Liabilities              | Rs.      | Assets       | Rs.      |
|--------------------------|----------|--------------|----------|
| Equity Share Capital     | 1,00,000 | Fixed Assets | 2,50,000 |
| Preference Share Capital | 1,00,000 | Inventory    | 2,50,000 |
| Reserves                 | 1,00,000 | Book-debts   | 1,00,000 |
| 5% Debentures            | 2,00,000 | Bank         | 50,000   |
| Trade Creditors          | 1,00,000 |              |          |
| Bills Payable            | 50,000   |              |          |
|                          | 6,50,000 |              | 6,50,000 |



Examine the profit and loss account and Balance Sheet given above and calculate the following Accounting Ratios:-

- i) Gross Profit Ratio; ii) Net Profit Ratio; iii) Operating Ratio;  
 iv) Inventory Turnover Ratio; v) Average Connection Period; vi) Current Ratio; and  
 vii) Liquid Ratio.

Q.4 The following are the current assets and current liabilities of 'Aniket Co. Ltd.' For the year ended 14 31<sup>st</sup> March, 2016 and 31<sup>st</sup> March, 2017. You are required to prepare a statement showing changes in 'Net working Capital' by assuming that provision for taxation and proposed dividend as current liabilities:-

| Particulars                  | For the year ended 31 <sup>st</sup> March |            |
|------------------------------|---|------------|
|                              | 2016 (Rs.)                                | 2017 (Rs.) |
| Imprest Cash                 | 900                                       | 1,500      |
| Cash in hand and Bank Bal.   | 15,000                                    | 15,000     |
| Cash. Credits (Cr.)          | 4,200                                     | 6,000      |
| Proposed Dividends           | 6,900                                     | 4,200      |
| Provision for Taxation       | 5,400                                     | 2,400      |
| Closing Inventory            | 15,000                                    | 18,000     |
| Book-Debts (Debtors)         | 5,400                                     | 4,710      |
| Sundry Creditors             | 10,500                                    | 9,000      |
| Outstanding Expenses         | 1,200                                     | 3,000      |
| Consignments                 | 4,500                                     | 3,000      |
| Bills Payable                | 3,300                                     | 5,400      |
| Bank-overdraft               | 6,000                                     | 4,800      |
| Bills Receivable             | 2,100                                     | 4,200      |
| Advances (Dr.)               | 150                                       | 90         |
| Short term Investments       | 3,000                                     | 900        |
| Outstanding (accrued) Income | 1,200                                     | 900        |
| Prepaid Expenses             | 150                                       | 300        |

14

Q.5 The following are the summarized Balance Sheets of Pinku Co. Ltd. For the year ended 31<sup>st</sup> December, 2015 and 31<sup>st</sup> December, 2016.

## Balance Sheets

| Liabilities            | 2015 (Rs.)      | 2016 (Rs.)      | Assets             | 2015(Rs.)       | 2016(Rs.)       |
|------------------------|-----------------|-----------------|--------------------|-----------------|-----------------|
| Equity Share Capital   | 60,000          | 75,000          | Land and Buildings | 60,000          | 57,000          |
| General Reserve        | 15,000          | 18,000          | Machinery          | 45,000          | 50,700          |
| Profit and Loss A/c    | 9,150           | 9,180           | Inventory          | 30,000          | 22,200          |
| Bank Loan(Long term)   | 21,000          | -               | Sundry Debtors     | 24,000          | 19,260          |
| Sundry Creditors       | 45,000          | 40,560          | Cash               | 150             | 180             |
| Provision for Taxation | 9,000           | 10,500          | Bank               | -               | 2,400           |
|                        |                 |                 | Goodwill           | -               | 1,500           |
| <b>Total</b>           | <b>1,59,150</b> | <b>1,53,240</b> | <b>Total</b>       | <b>1,59,150</b> | <b>1,53,240</b> |



## Additional Information:-

During the year ended 31<sup>st</sup> December, 2016:

- i) Dividend of Rs.6,900 was paid
  - ii) Assets of another company were purchased for a consideration of Rs.15,000 payable in shares. The assets consists, stock Rs.6,000 and machinery Rs.7,500
  - iii) Machinery was further purchased for Rs.2,400
  - iv) Depreciation written off machinery Rs.3,600
  - v) Income tax provided during the year Rs.9,900
  - vi) Loss on sale of machinery Rs.60 was written off to General Reserve account.
- You are required to prepare a Cash – flow statement for the year ended 31<sup>st</sup> December, 2016 in accordance to Revised Accounting Standard- 03 (only).

Total No. of Printed Pages:2

**SUBJECT CODE NO:- CC-3351**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-II) (CBCGS) Examination OCT/NOV 2019**  
**English(Comp.)Paper-II**  
**Written & Spoken Communication in English**

[Time: Three Hours]

[Max.Marks:80]

N.B

Please check whether you have got the right question paper.

- 1) Attempt all questions.
- 2) Figure to the right indicates full marks.

Q.1 Fill in the blanks using appropriate tense forms of the verbs given into brackets. 10

- 1) We -----(go) to Guwahati by Rajdhani Express last month.
- 2) It ----- (provide) food, cold drinks, water and the blankets at night.
- 3) The journey----- (be) cool. It imparted solace to the soul and mind.
- 4) On the opposite, there -----(be) a priest.
- 5) I was informed that he----- (read) a book.
- 6) I hope that you----- (pardon) me soon.
- 7) He taught me that good deeds----- (be) never lost.
- 8) The Mahabharata ----- (be) an epic.
- 9) When a Mosquito----- (bite) a person, the microbes enter into the blood stream.
- 10) Last week I ----- (visit) the trade fair.

Q.2 Identify the phrases, clauses and sentences in the following examples. 10

- 1) I like to see a smiling face.
- 2) The magistrate was a kind man.
- 3) A friend in need is a friend indeed.
- 4) He tells a tale with the ring of truth in it.
- 5) It rained all night.
- 6) You may sit wherever you like.
- 7) The dog that bites does not bark.
- 8) His courage won him honour.
- 9) They rested when evening came.
- 10) He tried hard, but he did not succeed.

- Q.3 Transform the following sentences into indirect speech (any five) 10
1. Seeta said, "I am very happy now".
  2. Kedar said to Leela, "I am your brother"
  3. "It is true", I said.
  4. "The boys are playing in the garden", Vanita says.
  5. "Someone has taught you to say this," said Akbar.
  6. Mary said to Banu, "I didn't see you."
- Q.4 Write paragraph on the following (any two) 10
1. Books are our good friends
  2. Save Trees
  3. Importance of Yoga.
- Q.5 Write essay on any two of the following in about 400 words. 20
- 1) Global Warming
  - 2) My Family
  - 3) Importance of Education
  - 4) Advertisement
- Q.6 Attempt any two of the following:- 20
- 1) Write an application with C.V. for the post of accountant in Salunke Associates Parbhani.
  - 2) Wanted an experienced commerce teacher for CBSS School Hingoli, write an application along with CV.
  - 3) Write an application with CV for the post of Sales Manager, Maroti Pvt. Ltd, Bangalore.
  - 4) An urgent requirement of computer typist in Brilliant Institute Latur. Apply along with CV.

Total No. of Printed Pages:2

**SUBJECT CODE NO:- C-3017**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-I) (Old) Examination Oct/Nov 2019**  
**Business & Industrial Economics-I**

[Time: Two Hours]

[Max. Marks: 50]

Please check whether you have got the right question paper.

- N.B 1. Q.No.1 is compulsory.  
2. All questions carry equal marks.
- Q.1 Discuss upon the objective of business firm. 10  
व्यवसायिक संस्थेच्या उद्दिष्टावर चर्चा करा.
- Q.2 Give the meaning of indifference curve and discuss its properties. 10  
समवृत्ती वक्राचा अर्थ सांगा आणि त्याच्या गुणधर्माची चर्चा करा.  
OR किंवा  
Explain the concept and characteristics of monopoly.  
मक्तेदारीची संकल्पना आणि वैशिष्ट्ये सविस्तर स्पष्ट करा.
- Q.3 Give the definition of elasticity of demand and discuss upon price elasticity, Income elasticity. 10  
मागणीची लवचिकता व्याख्या द्या आणि किंमत लवचिकता, उत्पन्न लवचिकता यावर चर्चा करा.  
OR किंवा  
Explain the modern theory of Rent.  
आधुनिक खंडाचा सिद्धांत स्पष्ट करा.
- Q.4 Discuss in detail perfect competition meaning and features. 10  
पूर्व स्पर्धा अर्थ आणि वैशिष्ट्ये सविस्तर चर्चा करा.  
OR किंवा  
Discuss in detail monopoly.  
मक्तेदारी वर सविस्तर चर्चा करा.
- Q.5 Give short notes (Any two) 05  
टीपा लिहा. (कोणत्याही दोन)  
a) Quasi Rent 05  
अभासी खंड  
b) Marginal productivity 05  
सिमांत उत्पादकता

c) Characteristics of Business economics  
व्यावसायिक अर्थशास्त्राचे गुणधर्म

05

d) Demand forecasting method  
मागणी अंदाज पद्धती

05

Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3020**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-III) (Old) Examination Oct/Nov 2019**  
**Principle of Business Management-I**

**[Time: Two Hours]****[Max. Marks:50]**

Please check whether you have got the right question paper.

N.B

- 1) Question No. 1 is compulsory.
- 2) Attempt any three questions from the remaining four questions.
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उर्वरित चार प्रश्नापैकी कोणतेही तीन प्रश्न सोडवा.

- |     |  |    |
|-----|--|----|
| Q.1 | What is management? State the management thought of Henry Fayol.<br>व्यवस्थापन म्हणजे काय? हेन्री फेयॉल यांचे व्यवस्थापन विचार स्पष्ट करा.   | 08 |
| Q.2 | Define planning. Explain the nature and importance of planning.<br>नियोजनाची व्याख्या द्या. नियोजनाचे स्वरूप व महत्व स्पष्ट करा.   | 14 |
| Q.3 | Define organisation. State the concept and importance of organization.<br>संघटनाची व्याख्या द्या. संघटनाची संकल्पना व महत्व सांगा.   | 14 |
| Q.4 | What is staffing? What are the various sources of recruitment?<br>कर्मचारी व्यवस्थापन म्हणजे काय? कर्मचारी भरतीचे विविध मार्ग कोणते?   | 14 |
| Q.5 | Write short notes on:-<br>1) Characteristics of decision making<br>2) Functions of Management<br>थोडक्यात टिपा लिहा.<br>१) निर्णय प्रक्रियेचे वैशिष्ट्य<br>२) व्यवस्थापनाची कार्ये | 14 |

Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3018**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-V) Examination Oct/Nov 2019**  
**Indirect Taxes & Direct Taxes -I (GST New)**

**[Time: Two Hours]****[Max. Marks:50]**

Please check whether you have got the right question paper.

N.B

- 1) Question No. 1 is compulsory.
- 2) Attempt any three questions out of remaining four questions.
- १) प्रश्न क्र. १ आवश्यक आहे.
- २) उर्वरित चार प्रश्नानांपैकी कोणतेही तीन प्रश्न सोडवा.

- Q.1 Explain the difference between Direct Taxes and Indirect Taxes. 08  
 प्रत्यक्ष कर व अप्रत्यक्ष करा मधील फरक स्पष्ट करा.
- Q.2 Explain provisions of Input Tax credit under Goods and Service Tax Act (GST). 14  
 वस्तु व सेवा कर कायद्याप्रमाणे खरेदी वरील कराची पूर्ण वजावटी संबंधित तरतुदी स्पष्ट करा.
- Q.3 Following are the transactions of Kumar Company Ltd., Mumbai (Maharashtra) 14  
 1) Purchase of goods for Rs. 10,000 within state, amount paid by cheque (GST Rate 12%)  
 2) Purchase of goods for Rs. 20,000 within state from Bharat Company on credit (GST Rate 18%)  
 3) Sale of goods for Rs. 30,000 within state, amount received by cheque (GST Rate 12%)  
 4) Sale of goods for Rs. 20,000 within state to Vijay Company on credit (GST Rate 5%)  
 5) Purchase of goods Rs. 10,000 from supplier of other state, amount paid by cheque (GST Rate 12%)  
 6) Sale of goods to Ravi Company Ltd. Of other state, Rs. 15,000 cheque received (GST Rate 12%)  
 7) Furniture purchased for Rs. 5,000 within state, amount paid by cheque (GST Rate 12%)  
 Pass necessary Journal Entries in the Books of Kumar Company Ltd.
- Q.4 Following are the transactions of Ram Company Ltd., Pune (Maharashtra) 14  
 Take Input tax credit and Find out GST Liability.  
 1. Purchase of goods Rs 50,000 within state, GST rate 12%.  
 2. Sale of goods 50,000 within state, GST rate 18%.  
 3. Purchase of goods Rs. 40,000 from supplier of other state, GST Rate 12%.  
 4. Purchase of goods Rs. 30,000 from supplier of within state, GST Rate 12%.  
 5. Sale of goods Rs. 70,000 to Mr. Viraj of other state, GST Rate 12%.  
 6. Sale of goods Rs. 40,000 within state, GST Rate 18%.
- Q.5 Explain Import procedure under customs law. 14  
 सीमा शुल्क कायद्या प्रमाणे (customs law) आयात प्रक्रीया स्पष्ट करा.



Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3019**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-V) Examination Oct/Nov 2019**  
**Indirect Taxes & Direct Taxes -I (Old)**

**[Time: Two Hours]****[Max. Marks:50]**

Please check whether you have got the right question paper.

N.B.

- 1) Q. No. 1 is compulsory.
- 2) Attempt any three questions from the remaining four questions.
- १) प्रश्न.क्र.१ आवश्यक
- २) राहिलेल्या चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- Q.1 What is Indirect Taxes? Differentiate between Direct Tax & Indirect Tax. 08  
 अप्रत्यक्ष कर म्हणजे काय? प्रत्यक्ष कर व अप्रत्यक्ष कर यातील फरक स्पष्ट करा.
- Q.2 What do you mean by Excise Duty? Explain the meaning, Nature and Scope of Excise duty. 14  
 उत्पादन शुल्काबद्दल तुम्हास काय माहीत आहे? उत्पादन शुल्काचा अर्थ, स्वरूप व व्याप्ती स्पष्ट करा.
- Q.3 What is Custom Duty? Explain the types of Custom Duty. 14  
 सिमा शुल्क म्हणजे काय? सीमा शुल्क चे प्रकार स्पष्ट करा.
- Q.4 What is value added Taxes? Explain the meaning and features of Maharashtra Value Tax Act. 14  
 मुल्यावर्धीत कर म्हणजे काय? महाराष्ट्र मुल्यावर्धीत कर कायद्याचा अर्थ व वैशिष्ट्ये स्पष्ट करा.
- Q.5 Write short notes on:- 07  
 1) Goods & Service Tax (G.S.T) 07  
 2) Registration Under Service Tax  
 थोडक्यात टिपा द्या.  
 १) वस्तु व सेवा कर (G.S.T)  
 २) सेवा कर अंतर्गत नोंदणी

Total No. of Printed Pages:2

**SUBJECT CODE NO:- CC-3353**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-II) (CBCGS)**  
**Examination Oct/Nov 2019**  
**Hindi (SL) Paper - II**

[Time: Three Hours]

[Max. Marks: 80]

N.B

Please check whether you have got the right question paper.

- i) पहला प्रश्न अनिवार्य है।
- ii) प्रश्न क्र. 2 से लेकर 7 में से किन्हीं चार प्रश्नों के उत्तर लिखिए।
- iii) दाहिनी ओर प्रश्नों के अंक दिए गए हैं।

Q.1 अ) बहुविकल्पीय प्रश्न :

05

१) सूर्यबाला का जन्म कहा हुआ ?

- अ) मेरठ    ब) गोरखपुर    क) बनारस    ड) इलाहाबाद

२) शिवराज किस कहानी का पात्र है?

- अ) पोस्टमन    ब) कस्बे का आदमी    क) घर की तलाश    ड) इज का टीका

३) “यह सब पढ़े लिखे लोगों की चोंचलेबाजियाँ हैं।” यह वाक्य किस कहानी का है ?

- अ) दूज का टीका    ब) में, शहर और वे    क) पोस्टमैन    ड) इनमें से कोई नहीं

४) कम्प्यूटर का अविष्कार किसने किया ?

- अ) जॉन नोपियर    ब) चार्ल्स बैवेज    क) प्रो सिमन्स    ड) कैटफोर्ड

५) ‘पल्लवन’ की विशेषता कौन सी है ?

- अ) संक्षिप्तता    ब) सुसंयोजन    क) विस्तार    ड) इनमें से कोई नहीं

ब) एक वाक्य में उत्तर लिखिए :

05

१) ‘दूज का टीका’ कहानी के रचनाकार कौन हैं ?

२) ‘चैती’ किस कहानी का पात्र है?

३) मोहनदास नैमिशराय की आत्मकथा का नाम बताइए ?

४) ‘संक्षेपण’ शब्द मूलतः किस भाषा का है ?

५) भारत में कम्प्यूटर का आगमन कब हुआ?

क) रिक्त स्थानों की पूर्ति कीजिए :

05

- १) चंदन ----- इस कहानी का पात्र है ?
- २) मैं भी ----- का लड़का हूँ और जंगल में भटककर रास्ता भूल गया हूँ।
- ३) छोटे महाराज जाति के ----- थे।
- ४) प्रकृति के आधार पर अनुवाद के ----- भेद किए जाते हैं।
- ५) संक्षेपण शब्द अंग्रजी के ---- का हिंदी अनुवाद है।

ड) सही या गलत : उत्तर लिखिए :

05

- १) मालती जोशी का जन्म औरंगाबाद ( बिहार ) में हुआ।
- २) 'नीलम' घर की तलाश कहानी का पात्र है।
- ३) 'दूज का टीका' कहानी की रचयिता उषा प्रियंवदा है।
- ४) कम्प्यूटर एक इलेक्ट्रॉनिक मशीन है।
- ५) 'अशुद्धता' संक्षेपण का सबसे आवश्यक गुण है।

Q.2 ससंदर्भ व्याख्या कीजिए।:

15

“ नजर कमजोर है लला , पर अपने गली – कुचे के पले लोगों की तो महक बहुत होती है।”

अथवा

“ मेरी गिनती न मरे हुआँ में थी और न जिंदा लोगों में थी।”

Q.3 घर की तलाश कहानी में अपनी जड़ों से अलग होने की पीड़ा को व्यक्त किया है। स्पष्ट कीजिए।

15

Q.4 'गुमशुदा की तलाश' कहानी का सारांश अपने शब्दों में लिखिए।

15

Q.5 'पल्लवन' की सामान्य विशेषताओं पर प्रकाश डालिए।

15

Q.6 अनुवाद के भेदों पर प्रकाश डालिए।

15

Q.7 टिप्पणियाँ लिखिए (किन्हीं तीन पर)

15

- १) कस्बे का आदमी कहानी के छोटे महाराज
- २) दूज का टीका की बुआ
- ३) गुमशुदा की तलाश कहानी का गिरीश
- ४) कम्प्यूटर के प्रकार
- ५) संक्षेपण की विशेषताएँ

Total No. of Printed Pages:3

**SUBJECT CODE NO:- CC-3352**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem-II) (CBCGS)**  
**Examination Oct/Nov 2019**  
**Marathi (SL) Paper - II**

[Time: Three Hours]

[Max. Marks: 80]

N.B

Please check whether you have got the right question paper.

१. प्रश्न क्र.१ सोडविणे आवश्यक.
२. प्रश्न क्र. २ ते ७ पैकी कोणतेही चार प्रश्न सोडवा.
३. उजवीकडील अंक गुण दर्शवितात.
४. उत्तरपत्रिकेवर काळ्या किंवा निळ्या पेनचाच वापर करावा.

प्र.१ अ) योग्य पर्याय निवडा.

०५

- १) 'कोसला' या कादंबरीचे लेखक कोण?  
 अ) भालचंद्र नेमाडे  
 क) आनंद यादव  
 ब) रा.रं.बोराडे  
 ड) भारत काळे
- २) 'ढिणगी' या कथेचे कथाकार कोण आहेत?  
 अ) रामराव झुंजारे  
 क) रा.रं.बोराडे  
 ब) गणेश आवटे  
 ड) गणेश चंदनशिवे
- ३) 'निर्झरास' ही कविता कोणत्या कवीची आहे?  
 अ) कवी 'बी'  
 क) बालकवी  
 ब) कुसुमाग्रज  
 ड) इंद्रजित भालेराव
- ४) खालील कवितेच्या ओळी कोणत्या कवीच्या आहेत.  
 'ती गेली तेंव्हा रिमझिम  
 पाऊस निनादत होता  
 मेघात मिसळली किरणे  
 हा सूर्य सोडवित होता'.  
 अ) फ.मु.शिंदे  
 क) विठ्ठल वाघ  
 ब) ना.धो.महानोर  
 ड) ग्रेस

५) 'बिरसा मुंडा' या कवितेचे कवि कोण आहेत?

- अ) अजीम नवाज राही  
क) अरुण काळे

- ब) भुजंग मेश्राम  
ड) बालकवी

ब) एका वाक्यात उत्तरे लिहा.

- १) डेबुजीचे गाडगेबाबा असे नाव का पडले?
- २) डॉ.बाबासाहेब आंबेडकर यांच्या मते राजकीय लोकशाहीचे परिवर्तन कोणत्या लोकशाहीत झाले पाहिजे?
- ३) भाषा ही कशाच्या पाठीमागे येते?
- ४) 'शेतकऱ्याचा आसूड' हा ग्रंथ कोणी लिहिला?
- ५) 'कवी सुरेश भट काताळाला कशाची कळा आणू इच्छितात'.

क) रिकाम्या जागी योग्य शब्द भरून वाक्य पुन्हा लिहा.

- १) 'गोपाला गोपाला ----- गोपाला'.
- २) मला माझ्या मागोमाग ----- बहिणी झाल्या.
- ३) 'बदलून टाकू आपुला महाराष्ट्र सारा !  
वर्षवू इथे ----- अहोरात्र धारा.'
- ४) आरं येड्या, ----- म्हणजी तालुक्याचा मालक.
- ५) 'आई म्हणाली,  
जाताना गिरोबाला ----- ठेव.'

ड) खालील विधाने चूक की बरोबर ते लिहा.

- १) 'काळ्या मायची कहाणी' या कथासंग्रहाचे लेखक रामराव झुंजारे आहेत.
- २) लोकभाषा हीच ज्ञानभाषा व्हावी असे यशवंतराव चव्हाण म्हणतात.
- ३) 'नव महाराष्ट्रगीत' ही कविता कवि ग्रेस यांची आहे.
- ४) 'गुणवत्तेचे निकष' ही कविता प्रतीक्षा गायकवाड यांची आहे.
- ५) संत गाडगेबाबा यांचे शेवटचे कीर्तन ठाणे येथे झाले.

सविस्तर उत्तरे लिहा.

प्र.२ डॉ.बाबासाहेब आंबेडकर यांनी प्रत्यक्षात लोकशाही येण्यासाठी कोणते उपाय सुचविले आहेत? ते स्पष्ट १५ करा.

- प्र.३ लोकभाषा हीच ज्ञानभाषा व्हावी असे यशवंतराव चव्हाण यांना का वाटते? ते सविस्तर लिहा. १५
- प्र.४ शेतकऱ्यांचे दुःख संजय आघाव यांनी 'बाप' या कवितेतून कसे अभिव्यक्त केले आहे ते सांगा. १५
- प्र.५ 'काय असतं प्रेम?' या कवितेतून प्रेमाबद्दलची उत्कट भावना कशी अभिव्यक्त झाली आहे ते सांगा. १५
- प्र.६ अहवाल लेखन म्हणजे काय? ते सांगून महाविद्यालयातील रा.से.योजनेच्या साप्ताहिक शिबिराचे अहवाल लेखन करा. १५
- प्र.७ टीपा लिहा. (कोणत्याही तीन) १५
- १) संत गाडगेबाबा
  - २) राजकीय लोकशाही
  - ३) गुणवत्तेचे निकष
  - ४) नव महाराष्ट्रगीत
  - ५) घोषवाक्य

Total No. of Printed Pages:1

**SUBJECT CODE NO:- CC-3358**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-II) (CBCGS)**  
**Examination Oct/Nov 2019**  
**Additional English (SL) Paper - II**

**[Time: Three Hours]**

**[Max. Marks: 80]**

Please check whether you have got the right question paper.

- N.B
- i) Attempt all questions
  - ii. Figures on the right indicate full marks
- Q.1
- A) Discuss man- woman relationship in the play,"NagaMandala".  
 OR  
 Bring out the mythical elements in "NagaMandala". 20
- B) Describe any two of the following 20
- i) Kuru davva
  - ii) Rani's trial by ordeal
  - iii) Kappanna
  - iv) Naga
- Q.2 Attempt any two of the following 20
- 1) Write a letter to your father seeking his permission to participate in educational trip arranged by your college.
  - 2) Write a letter to the Bank Manager state Bank of India, about opening a savings account in the bank
  - 3) Your college Principal has asked you to organize an industrial visit. Write a letter to project Manager of Bajaj Auto Limited, Aurangabad to permit the visit to the above said industry.
- Q.3 Write essay on any two of the following 20
- i) Impact of Demonetization on Indian Economy
  - ii) Role of the share Market in Economy
  - iii) Virtual currency
  - iv) The social Media. Advantages and Disadvantages



Total No. of Printed Pages:01

**SUBJECT CODE NO:- C-3021**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-I) (Old) Examination Oct/Nov 2019**  
**Business Mathematics & Statistics-I**

**[Time: Two Hours]****[Max. Marks:50]**

Please check whether you have got the right question paper.

N.B

- 1) Question No. 1 is compulsory.
- 2) Attempt any three questions from the remaining four questions.
- 3) Use of log table and calculator is allowed.

Q.1 Difference between primary data and secondary data. 08

Q.2 Calculate the Mean, Median and Mode from the following data. 14

| Marks | No. of students |
|-------|-----------------|
| 0-10  | 10              |
| 10-20 | 20              |
| 20-30 | 30              |
| 30-40 | 40              |
| 40-50 | 30              |
| 50-60 | 20              |
| 60-70 | 10              |

Q.3 Find out the Standard Deviation and its co-efficient from the following data: 14

| Marks | No. of students |
|-------|-----------------|
| 0-4   | 5               |
| 4-8   | 10              |
| 8-12  | 15              |
| 12-16 | 20              |
| 16-20 | 10              |
| 20-24 | 5               |
| 24-28 | 3               |
| 28-32 | 2               |

Q.4 Evaluate the Determinant by Expansion Rule. 14

$$\begin{vmatrix} 3 & 10 & 1 \\ 3 & 0 & 1 \\ 5 & 3 & 2 \end{vmatrix}$$

Q.5 A Box contain 10 Black, 12 white and 8 green balls. Four balls are drawn at random from this Box. Find the probability that, 14

- i) All four balls drawn are black balls.
- ii) Two balls are black and two balls are green

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3023**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-III) (Old) Examination Oct/Nov 2019**  
**Business Regulatory Frame Work-I**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

N.B

- 1) Questions no. 1 is compulsory
- 2) Attempt any three questions from remaining four questions.
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा

- |     |  |    |
|-----|--|----|
| Q.1 | What is an offer? State the rules of acceptance of offer.<br>प्रस्ताव म्हणजे काय? प्रस्ताव स्विकृतीचे नियम विशद करा.                                       | 08 |
| Q.2 | What is contract? Discuss on Breach of contract.<br>करार म्हणजे काय? करारभंगावर चर्चा करा.   | 14 |
| Q.3 | Explain the working of consumer protection councils ( Amended 2002)<br>ग्राहक संरक्षण कायदा २००२ नुसार ग्राहक संरक्षण प्रशासकीय मंडळाचे कामकाज स्पष्ट करा. | 14 |
| Q.4 | What is contract of Agency? Discuss on the rights and duties of Agent.<br>अभिकर्तत्वाचा करार म्हणजे काय? अभिकर्त्याच्या हक्क आणि कर्तव्याची चर्चा करा.     | 14 |
| Q.5 | Write a short note on<br>i) Consideration<br>ii) Valid contract<br>थोडक्यात टीपा लिहा.<br>i) प्रतिफल<br>ii) वैध करार                                       | 14 |

Total No. of Printed Pages:03

**SUBJECT CODE NO:- C-3022**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-V) Examination Oct/Nov 2019**  
**Advanced Financial Accounting -I**

**[Time: Two Hours]****[Max. Marks:50]**

Please check whether you have got the right question paper.

N.B

- 1) Question No. 1 is compulsory.
- 2) Attempt any three questions from the remaining four questions.
- 3) Use of calculator is allowed.

Q.1 Explain the Social Accounting in India. 08

Q.2 The Trading and Profit and Loss Account of the Bharat Electronics for the year ending 31<sup>st</sup> March, 2017 is as under. 14

**Trading Profit & Loss Account**

| Dr.                   |          |                    | Cr.      |
|-----------------------|----------|--------------------|----------|
| Particulars           | Amount   | Particulars        | Amount   |
| To Purchases:-        |          | By Sales:-         |          |
| Department 'A'        | 1,60,000 | Department 'A'     | 1,75,000 |
| Department 'B'        | 1,25,000 | Department 'B'     | 1,40,000 |
| Department 'C'        | 80,000   | Department 'C'     | 35,000   |
| To Salaries and wages | 48,000   | By Closing Stock:- |          |
| To Rent               | 10,800   | Department 'A'     | 58,100   |
| To Sundry Expenses    | 11,000   | Department 'B'     | 20,300   |
| To Profit             | 40,200   | Department 'C'     | 46,600   |
|                       | 4,75,000 |                    | 4,75,000 |

Prepare Departmental Accounts for each of the departments Transisters (dept. A), Tape Recorders (Dept. B) and Servicing and Repairs (Dept. C), after taking into consideration the following:-

- a) Transisters (Dept. A) and Tape Recorders (Dept. B) are sold at the showroom. And servicing & Repairs (Dept. C) are carried out at the workshop.
- b) Salaries and wages comprise as follows:-  
 Showroom  $\frac{3}{4}$  th  
 Workshop  $\frac{1}{4}$  th  
 It was decided to allocate the showroom salaries and wages in the ratio 1:2 between Department 'A' and Department 'B'.
- c) The workshop rent is Rs. 500 per month. The rent of showroom is to be divided equally between the Dept. 'A' & Dept 'B'.
- d) Sundry expenses are to be allocated on the basis of the turnover of each Department.

Q.3 XYZ Investment Trust Ltd. Submit the following details regarding 8% Govt. Bonds for the year ended 31-03-2017. 14

1-4-2016 Opening Balance of Face value Rs.30,000 at a cost of Rs.29,000.

1-6-2016 Purchases worth Rs. 50,000 cum interest at 1% premium.

1-8-2016 Sales worth Rs. 30,000 Ex-interest at 1% discount.

1-12-2016 Purchases worth Rs. 50,000 Ex-interest at 2% premium.

1-02-2017 Sales worth Rs. 60,000 cum interest at 1% premium

The interest is received half-yearly on 30<sup>th</sup> June and 31<sup>st</sup> December every year. The market price of the investment as on 31.03.2017 was Rs. 102%.

Prepare 8% Govt. Bonds Account for the year ended 31<sup>st</sup> March, 2017 in the books of XYZ Investment Trust Ltd.

Q.4 The following is the Trial Balance of Karmveer Bank Ltd., as at 31<sup>st</sup> March; 2017. 14

| Trial Balance   |           |           |
|---|-----------|-----------|
| Particulars   | Dr. (Rs)  | Cr. (Rs)  |
| Subscribed capital:-<br>50,000 equity shares of Rs.10 each. |           | 5,00,000  |
| Fully paid  |           |           |
| Reserve fund  |           | 2,50,000  |
| Loans, Cash Credit & Overdrafts                             | 2,85,000  |           |
| Bank Premises   | 50,000    |           |
| Indian Government Securities                                | 4,00,000  |           |
| Current Deposits  |           | 1,00,000  |
| Fixed Deposits  |           | 1,25,000  |
| Saving Bank Deposits  |           | 50,000    |
| Salaries  | 28,000    |           |
| General Expenses  | 27,400    |           |
| Rent, Rates & Taxes   | 2,300     |           |
| Directors fees  | 1,800     |           |
| Profit & Loss Account 1-4-2016                              |           | 16,000    |
| Interest and Discounts                                      |           | 1,28,000  |
| Stock of Stationery   | 8,500     |           |
| Bills Purchased & Discounted                                | 46,000    |           |
| Interim Dividend Paid                                       | 17,000    |           |
| Recurring Deposits  |           | 20,000    |
| Shares  | 50,000    |           |
| Cash in hand & with RBI.                                    | 1,93,000  |           |
| Money at call & short notice                                | 80,000    |           |
|   | 11,89,000 | 11,89,000 |

The following additional information should be considered:-

- Provision for bad and doubtful debts is required to be made at Rs. 5000.
- Interest accrued on investment was Rs. 8000/-
- Rebate on Bills Discounted amount to Rs. 380.
- Interim dividend declared 4% actual.
- Endorsements made on behalf of customers totalled Rs. 1, 15, 000.
- Authorized Capital was 80,000 equity shares of Rs. 10 each.

- vii) Rs.10,000 were added to the Bank Premises during the year. Depreciation at 5% on the opening balance is required.
- viii) Market value of Indian Government securities was Rs. 3, 90,000.
- Prepare Profit and Loss Account for the year ending 31<sup>st</sup> March, 2017 and Balance Sheet as at that date in the prescribed form of Banking Regulation Act.

Q.5 The following Balances appeared in the books of XYZ General Insurance Company Ltd. As on 31<sup>st</sup> December, 2016.

| Particulars                       | Amount   |
|-----------------------------------|----------|
| Fixed Assets 1-1-2016             | 50,000   |
| Directors Fees -----              | 1,00,000 |
| Auditors Fees -----               | 25,000   |
| Share Transfer Fees -----         | 5,000    |
| Interest & Dividend Received      | 1,60,000 |
| Difference in Exchange (Cr.)      | 2,000    |
| Provision for Taxation (1-1-2016) | 3,00,000 |
| Income Tax paid during the year   | 2,50,000 |
| Miscellaneous Receipts            | 10,000   |

| Particulars                                   | Fire (Rs.) | Marine (Rs.) |
|---|------------|--------------|
| Claims Paid-----                              | 2,00,000   | 1,40,000     |
| Outstanding claims on 1-1-2016                | 50,000     | 10,000       |
| Reserve for unexpired risks on 1-1-2016 ----- | 2,50,000   | 2,00,000     |
| Additional Reserve(1.1.2016)                  | 1,00,000   | -----        |
| Premium Received                              | 7,00,000   | 4,00,000     |
| Commission paid                               | 25,000     | 15,000       |
| Expenses of Management                        | 60,000     | 30,000       |
| Reinsurance Premium (Dr.)                     | 35,000     | 10,000       |
| Bad Debts-----                                | 10,000     | 17,500       |
| Survey Expenses -----                         | 5,000      | 7,500        |

Additional Information:-

- Claims outstanding on 31-12-2016, fire Rs. 20,000, Marine Rs.5000
  - Premium outstanding on 31-12-2016, fire Rs. 75,000 and Marine Rs. 50,000.
  - Depreciation on fixed Assets @ 10% p.a. on opening balances.
  - Interest Receivable Rs. 10,000/-
  - The directors have decided that the provision for taxation should stand at Rs. 1,50,000 as at 31<sup>st</sup> December, 2016.
  - Provide for Additional Reserve in case of fire insurance at 5% of Net Premium income in addition to the opening balance.
- Prepare in the prescribed forms:-
- Fire Revenue Account
  - Marine Revenue Account, and
  - Profit & Loss Account for the year ended 31<sup>st</sup> December; 2016.

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3025**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-V) Examination Oct/Nov 2019**  
**New Auditing Trends -I**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

N.B

- 1) Questions number 1 is compulsory
- 2) Attempt any three questions from the remaining four questions.
- i) प्रश्न क्र.१ अनिवार्य आहे.
- २) प्रश्न क्र.२ ते ५ पैकी कोणतेही तीन प्रश्न सोडवा.

- |     |   |    |
|-----|---|----|
| Q.1 | Describe audit? And its nature and scope.<br>अंकेक्षण म्हणजे काय? अंकेक्षणाचे स्वरूप आणि व्याप्ती स्पष्ट करा.   | 08 |
| Q.2 | What are the specific risks related to internal control in an IT environment?<br>माहिती तंत्रज्ञानाच्या वातावरणात आंतरिक नियंत्रणाच्या संबंधित जोखिमांचे वर्णन करा? | 14 |
| Q.3 | ‘Vouching is essence of audit’. Explain.<br>‘प्रमाणन हा अंकेक्षणाचा अर्क होय’ या विधानाची सविस्तर चर्चा करा.  | 14 |
| Q.4 | State the status of the company Auditor in the company.<br>कंपनी अंकेक्षकाची कंपनीतील स्थिती /स्थान स्पष्ट करा.   | 14 |
| Q.5 | Write a short note on<br>थोडक्यात स्पष्ट करा<br>1) General EDP control<br>सामान्य ई.डी.पी नियंत्रण<br>2) EDP Application control<br>ईडीपी अप्लिकेशन नियंत्रण        | 14 |

Total No. of Printed Pages:05

**SUBJECT CODE NO:- CC-3359**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-II) (CBCGS) Examination Oct/Nov 2019**  
**Financial Accounting - II**

**[Time: Three Hours]****[Max.Marks:80]**

Please check whether you have got the right question paper.

N.B

- 1) Q.1 is compulsory.
- 2) Attempt any four questions from Q.2 to Q.7.
- 3) Use of calculator is allowed.

Q.1 A) Select the most appropriate answer: 05

- 1) Disclosure of accounting policies are related to \_\_\_\_\_.  
 a) AS – 1                      b) AS – 2                      c) AS – 3                      d) AS – 4
- 2) Stock and debtor system is generally used when goods are sent to the branch at \_\_\_\_\_.  
 a) Cost Prince                      b) Invoice Prince  
 c) Both                      d) None
- 3) \_\_\_\_\_ Item is not shown in Branch Stock Account.  
 a) Goods sent                      b) Goods return by H.O.  
 c) Goods return by debtor to branch                      d) Closing stock
- 4) Cost Price = Selling Price Less \_\_\_\_\_.  
 a) Net Loss                      b) Gross Profit  
 c) Net Profit                      d) Profit / Loading
- 5) The dispatch of goods from one person to another person at different place for the purpose of where housing and ultimate sales is termed as \_\_\_\_\_.  
 a) Delivery of goods                      b) Transfer  
 c) Consignment                      d) Exchange

B) Answer the following questions in one sentence each: 05

- 1) What is non – trading concern?
- 2) Who issue Accounting Standard in India?
- 3) On which basis selling expenses will be allocated?
- 4) What will be the entry in the books of consigner on dispatch of goods?
- 5) Where is prepared Branch Account?

C) Fill in the blanks and rewrite the sentences: 05

- 1) The system of keeping accounts generally adopted by small size branches are \_\_\_\_\_ system.
- 2) Cash Sales + \_\_\_\_\_ = Total Sales
- 3) Income and Expenditure Account is \_\_\_\_\_ Account.



- 4) Allocation base of rent is on \_\_\_\_\_.
- 5) Education Societies are \_\_\_\_\_ organization.

D) State the following statements are whether True or False.

05

- 1) Receipts and Payments account starts with an opening balance.
- 2) The abnormal loss on consignment is not credited to consignment account.
- 3) Accountings for Fixed Assets are related to AS- 10.
- 4) Advertisement is a Selling Expense.
- 5) Buying and selling is prime objective of non- trading concerns.

Q.2 Mohitraj trading company, Aurangabad has a branch at sillod. Goods are invoiced to the branch at 15 Selling Price which is cost plus 25%. From following particulars, prepare branch account in the books of head office for the year ended 31<sup>st</sup> march 2018.

|   |              |
|---|--------------|
| Stock on 1 <sup>st</sup> April 2017 (invoice price) | Rs. 45,000   |
| Debtors (1 <sup>st</sup> April 2017)                | Rs. 37,500   |
| Petty cash (1 <sup>st</sup> April 2017)             | Rs. 100      |
| Goods sent to branch (Invoice Price)                | Rs 2,50,000  |
| Sales:  |              |
| Cash  | Rs. 1,05,000 |
| Credit  | Rs. 1,85,000 |
| Goods returned by branch (invoice)                  | Rs. 7,500    |
| Cash sent to branch:                                |              |
| Salaries  | Rs. 18,000   |
| Rent  | Rs. 14,000   |
| Petty Cash  | Rs. 3,250    |
| Cash received from debtors                          | Rs. 1,97,000 |
| Discount allowed to debtors                         | Rs. 3,000    |
| Stock on 31 <sup>st</sup> march, 2018 (invoice)     | Rs. 55,000   |
| Petty cash (31 <sup>st</sup> march, 2018)           | Rs. 150      |

All cash received by branch is submitted to head office.

Q.3 Nikita Industries, Pune consigned 200 Machine to Sudha Traders, Solapur costing Rs. 1,500 each 15 at the invoice price of Rs. 2,000 each.

The consignee is to get 5% commission on gross sales and 1% Delcredere commission on credit sales. Nikita Industries incurred Rs 15,000 as expenses and received a bill from sudha Traders for Rs. 1,50,000. Sudha Traders incurred expenses amounting to Rs. 25,000 (Non. Recurring).

At the end of the year Sudha Traders sent on account sales showing that 100 machines realized Rs. 2,100 each and 50 machines at Rs. 2,000 each. Sudha Traders sent a bank draft for the balance. It was also disclosed that a customer who purchased 5 machines. At Rs. 2,000 each on credit has become bank craft.

- Q.4 From the following Figures prepare departmental trading and profit and Loss and General Profit and Loss Account for the year ended 31<sup>st</sup> December 2018. 15

| Particulars            | Rs.      |
|------------------------|----------|
| Opening Stock. Dept. A | 30,400   |
| Dept. B                | 21,600   |
| Purchases: Dept. A     | 1,50,200 |
| Dept. B                | 1,39,600 |
| Carriage Inwards       | 5,720    |
| Salaries: Dept. A      | 18,000   |
| Dept. B                | 17,000   |
| General                | 23,200   |
| Rents & Rates          | 12,000   |
| Advertising            | 16,200   |
| Insurance              | 2,000    |
| General expenses       | 10,800   |
| Discount allowed       | 3,600    |
| Accounting charges     | 1,000    |
| Sales: Dept. A         | 2,00,000 |
| Dept. B                | 1,60,000 |
| Purchase Returns:      |          |
| Dept. A                | 2,200    |
| Dept. B                | 1,600    |
| Discount Received      | 2,860    |

The following Information is supplied.

- 1) Goods transferred from Dept. 'A' to Dept 'B' Rs. 10,000. This is not yet recorded.
- 2) General salaries are to be allocated equally.
- 3) The area occupied is in the ratio of 3:2.
- 4) Insurance Premium is for a comprehensive Policy.
- 5) The closing stock was valued at dept 'A' Rs. 35,600 and Dept 'B' Rs. 31,200.

- Q.5 Dr. Prashant commenced practice in January 1, 2018. He has prepared the following Receipts and Payments Account for the year ended 31<sup>st</sup> December 2018. 15

Receipts and Payments Account  
(for the year ended 31 Dec. 2018)

| Receipts                    | Rs.      | Payments                 | Rs.      |
|-----------------------------|----------|--------------------------|----------|
| To capital fund             | 63,000   | By Medical Equipment's   | 31,500   |
| To Income from visits       | 84,000   | By computers             | 21,000   |
| To Receipts from Dispensing | 98,000   | By Purchases of Drugs    | 21,000   |
| To sundry Receipts          | 1,050    | By compounder's Salary   | 12,600   |
|                             |          | By Rent of Dispensary    | 6,300    |
|                             |          | By conveyance charges    | 10,500   |
|                             |          | By printing & stationery | 2,100    |
|                             |          | By journals & Newspapers | 1,820    |
|                             |          | By Lighting              | 1,330    |
|                             |          | By 'X' Ray machine       | 1,06,400 |
|                             |          | By Balance of cash       | 31,500   |
|                             | 2,46,050 |                          | 2,46,050 |

Additional Information:-

- 1) Income from visit is outstanding Rs. 15,750.
- 2) Outstanding expenses: Compounder's salary Rs. 3,150 and stationary bill Rs. 1,050.
- 3) Closing stock of drugs on hand was Rs. 3,675.
- 4) Depreciate at the rate of 5% on medical equipments and computers (excluding X- Ray machine)

You are required to prepare

- i) Income & expenditure account for the year ended 31<sup>st</sup> Dec. 2018.
- ii) Balance Sheet as on that data.

- Q.6 Fresco water industry has a branch at Jalna. Goods are invoiced to branch at selling Price, being cost plus 25%. Branch expenses paid by Head office during the year. The information is given below. 15

| Particular                       | Rs     |
|----------------------------------|--------|
| 1. Opening stock                 | 6,000  |
| 2. Opening Debtors               | 7,000  |
| 3. Cash Sales                    | 10,000 |
| 4. Credit Sales                  | 15,000 |
| 5. Cash received from customers  | 18,000 |
| 6. Goods sent to branch          | 35,000 |
| 7. Rent & rates                  | 2,000  |
| 8. Wages & salaries              | 3,000  |
| 9. Sundry Expenses               | 4,000  |
| 10. Discount Allowed to customer | 1,000  |
| 11. Goods return by Customer     | 1,500  |
| 12. Goods spoiled                | 800    |

You are required to follow stock & debtor system and prepare Branch account, Branch Debtors Account, goods sent to Branch Account and Branch Expenses Account.

Q.7 Write short notes: (any three)

15

- 1) AS- 9
- 2) Normal and Abnormal Loss
- 3) Distinction between consignment and sale
- 4) Income and Expenditure
- 5) Debtors system

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3024**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-I) (Old) Examination Oct/Nov 2019**  
**Entrepreneurship Development -I**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

N.B

- 1) Questions no. 1 is compulsory
- 2) Attempt any three questions from the remaining four questions.
- १) प्रश्न क्रमांक एक अनिवार्य आहे
- २) उरलेल्या चार प्रश्नापैकी कोणतेही तीन प्रश्न सोडवा.

- |     |   |    |
|-----|---|----|
| Q.1 | Write a note on Maharashtra center for entrepreneurship development (MCED)<br>महाराष्ट्र उद्योजकता विकास केंद्र यावर टिपण लिहा.   | 08 |
| Q.2 | Explain the challenges of entrepreneurship<br>उद्योजकतेसमोरील आव्हाने स्पष्ट करा.   | 14 |
| Q.3 | Define “Entrepreneurship” & Discuss in brief theories of entrepreneurship.<br>उद्योजकतेची व्याख्या विशद करा व उद्योजकतेच्या सिद्धांतावर थोडक्यात चर्चा करा.                             | 14 |
| Q.4 | Explain the functions of entrepreneur<br>उद्योजकाची कार्ये स्पष्ट करा.  | 14 |
| Q.5 | Write short notes on<br>1) Need of entrepreneurship development programme<br>2) Turnkey business<br>थोडक्यात टीपा लिहा<br>१) उद्योजकता विकास कार्यक्रमाची आवश्यकता<br>२) टर्नकी बिझिनेस | 14 |

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3026**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-III) (Old) Examination Oct/Nov 2019**

**1) Marketing Management –I**

**[Time: Two Hours]****[Max.Marks:50]**

Please check whether you have got the right question paper.

N.B

- 1) Questions no. 1 is compulsory
- 2) Attempt any three questions from the remaining four questions
- १) प्रश्न पहिला आवश्यक आहे.
- २) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- |     |   |    |
|-----|---|----|
| Q.1 | What is meant by marketing? Explain the various functions of Marketing.<br>विपणनाचा अर्थ काय? विपणनाची विविध कार्य स्पष्ट करा.                                  | 08 |
| Q.2 | What is Marketing Mix? State the importance of marketing Mix in Economic development<br>विपणन मिश्रण म्हणजे काय? आर्थिक विकासात विपणन मिश्रणाचे महत्व विषद करा. | 14 |
| Q.3 | What is Marketing planning? Write a importance & problems of Marketing planning.<br>विपणन नियोजन म्हणजे काय ? विपणन नियोजनाचे महत्व व समस्या लिहा               | 14 |
| Q.4 | What is Rural Marketing? State the problems in Rural Marketing.<br>ग्रामीण विपणन म्हणजे काय? ग्रामीण विपणातील समस्या विशद करा.                                  | 14 |
| Q.5 | Short note on<br>1) Segmentation of market<br>2) Target market<br>टिपा द्या.<br>१) बाजारपेठ विभागीकरण<br>२) बाजारपेठ लक्ष्य                                     | 14 |

**OR**

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3026**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-III) (Old) Examination Oct/Nov 2019**  
**2) Financial Management –I**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

N.B

- 1 Questions no. 1 is compulsory
- 2) Attempt any three questions from the remaining four questions
- १) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- |     |  |    |
|-----|--|----|
| Q.1 | Explain in details following methods of capital Budgeting.<br>a) Traditional and<br>b) Discounted Methods<br>खालील भांडवली अंदाजपत्रकाच्या पद्धती सविस्तर स्पष्ट करा<br>अ) पारंपारिक आणि<br>ब) सवलती पद्धत | 08 |
| Q.2 | Explain in details financial planning process<br>वित्तीय नियोजन प्रक्रिया सविस्तर स्पष्ट करा.  | 14 |
| Q.3 | Define financial Management. Explain objective & importance of financial Management.<br>वित्तीय व्यवस्थापनाची व्याख्या सांगून त्याचे उद्देश व महत्व विशद करा.  | 14 |
| Q.4 | Explain characteristics of financial plan<br>वित्तीय नियोजनाचे वैशिष्ट्य स्पष्ट करा .  | 14 |
| Q.5 | Write short notes on<br>थोडक्यात टिपा लिहा.<br>1) Importance of capital Budgeting<br>2) Concept of over – capitalization<br>अ) भांडवली अंदाजपत्राचे महत्व<br>आ) अति भांडवलीकरण संकल्पना                    | 14 |

OR



Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3026**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-III) (Old) Examination Oct/Nov 2019**  
**3) Human Resource Management –I**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

N.B

- 1) Questions no. 1 is compulsory
- 2) Attempt any three questions from the remaining four questions
- 1) प्रश्न क्रमांक १ अनिवार्य आहे.
- २) उर्वरित चार प्रश्नांपैकी कोणतेही तीन प्रश्न सोडवा.

- |     |   |          |
|-----|---|----------|
| Q.1 | Explain the objectives and significance of Human resource management<br>मानवी संसाधन व्यवस्थापनाचे उद्देश व महत्व सविस्तर स्पष्ट करा.                                       | 08       |
| Q.2 | What is meant by Human resource planning? Explain the Importance of Human resource planning.<br>मानवी संसाधन नियोजन म्हणजे काय? मानवी संसाधन नियोजनाचे महत्व स्पष्ट करा.    | 14       |
| Q.3 | Explain the definition and Importance of Training<br>प्रशिक्षणाची व्याख्या व महत्व विशद करा.  | 14       |
| Q.4 | Explain the concept and objectives of executive development<br>कार्यकारी विकासाची संकल्पना व उद्देश स्पष्ट करा.   | 14       |
| Q.5 | Write short notes on<br>1) Human resource information system<br>2) Benefits of Interview<br>थोडक्यात टिपा लिहा<br>१) मानवी संसाधनाची रचनात्मक माहिती.<br>२) मुलाखतीचे फायदे | 07<br>07 |

5) Two events A and B are mutually exclusive if  $P(A \cup B) = \text{---}$

D) State whether the following statements are true or false.

05

- 1) If  $\log_a(M \times N) = \log_a M + \log_a N$
- 2) If  $r = -0.505$ , it is called as Perfect negative correlation.
- 3) If both the regression co-efficients are negative the value of r is also taken as positive.
- 4) Fisher's Ideal Index Number is based on Laspeyre's and Paasche's method.
- 5) Mutually exclusive events are independent.

Q.2 Attempt with the help of log table.

15

$$\frac{(2.38)^2 \times \sqrt{25.64}}{1.234 \times 0.0213}$$

Q.3 Calculate the Karl Pearson's Co-efficient of Correlation from the following data.

15

| x  | y  |
|----|----|
| 70 | 50 |
| 50 | 40 |
| 40 | 60 |
| 60 | 70 |
| 25 | 30 |
| 50 | 45 |
| 35 | 55 |
| 80 | 65 |
| 85 | 80 |

(Use 55 as assumed mean for both series)

Q.4 Obtain the two regression equations by taking the deviations of items from the means of 'x' and 'y' series. [Direct Mean Method]

15

| 'x' series | 'y' series |
|------------|------------|
| 1          | 9          |
| 2          | 8          |
| 3          | 10         |
| 4          | 12         |
| 5          | 11         |
| 6          | 13         |
| 7          | 14         |
| 8          | 16         |
| 9          | 15         |

Q.5 Find the Laspeyre's and Paasche's Price Index Numbers from the following Data. 15

| Commodity | Base year 2008 |      | Current year 2018 |      |
|-----------|----------------|------|-------------------|------|
|           | Price          | Qty. | Price             | Qty. |
| A         | 20             | 10   | 30                | 8    |
| B         | 30             | 20   | 40                | 10   |
| C         | 20             | 30   | 30                | 10   |
| D         | 10             | 14   | 20                | 06   |

Q.6 A bag contains 8 Red & 3 white balls. If two balls are drawn at random. Find the probability that 15

- i) Both are white
- ii) Both are Red.

Q.7 Write a short notes (any three) 15

- 1) Principle of Logarithms.
- 2) What is Correlation?
- 3) Types of Regression
- 4) Write the concept of Index Number.
- 5) Applications of Probability

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3028**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-II) (Old) Examination Oct/Nov 2019**  
**IT App. in Business-II**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

N.B

- 1) Questions number 1 is compulsory
- 2) Attempt any three questions from the remaining four questions.

- |     |   |    |
|-----|---|----|
| Q.1 | Define Ms- Word. write the features of Ms. Word.  | 08 |
| Q.2 | How could you explain bullets & numbering? write the Importance of bullets & numbering? | 14 |
| Q.3 | Write the process of creating worksheet in Ms. Excel.                                   | 14 |
| Q.4 | Explain the process of creation of slides in MS -Power point                            | 14 |
| Q.5 | Write short notes on ( any two)   | 14 |
|     | a) Slide show   |    |
|     | b) Alignment of worksheet Text  |    |
|     | c) Animation  |    |

Total No. of Printed Pages:1

**SUBJECT CODE NO:- C-3030**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com S.Y. (Sem-IV) Examination Oct/Nov 2019**  
**IT App. in Business – IV**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

- N.B
- 1) Questions number 1 is compulsory
  - 2) Attempt any three questions from the remaining four questions.
- Q.1 Explain in details the functions of E- commerce. 08
- Q.2 Explain in detail the model of Electronic market 14
- Q.3 Define E- Business? Explain in details it's emerging application. 14
- Q.4 State the progress of E-commerce in India. 14
- Q.5 Write a short notes on 14
- 1) B2B Hubs
  - 2) One- to- one marketing

Total No. of Printed Pages:04

**SUBJECT CODE NO:- C-3029**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-VI) Examination Oct/Nov 2019**  
**Advanced Financial Accounting-II**

[Time: Two Hours]

[Max. Marks:50]

Please check whether you have got the right question paper.

N.B

- 1) Question No.1 is compulsory.
- 2) Attempt any three questions from the remaining four questions.
- 3) Use of calculator is allowed.

Q.1

Define Stock Market. State its functions.

08

Q.2

The following information Regarding with vinus power supply company on 31<sup>st</sup> March 2017.

14

Trial Balance

| Particular's  | Debit Rs. | Credit Rs. |
|---|-----------|------------|
| Equity Share Capital                                    |           | 4,90,000   |
| Depreciation fund                                       |           | 95,000     |
| Creditor's  |           | 32,600     |
| Debenture's   |           | 60,000     |
| Net Revenue A/c (1-4-2016)                              |           | 42,100     |
| Sale of Electricity                                     |           | 1,41,900   |
| Meter Rent  |           | 10,500     |
| Unpaid Expenses   |           | 1400       |
| Investment  | 22,000    |            |
| Debtor's  | 1,48,100  |            |
| Cash In Hand  | 15,200    |            |
| Building (1-4-2016)                                     | 2,72,000  |            |
| Purchase of Building during current year                | 48,000    |            |
| Machinery (1-4-2016)                                    | 1,36,000  |            |
| Purchase of Machinery during the current year           | 57,000    |            |
| Purchase of furniture on 31 <sup>st</sup> December 2016 | 47,000    |            |
| Cost for Generation of power                            |           |            |
| Cost for distribution of power                          | 36,000    |            |
| Rent & Taxes  | 12,200    |            |
| Salary to Employee                                      | 18,400    |            |
| Management Expenses                                     | 14,800    |            |
| Repairs & Maintenance                                   | 6100      |            |
| Other Expenses  | 12,750    |            |
| Interest on Debenture's                                 | 8,450     |            |
| Interim dividend  | 7,000     |            |
|   | 12,500    |            |
|   | 8,73,500  | 8,73,500   |

Other Information:

A) Charge Depreciation on opening Balances

- 1) Building 7.5% P.A
- 2) Machinery 10% P.A

- B) Provide 0.5% as contingency Reserve on cost of capital Expenditure.  
You are required to prepare
- Revenue A/C
  - Net Revenue A/C
  - Receipt & Expenditure on capital A/C
  - General Balance Sheet
- For the year ended 31<sup>st</sup> March 2017

Q.3 Mr. Manik Rao find himself insolvent on 31<sup>st</sup> December 2016 & his financial position was as follow's.

14

| Particular's  | Amt.   |
|---|--------|
| Land & Building (estimated to produce 35,000)             | 40,000 |
| Plant (Estimated to Realize Rs-30,000)                    | 28,000 |
| Stock (Estimated to realize Rs- 3800)                     | 11,400 |
| Bill's Receivable's (estimated to realize Rs. 5,000)      | 4,000  |
| Book Debt's   |        |
| - Good  | 3,000  |
| - Doubtfull (estimated to Receive Rs- 1,500)              | 4,000  |
| Cash In Hand  | 500    |
| Income Tax Due  | 900    |
| Creditor's For Goods                                      | 27,000 |
| Loan From Amit (Secured by plant)                         | 12,000 |
| Mortgage on land & Building                               | 37,000 |
| Loan from SBI (unsecured)                                 | 7,000  |
| Bill's payable  | 4,500  |
| Liability for Bill Discounted<br>(Expected to pay Rs-600) | 1,000  |

Other Information:

- Mr. Manik Rao Start his business on 1-1-2014 with capital of Rs- 28000.
  - He made profit of 4500 & 3500 in year of 2014 & 2015 respectively & he suffered from loss of Rs-23000 in 2016.
  - He get interest on capital of Rs-1500 per year for 03 year's.
  - He also get salary form business of Rs- 1000 per year for 03 year's.
  - His total Drawings of Rs- 18,000 for whole period.
  - On 1<sup>st</sup> April 2015 he received office computer equipment of Rs-700 from his friend.
  - Creditors for goods give up a claim of Rs-800 against Manik Rao.
- Prepare Statement of Affair's & Deficiency A/c.



- Q.4 From the following particular's relating to 'Shripur' Grampanchayat for the year ended on 31<sup>st</sup> March 2017 prepares Receipt & payment Accounts for the year ended 31<sup>st</sup> March 2017.

14

| Particular's  | Amt      |
|---|----------|
| Cash In hand (1-4-2016)                                       | 46,000   |
| Grant from Central Government for – “Swachha Bharat Abhiyan”. | 2,00,000 |
| Grant from State Government                                   | 1,00,000 |
| Receipt from z/p for District plan                            | 90,000   |
| Receipt from punchayat samiti for forest development          | 76,000   |
| Payment for General Administration                            | 12,000   |
| Expenses of Public Health                                     | 24,650   |
| Expenses of street lighting                                   | 8,000    |
| Election Expenses   | 45,000   |
| Expenses on local sports                                      | 22,750   |
| Expenses on work given by z/p                                 | 56,500   |
| Payment for Newspaper, Magazines etc                          | 7,520    |
| Payment for Duties  | 6,080    |
| Voluntary Donation Received                                   | 26,500   |
| Construction of Internal Roads                                | 1,38,000 |
| Repair's of punchayat Building                                | 39,000   |
| Purchase of Furniture   | 28,000   |
| Receipt from Election Deposit                                 | 66,000   |
| Sale of old Newspaper   | 3,150    |
| Receipt from Taxes & Duties                                   | 72,850   |
| Receipt from State Government properties                      | 42,000   |
| Repayment of Bank Loan  | 2,45,000 |
| Expenses on Entertainment                                     | 14,500   |
| Other Expenses  | 9,100    |
| Sundry Receipt  | 2,500    |
| Bank Charges  | 6,500    |
| Certificate Issued fees                                       | 1,300    |
| Expenses on Gram Sabha  | 8,600    |

Q.5

Following is the trial Balance of Mr. X for the year ended 31-3-2017.

| Trial Balance               |                  |                  |
|-----------------------------|------------------|------------------|
| Particular's                | Debit Rs.        | Credit Rs.       |
| Opening Stock – Dairy       | 1,80,000         |                  |
| - Poultry                   | 1,40,000         |                  |
| Purchase       - Dairy      | 1,90,000         |                  |
| - Poultry                   | 1,20,000         |                  |
| Sale's         - Dairy      | -                | 4,40,000         |
| - Poultry                   | -                | 3,75,000         |
| Wages    - Dairy            | 48,000           |                  |
| - Poultry                   | 36,000           |                  |
| General Expenses            | 42,500           |                  |
| Incubator (poultry Section) | 1,00,000         |                  |
| Dairy Machinery             | 60,000           |                  |
| Staff meal Expenses – Dairy | 3,600            |                  |
| - Poultry                   | 2,800            |                  |
| Repair's & Renewals         | 11,200           |                  |
| Farm Building               | 80,000           |                  |
| Cash at Bank                | 15,600           |                  |
| Land                        | 1,52,800         |                  |
| Sundry Debtor's             | 62,000           |                  |
| Tools & Equipments          | 37,500           |                  |
| Insurance                   | 41,000           |                  |
| Medicine Expenses – Dairy   | 5,500            |                  |
| - poultry                   | 9,500            |                  |
| Sundry Creditor's           |                  | 28,000           |
| Capital A/c                 |                  | 3,70,000         |
| Bank loan                   |                  | 1,25,000         |
| <b>Total</b>                | <b>13,38,000</b> | <b>13,38,000</b> |

Other Information :-

- Closing Stock on 31-3-2017
  - Dairy Rs. 1,45,000
  - Poultry Rs. 80,000
- Mr. X consumed following item's for personal use.
  - Dairy Rs. 25,000 & poultry Rs. 18,000
- Charge depreciation on following assets
  - Incubator → @ 10% p.A
  - Dairy Machinery → @ 7 % p.A
  - Farm Building → @ 10% p.A
- Worker has consumed following items's
  - Dairy – Rs. 6000
  - Poultry -Rs. 7000

You are Require to prepare following Account's on 31-3-2017

- Dairy A/c
- Poultry A/c
- General profit & loss A/c
- Balance Sheet

Total No. of Printed Pages:2

**SUBJECT CODE NO:- CC-3362**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y (Sem-II) (CBCGS) Examination Oct/Nov 2019**  
**Business Communication & IT Application**

[Time : Two Hours]

[Total Marks :50]

Please check whether you have got the right question paper.

**N.B. :**

1. Question no. 1 is compulsory.
2. Solve any three from Question 2 to 6.

**Q.1**      **A. Choose the appropriate answer from the following.**      **04**

- 1) The flow of upward communication is \_\_\_\_\_.
  - a. A superior to a superior
  - b. A subordinate to a subordinate
  - c. A superior to a subordinate
  - d. A subordinate to a superior
- 2) To decode a message is to
  - a. Interpret a message
  - b. Reject a message
  - c. Evaluate a message
  - d. Translate ideas into code
- 3) Following are the examples of social sites.
  - a. Instagram
  - b. Twitter
  - c. LinkedIn
  - d. All the above
- 4) Which are not the email service provider.
  - a. Gmail
  - b. Proton Mail
  - c. Zoho Mail
  - d. None of the above

**B. Fill in the blanks.**      **04**

1. An IP address stands for \_\_\_\_\_.
2. \_\_\_\_\_ is a method of exchanging message between two parties using electronic devices.
3. \_\_\_\_\_ is ordered sequence of items to be discussed in a formal meeting.
4. \_\_\_\_\_ refers tricking or deceiving computer systems or other computer users.

**Q.2**      **What is Business Communication? Explain the types of communication.**      **14**

**Q.3**      **Prepare a Job Application letter to the post of 'Account Assistant' in Balaji Pvt. Ltd. Aurangabad.**      **14**

**Q.4**      **What is Electronic communication? What are advantages and disadvantages of electronic communication?**      **14**

**Q.5**      **What is Computer Network? Explain different types of Networks.**      **14**

- Q.6 Short notes (Solve Any two)
- Internet Protocols
  - Social Networking sites
  - Business Quotations

14

Total No. of Printed Pages:3

**SUBJECT CODE NO:- C-3031**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com (Sem-II) (Old) Examination Oct/Nov 2019**  
**Financial Accounting - II**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

N.B

- 1) Questions no. 1 is compulsory
- 2) Attempt any three questions from remaining four questions.

Q.1 Short Note on Receipts and payments Account? 08

Q.2 From the following Receipts and payments account of pravin club for the year ended 31<sup>st</sup> March 14 2018

Prepare :a) income and Expenditure A/C and  
 b) Balance sheet as on that Date.

Receipts and payments Account ( for the year ended 31<sup>st</sup> March 2018)

| Receipts                   | Rs.    | Payments                 | Rs.    |
|----------------------------|--------|--------------------------|--------|
| To entrance fees           | 1400   | By Furniture             | 4,000  |
| To Donations               | 1000   | By salaries              | 5,000  |
| To Donation for Buildings  | 49,000 | By printing & stationery | 1,000  |
| To subscriptions           | 4,000  | By postage               | 1,000  |
| To interest on Investment  | 400    | By telephone             | 900    |
| To sale of old News papers | 200    | To General Expenses      | 300    |
|                            |        | By Insurance             | 600    |
|                            |        | By sport Equipment       | 10,000 |
|                            |        | By Buildings             | 24,000 |
|                            |        | By Government Bonds      | 4,000  |
|                            |        | By balance               | 5,200  |
|                            | 56,000 |                          | 56,000 |

Adjustments:

- I) Subscription outstanding Rs. 1,000
- II) Subscription Received in Advance Rs.200.
- III) Insurance prepaid Rs.200
- IV) Entrance Fees are to be capitalized
- V) Depreciate furniture by 5% and sport Equipment's by 10%

- Q.3 X acquired a lease of collary. The minimum Rent was Rs.1200 a year margin into a Royalty of Rs.0.25 per ton of coal raised, with a right of recouping short working within two years from the year of deficiency: 14

The quantity raised were:

| Year       | Output (tons) |
|------------|---------------|
| 31.03.2015 | 2000          |
| 31.03.2016 | 3600          |
| 31.03.2017 | 8000          |
| 31.03.2018 | 12,000        |

Give Journal entries for each of the four years.

- Q.4 MIS. smarth and company Jalna invoice goods to their Branches at cost. From the details regarding osmanabad Branch, prepare Branch A/C to calculate profit or loss made by the Branch. 14

| Particulars   | Rs.    |
|---|--------|
| Stock on 1 <sup>st</sup> Jan 2017                               | 3000   |
| Stock on 31 <sup>st</sup> December 2017                         | 2400   |
| Debtors on 31 Dec. 2017   | 3000   |
| Goods sent to Branch during 2017                                | 10,500 |
| Goods Returned by the Branch                                    | 1,200  |
| Goods Returned by the customers                                 | 225    |
| cash sales  | 6,450  |
| Credit sales  | 9,000  |
| Cash Remitted to Head office                                    | 16,950 |
| Allowances to customers   | 60     |
| Bad Debts   | 105    |
| Expenses paid by the Head office rent                           | 1,800  |
| Insurance (for the year ending on 31 <sup>st</sup> march 2018 ) | 2,700  |
| Salaries and wages  | 4,200  |

Q.5 Mr. Nandkishor is a solicitor. His trial Balance at the end of first year of his practice on 31Dec2018 was as follows.

14

| Particulars               | Dr. Rs. | Cr. RS. |
|---------------------------|---------|---------|
| Capital                   | -       | 25,000  |
| Drawings                  | 5,000   |         |
| Furniture                 | 10,000  |         |
| Rent                      | 2,000   |         |
| Salaries                  | 4,000   |         |
| Stationery                | 1,000   |         |
| Postage                   | 500     |         |
| Clients for costs         | 3800    |         |
| Clients for Disbursements | 2100    |         |
| Law Books                 | 5100    |         |
| Profit costs              | -       | 20,000  |
| Cash in hand              | 1200    |         |
| Cash at Bank (clients )   | 3100    |         |
| Cash at bank (office)     | 7200    |         |
|                           | 45,000  | 45,000  |

Adjustments:-

- 1) Salaries outstanding Rs. 200
- 2) Depreciate furniture by 5% and Law books by 10%

Prepare :-

- i) Profit and loss A/C for the year ended 31<sup>st</sup> Dec. 2018.
- ii) Balance sheet as on that date.



Total No. of Printed Pages:3

**SUBJECT CODE NO:- C-3032**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com T.Y. (Sem-VI) Examination Oct/Nov 2019**  
**Cost Accounting-II**

[Time: Two Hours]

[Max. Marks:50]

Please check whether you have got the right question paper.

N.B

- 1) Questions no. 1 is compulsory
- 2) Attempt any three questions from remaining four questions.

Q.1 Define Unit or output costing mention enterprises which use single or output costing. 08

Q.2 A company of contractors began to trade on 1<sup>st</sup> January 2016 During 2016 the company was engaged on only one contract of which the contract price was Rs. 5,00,000 of the plant and materials charged to contract plant costing Rs.5,000 and material costing Rs.4,000 were lost in an accident. 14

On 31<sup>st</sup> December 2016 plant costing Rs.5,000 were returned to stores. Cost of work uncertified but finished Rs.2,000 and material costing Rs.4,000 were in hand on site.

Charge 10% Depreciation on plant prepare contract Account and Balance sheet from the following :

| Particulars                           | Dr. (Rs.)       | Cr.(Rs.)        |
|---------------------------------------|-----------------|-----------------|
| Share capital                         | -               | 1,20,000        |
| Sundry creditors                      | -               | 10,000          |
| Cash Received (80% of work certified) | -               | 2,00,000        |
| Land and Buildings                    | 43,000          | -               |
| Bank balance                          | 25,000          | -               |
| <u>Charged to contract:</u>           |                 |                 |
| Materials                             | 90,000          | -               |
| Plant                                 | 25,000          | -               |
| Wages                                 | 1,40,000        | -               |
| Expenses                              | 7,000           | -               |
| <b>Total</b>                          | <b>3,30,000</b> | <b>3,30,000</b> |

- Q.3 From the following data relating to two different vehicles A and B compute the cost per running mile 14

| Particulars                              | Vehicle 'A'    | Vehicle 'B'  |
|--|----------------|--------------|
| Mileage run (Annual )                    | 15,000         | 6,000        |
| cost of vehicles                         | 25,000         | 15,000       |
| Road license (annual )                   | 750            | 750          |
| Insurance (annual)                       | 700            | 400          |
| Garage Rent (Annual)                     | 600            | 500          |
| Supervision and salaries (annual )       | 1,200          | 1,200        |
| Driver's wages per hour                  | 3              | 3            |
| Cost of petrol per gallon                | 3              | 3            |
| Miles run per gallon                     | 20 miles       | 15 miles     |
| Repairs and maintenance charges per mile | 1.65           | 2.00         |
| Turn allocation per mile                 | 0.80           | 0.60         |
| Estimated life of the vehicle            | 1,00,000 miles | 75,000 miles |

You are to charge interest on cost of vehicles at 5% per annum. The vehicles run 20 miles per hour on an average.

- Q.4 In a manufacturing concern the output of process A is transferred to process 'B' it has been the experience that normal wastage in process A is 5 % of the Units entering the process and in process 'B' - 10% of the Units entering the process. The scrap value of normal wastage is 20 per unit in each process. 14
- The expenses incurred were as follows.

| Particulars            | Process A (Rs.) | Process B (Rs.) |
|------------------------|-----------------|-----------------|
| Materials              | 10,000          | 11,000          |
| Wages                  | 10,000          | 8800            |
| Manufacturing expenses | 4500            | 3600            |

In process 'A' 1000 units were entered at a cost of Rs.5000. The output of process 'A' is 900 units and process 'B' 750 units.

There were no stock work – in – progress in any process.

Prepare process Accounts.

- Q.5 Vikas Electronics maintains separate cost and Financial Account. The costing profit for the year 2016 differed from that revealed in the financial accounts, which was shown as Rs.1,25,000. The following information is provided

i)

| Particulars                     | Costing Records (Rs.) | Financial Account (Rs.) |
|---------------------------------|-----------------------|-------------------------|
| Opening stock of Raw material   | 12500                 | 13,750                  |
| Closing stock of Raw material   | 10,000                | 13,250                  |
| Opening stock of finished goods | 30,000                | 37,500                  |
| Closing stock of finished goods | 35,000                | 40,000                  |

- ii) The company has charged 10% interest on its opening capital employed of Rs. 2,00,000
- iii) Dividend of Rs.2500 is received by the company.
- iv) A machine with net book value of Rs. 25000 is sold during the year for Rs.20,000
- You are required to determine the profit figure as shown in cost Accounts from the reconciliation statement.

Total No. of Printed Pages:2

**SUBJECT CODE NO:- C-3001**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-I) (Old) Examination Oct/Nov 2019**  
**English (Comp.) Paper-I**  
**Written & Spoken Communication in English**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

- i) Attempt all Questions.
- ii) Figures to the right indicate full marks

Q.1 a) Complete the following sentences using the suitable articles wherever necessary. 05

- i) This is \_\_\_\_\_ great service to humanity.
- ii) You all must reach \_\_\_\_\_ school before 9 a.m.
- iii) He is \_\_\_\_\_ Indian.
- iv) Suraj is one of \_\_\_\_\_ cleverest boys in the class.
- v) \_\_\_\_\_ red flowers are geraniums.
- vi) Have you had \_\_\_\_\_ breakfast?
- vii) You are \_\_\_\_\_ honest person.

b) Fill in the blanks in the following sentences with suitable prepositions (attempt five) 05

- i) The baby slept \_\_\_\_\_ the floor.
- ii) Not many people are interested \_\_\_\_\_ grammar.
- iii) They got water \_\_\_\_\_ river.
- iv) He sat \_\_\_\_\_ students
- v) Mohan is addicted \_\_\_\_\_ smoking.
- vi) Ram is busy \_\_\_\_\_ his work.
- vii) The man was held responsible \_\_\_\_\_ the mistake.

Q.2 Rewrite the following sentences in the passive voice (any five) 10

- i) I have sold my old furniture.
- ii) Make it ready.
- iii) He gave a present.
- iv) I will open the door.
- v) The doctor is asking many questions.
- vi) Did you understand the lesson?
- vii) They prepare an agenda.

Q.3 Identify the following sounds and write any two words of each sound in the regular spelling (any five) 10

- i) |w|
- ii) |j|
- iii) |ŋ|
- iv) |ts|
- v) |u:|
- vi) |d<sub>3</sub>|
- vii) |aI|

Q.4 Transcribe the following words into phonetic transcription (any ten)

10

- i) Zoo
- ii) ask
- iii) brother
- iv) owl
- v) many
- vi) man
- vii) look
- viii) change
- ix) Japan
- x) marker
- xi) velvet
- xii) speak
- xiii) college

Q.5 Write a dialogue or conversation on any two of the following. (any two)

10

- i) Omkar goes to the bank to open an account. Write a dialogue between Omkar and the Bank manager.
- ii) Pooja is on her way her music class. She meets doctor Sharma, her father's boss, outside the music class. The two persons greet each other and exchange a few words before taking leave.
- iii) Sanjay speaks the English – teacher Dr. Verma as he has some difficulties with grammar (Write a dialogue between them).

Total No. of Printed Pages:2

**SUBJECT CODE NO:- C-3003**  
**FACULTY OF COMMERCE AND MANAGEMENT**  
**B.Com F.Y. (Sem-II) (Old) Examination Oct/Nov 2019**  
**English (Comp.) Paper-II**  
**Written & Spoken Communication in English**

[Time: Two Hours]

[Max.Marks:50]

Please check whether you have got the right question paper.

- i) Attempt all Questions.
- ii) Figures to the right indicate full marks.

Q.1 Fill in the blanks using appropriate tense forms of the given verbs in brackets (Any Eight) 08

- i) I \_\_\_\_\_(see) him at the party last night.
- ii) I \_\_\_\_\_ (do) lot of work today.
- iii) He \_\_\_\_\_ (watch) television most evenings.
- iv) I will phone you when he \_\_\_\_\_ (come) back.
- v) When \_\_\_\_\_ (do) the next train leave for Mumbai.
- vi) Yesterday I \_\_\_\_\_ (go) to work at 8.00.
- vii) The train \_\_\_\_\_ (arrive) before we reach the station.
- viii) Anjali \_\_\_\_\_ (teach) in this school since 2010.
- ix) Rahul first \_\_\_\_\_ (visit) Delhi in 2000.
- x) I \_\_\_\_\_ (read) a book at 10.00 p.m. last night.

Q.2 Identify whether each of the lines given below is a phrase, a clause or a sentence. (Any eight) 08

- i) The girl in Violet.
- ii) At the time of wedding
- iii) When do you arrive?
- iv) They are playing
- v) She smiled.
- vi) The girl who won the swimming championship.
- vii) While the mother was cooking.
- viii) Open the door.
- ix) Heavenly beauty.
- x) Because they love more and dream more.

Q.3 Rewrite the following sentences in direct / indirect speech (Any Four) 08

- i) "What an interesting personality!" Rahul said.
- ii) Teacher said that the bell had rung.
- iii) She said, "What is the price of this locket"?

- iv) She said, "What are you doing"?
- v) "Call the first witness". Said the judge.
- vi) He said, "We will go and get some food".

Q.4 Write a paragraph on the following in about 200 words (any two)

08

- i) Road Safety movement.
- ii) Indian democracy.
- iii) My views on college life.

Q.5 Write an essay on any one of the following in about 400 words.

10

- i) The role of media in Indian democracy.
- ii) The autobiography of Indian Rupee.
- iii) Value Education.

Q.6 Write a letter of application along with C.V. in reply to the following advertisement wanted an experienced office assistant with good knowledge of English. Contact Box No.2475, C/o the Times of India Mumbai – 400 001.

08

OR

Require a qualified candidate for the post of Manager (HR) in Videocon industries Ltd, Aurangabad.